



Africa Project Access

AFRICA PROJECT NEWSLETTER

Issue 221, October 2013

©Copyright AFRICA PROJECT ACCESS

IN THIS EDITION

- **Major Agricultural Programme for Angola**
- **Update on the Lusaka Water Supply, Sanitation & Drainage Project (LWSSD), Zambia**
- **Investigation into a New Oil Refinery in Ndola, Zambia**
- **Belinga Iron Ore Project in Gabon under Review Again**
- **Cooperation Between South Africa & São Tome & Príncipe on Water Management**
- **Planned Sugar & Ethanol Project for Malawi**
- **New Impetus for the North West Rail Project in Zambia**
- **New Power Plants for Malawi**
- **New Fertilizer Plant for Tanzania**
- **Major Resort Development on Lake Malawi**
- **New Special Economic Zone near Kinshasa, DR Congo**
- **Gas Supply Operations in Ghana**
- **New Financing for the Jomo Kenyatta International Airport in Kenya**
- **Major New Mixed-Use Commercial Property Development for Windhoek, Namibia**
- **Indigenous Oil Companies gain access to Marginal Oil Fields in Nigeria**

New Data & Publications

Africa Project Access Visit Reports

Dar es Salaam-Mtwara, Tanzania; Kinshasa-Matadi & Katanga, DR Congo; North-Western Province, Zambia; Juba, South Sudan; Tete, Zambezi Valley, Nacala, Pemba, Mozambique; Kampala, Uganda, Guinea Conakry etc

(Contact *Africa Project Access* at Johannesburg 27 11 4656770 or cell 0826510707 for details on how to obtain copies)

Editorial

Knock-On Business Opportunities arising from Africa's Exponential Growth 'Hotspots'

The following is a summary of a recent address by Africa Project Access to a group of private equity firms and stakeholders convened by Ernst & Young:

The resources boom of a few years ago spawned a number of 'hotspots' in sub-Saharan Africa which are experiencing exponential growth on the back of the resources produced there. These include Tete in Mozambique (coking and steam coal), Solwezi/Lumwana in Zambia (copper), Mtwara in Tanzania (natural gas), Pemba in Mozambique (gas). New 'hotspots' are emerging such as Kimpese in the DR Congo (industrial) and Arusha in Tanzania (agri-industrial). These constitute new developments and therefore Greenfield project opportunities.

The following is a summary of secondary 'knock-on' areas of opportunity arising from the resource-based activities in African exponential growth areas or 'hotspots':

Many of these 'hotspots' such as Guinea (iron ore), are located on remote sites and a wide range of specialised remote site services is required. These may include medical evacuation, bridging medical facilities, logistics solutions, power and water supply solutions.

Specialised engineering services are required for mining as well as oil and gas operations. In the case of mining, this would include companies such as *SRK Consulting* and in the case of oil and gas, *Schlumberger*, *Halliburton* and *Baker Hughes* are among the leading players.

Housing for local workers as well as expatriate employees is another major challenge. Appropriate housing supplies have to be procured. *First Quantum* and *Barrick* are for example commissioning major housing Programmes for their workers at their operations in the North West Province of Zambia. Housing estates with recreational facilities have been established. Allocation of land is a complex issue.

Communications networks for voice and data have to be set up and maintained. *DSTV* is providing television services.

Logistics companies such as *Bolloré* and *AMT* stations in the 'hotspots' and are active in seeking solutions for appropriate and timeous supply to the operators. Transport fleets are being developed.

Transport solutions for personnel are required. There has been a blossoming of small airlines such as *Precision Air* that provides daily flights between Dar es Salaam and Mtwara. Local airports such as that of Solwezi are being upgraded.

Small towns such as Tete and Solwezi are rapidly developing into larger urban centres and this in itself created opportunities.

Industrial parks that provide production, processing and warehousing facilities are important sources of support for the mining and oil and gas projects. Such parks are being planned inter alia for Tete and Pemba. Specific support

industries such as cement production plants make use of these parks.

Offices, hotels and guest houses are in strong demand as the populations of these ‘hotspots’ increases at a rapid rate. There is a particularly serious shortage of hotel/guest house accommodation in Mtwara. Land legislation issues are often complex. Restaurants such as the *Café del Rio* on the Zambezi River in Tete is well frequented. Some establishments are deriving income from the increased demand for entertainment and leisure activities.

Building materials notably cement are in strong demand. Large enough stock has to be locally available for quick delivery. *Builders Warehouse* is establishing a major outlet in Tete.

Retail outlets are springing up as demand for food and general supplies rises. *Shoprite* is establishing outlets at some of these growth areas.

Banking facilities are much appreciated by the resources and support industry and service providers who establish themselves in these areas. *Stanbic* has launched branches in these key areas.

Clinics and healthcare centres become feasible as the number of regular income-earning residents increases.

Operators such as *SASOL* have established their own clinics such as that in the Vilankulos area.

Education centres from schools to artisanal training centres are being developed to meet labour requirements.

A wide range of **support service** providers from car repair to legal and business advisory firms have established outlets and offices to meet the needs of the growing communities.

The resources operations in these areas have considerable impact on previously rural communities largely dependent on subsistence agriculture.

Environmental and corporate social investment advisors and NGO’s have a particularly important role to fulfil on the part of the resources operators. Training and skills development are vital components of CSI Programmes.

Given the rural, subsistence agriculture environment, CSI Programmes often focus on **agri-industrial initiatives** to supply the mine employees as well as the local populace. They are vital sources of employment. Examples are aquaculture Projects in Lumwana, fruit juice production in the Tete area and fish supply from Lake Mweru in the DR Congo.

Additional Services

ADDITIONAL SERVICES FOR SUBSCRIBERS & ACTIVITIES OF AFRICA PROJECT ACCESS

The next **FULL APA BRIEFING** will take place at Werksmans Attorneys on Thursday, 10 October 2013. Subjects to be covered are the Kinshasa-Matadi Corridor in the DR Congo, the potential of Zambia's Luapula Province, a report on a recent visit to Ghana and an insight into current conditions in Somalia. The following APA Briefing will be on 5 December also at Werksmans and will cover hotel and commercial property Projects modalities for the African oil and gas sector as well as visit reports on Tanzania and Liberia.

The previous **FULL APA BRIEFING** covered the current situation in Zimbabwe and market snapshots on Swaziland, Mozambique, Botswana, Ethiopia and South Sudan, upcoming Projects in Angola and the DR Congo as well as a situation report on the possibilities for the export of Botswana's coal.

A special **OIL AND GAS SUB-GROUP MEETING** was held on Thursday 26 September 2013 at the Henley Business School. The next meeting will include representatives of the resources companies such as Anadarko and an initial overview of the oil and gas sectors in Africa.

The eleventh **ICT/TELECOMMUNICATIONS SUB-GROUP** was held on Wednesday 4 September 2013 in collaboration with the South African Electro-Technical Export Council (SAEEEC) at their offices in Midrand. A group visit to South Africa-based mining, gas and engineering companies involved in major resources Projects in Africa was discussed. It was decided that representatives of the Konza City ICT Park in Kenya, a tower manufacturing company and data centres will be invited to address the next meeting. A two-way workshop will be held between clients and the Industrial Development Corporation (IDC) including the IDC Africa Unit, Export Credit Insurance Corporation (ECIC) and the Department of Trade and Industry.

The **APA AGRICULTURE SUB-GROUP** briefing took place at the Henley Business School on Tuesday, 21 May 2013. It was agreed that the next meeting would include representatives of mobile telecommunications companies responsible for corporate social investment (CSI) Programmes, the agriculture directorate of the Development Bank of Southern Africa (DBSA), an agriculture equity fund manager and the South Africa office of the African Development Bank (AfDB).

The **APA HOTELS/COMMERCIAL PROPERTY SUB-GROUP** briefing was held on Thursday 26 September 2013 at the Henley Business School. It was agreed that the IDC hotels unit, a hotel management group such as Atterbury Properties, a logistics company and a private aviation company will be invited for the next briefing.

The **APA POWER SECTOR SUB-GROUP MEETING** took place at the Henley Business School on Tuesday, 21 May 2013. The meeting included a focus on methodologies for accessing African power utilities. It was agreed that the next meeting will include representatives of the Southern and East African Power Pools, NetPlan, the Trans Caledonian Authority, IPP's such as Globeleq, Aurecon and Group Five.

The last **APA INFRASTRUCTURE SUB-GROUP MEETING** "Show me the Projects" was held on Tuesday, 18 June 2013 at the Development Bank of Southern African in partnership with the Built Environment Professions Export Council (BEPEC). It concentrated on gas-related developments in Mtwara and Pemba as well as the BEPEC industrial centre to be established in Tete. There were addresses on the Export Credit Insurance Corporation (ECIC) products and the Capital Projects Feasibility Programme (CPFP).

The fifth **APA HEALTH SECTOR SUB-GROUP MEETING** was held on 21 June 2013 at the Henley Business School. Various health and health-related Projects and initiatives were discussed. The scarcity of information and statistics for the African health sector was referred to and the request was made for participation by economists specialising in the sector at the next meeting.

Africa Project Access is participating with B.A. Link in a series of **AFRICA COUNTRY FOCUS BREAKFAST BRIEFINGS**. Recent briefings were on Ghana, Angola, Rwanda, Botswana, Mozambique the DR Congo and Namibia.
Contact: Arlene Wilson-Max, mobile: 27 (0)796024927, e-mail: balinks@telkomsa.net

The July-August 2013 edition of the London-based publication, **AFRICA INVESTOR** carries articles on African Top Performing Stock Exchanges, African infrastructure funds, healthcare investment in Africa, investment country risk index, agribusiness investment, the state of African oil and gas juniors, renewable energy in South Africa.

Projects

(Africa Project Access subscribers are welcome to contact Paul or Nicole at Johannesburg telephone 27 11 4656770, fax 27 11 4659580, cell 0826510707,

Email: afric.projs@pixie.co.za

for templates/further details/contacts pertaining to specific Projects listed below)

ANGOLA

The **2013 NATIONAL AGRICULTURAL PROGRAMME** will commence in October 2013 and will entail the implementation of large-scale irrigation schemes, seed, equipment and fertilizer distribution and other inputs. Some 605 000 hectares will be tilled and it is hoped that 500 000 tons of different crops will be produced. The focus will be on the Lubango area in southern Huila Province. The Hula Province Directorate of Agriculture and Rural Development is one of the implementing agencies.

CONGO (DEMOCRATIC REPUBLIC)

The government has designated the pilot **MALUKU SPECIAL ECONOMIC ZONE** near Kinshasa. The 250 hectare site is strategically situated near the Ndjili International Airport at the intersection of the Congo River and the main road into the interior. The Project is part of the National Special Economic Zones Programme that is being implemented by the agency, *Anciennes Galeries Présidentielles*. The Ministry of Industry and Small and Medium Enterprises is the responsible ministry. The SEZ was recently visited by the South African Deputy Minister of Trade and Industry who encourages South African investors and operators to take advantage of the new facility.

GABON

The Gabonese government has stated that it is still in talks with the *China Machine Engineering Company (CMEC)* regarding the long-awaited **BELINGA IRON ORE PROJECT** in north-eastern Gabon. *CMEC* secured the rights in 2007 but the Project was reviewed in 2009. It was reported that the Chinese did not have the expertise to develop other mining Projects in the area and that there were problems relating to environment. In 2012, there were unconfirmed rumours that *BHP Billiton* has edged out the Chinese. *BHP Billiton* has recently announced that it is suspending its operations in Gabon. It has manganese mining interests in Mounana and Okandja.

The *Agence Nationale Gabonaise des Grands Travaux* has signed an agreement with the *China Harbour Engineering Company* for the transformation of the old **LIBREVILLE PORT**. The plans include the development of the four hectare Port Môle fishing port, the reclamation of land, the creation of an artificial island and the establishment of a mixed use commercial property development over an area of 43 hectares. The construction of a waterfront in Libreville has been mooted in the past.

GHANA

The **TEMA ICT PARK** is currently being developed on a fifty acre plot by the Ministries of Communications and of Trade and Industry. It is being undertaken as a Public Private Partnership (PPP). The cost is approximately USD 400 million. The Project started in May 2012 and is expected to be complete by the end of 2013. Construction is being undertaken by *Berock Ventures Limited*. The park is situated in a free zone enclave.

There has been a delay to the **JUBILEE OIL FIELD-TAKORADI UNDERSEA GAS PIPELINE** and completion is now scheduled for April 2014. The gas will be fed to a thermal plant operated by the *Electric Company of Ghana (ECG)*. The Project is being financed by a USD 850 million loan from the *China Development Bank*. Meanwhile, the *West African Gas Pipeline Company Limited (WAPGPCo)* has announced the resumption of the gas feed following the disruption in August last year of the line by a ship's anchor in Togo waters.

KENYA

The government has announced that three banks will be raising the USD 650 million required for the construction of a new terminal and a second runway at **JOMO KENYATTA INTERNATIONAL AIRPORT** in Nairobi. The duration of the Project will be around three and a half years with the new terminal operational in 2016. The Chinese company, *CATIC* was previously granted a contract but there have been substantial delays. The Project has been made more urgent following the recent fire. The airport was originally built to handle two million passengers per annum but today handles about seven million.

Tullow Oil, *British Gas* and *Africa Oil* are three of the companies involved in the development of the Kenya and **LOKICHAR BASIN OIL CONCESSIONS** off the coast of Kenya. *BG* will drill two offshore wells for crude oil and gas and will move a rig from Tanzania. *Africa Oil* has raised five-fold the estimated deposits in the Lokichar Basin.

LIBERIA

The Liberian government is trying to attract investment for the restoration of the **HOTEL AFRICA** optimally situated on OAU Island in suburban Monrovia. In the late 1970's, this was the country's only five-star hotel. It was however looted during the civil war and little other than the basic building structure remains. In 2009, there were media reports that a South African group had shown interest in investing USD 100 million in the rehabilitation of the hotel. .

MALAWI

** The **CAPE MACLEAR HOTEL, GOLF & CONFERENCE RESORT PROJECT** on Lake Malawi is being promoted by the Johannesburg-based company, *Rivonia Media Group (RMG)*. The Project comprises a five-star 120-room hotel, apartments, holiday homes, a casino, an 18-hole golf course, a conference centre, a wellness centre and spa, a fish farm, food courts, a marine park and museum, theme park and water world, waterways and dams. The capital requirement is estimated at USD 30 million. The Project will be implemented in phases. Lake Malawi National Park is situated five kilometres from the Project site. *KPMG* is advising.

** The *Mtalimanja Sugar Corporation* is looking for technical assistance partners and investors for the **NKHOTAKOTA SUGAR AND ETHANOL PROJECT** on Lake Malawi, central Malawi. The objective is to grow sugar cane on an area of 8 000 hectares. A three hundred tons per day sugar mill is included, an ethanol distillery and a 15 MW cogeneration power plant. A pilot sugar cane Project over three hundred hectares is already underway. The total cost of the Project is estimated at USD 92 million. The company is also commercialising rice production.

Negotiations are underway with the Australian company, *Globe Metals & Mining* for the **KANYIKA NIOBIUM PROJECT** in Mzomba in northern Malawi. There is a need to finalise the definitive feasibility study with the Ministry of Mining. The Project will also produce tantalum. The *Guangzhou Research Institute for Non-Ferrous Metals (GZRINM)* is investigating the quality of the niobium deposits.

Britannia Mining is prospecting for iron ore at the **NTHALE IRON ORE CONCESSION** in southern Malawi. The concession area covers 650 square kilometres. The operation is only 3 kilometres from the rail spur that connects to the deepwater port of Nacala in Mozambique.

The **TELEVISION WHITE SPACES PROJECT** is investigating two new UHF technologies (spectral sensing and database look-up) to bring less expensive broadband services to rural Malawi. The Project is being undertaken by the *Malawi Communication Regulatory Authority (MACRA)*, the physics department of the *University of Malawi* and the *Marcono Wireless Laboratory*. The Project targets fixed and mobile operators, Internet Services Providers, TV broadcasters and ICT academic institutions. It has substantial implications for the health sector in that virtual diagnoses can be made for rural health centres.

The *Gezhouba Group Company of China (CGGC)* will be building the **KAMWAMBA THERMAL POWER PLANT** in the Neno District of southern Malawi. It will use 400 000 tons of coal from Moatize in Mozambique's Zambezi Valley. The first phase of the Project will supply 300 MW. The cost of the Project is estimated at USD 667 million.

The Ministry of Energy and *ESCOM* are implementing the 64 MW **KAPICHIRA HYDRO PLANT** on the Shire River in the Chikwawa District of southern Malawi. After a number of delays, it is reported that the plant will begin full operations in December 2013. There will be two 32 MW turbines. Malawi has a power demand of 345 MW but only has installed capacity of 285 MW.

The Ministry of Energy and Water Development has appointed consultants to ascertain the possibility and cost of replacing the **TAZAMA OIL PIPELINE** linking Tanzania, Zambia and Malawi. The pipeline requires a total overhaul and the possibility of a new wider pipeline running parallel to the existing one. Thus far, six pumping stations have been replaced in Tanzania and three in Zambia.

MAURITIUS

The Ministry of Agro-Industry, and Food Security is promoting the **FIELD OPERATIONS, REGROUPING AND IRRIGATION (FORIP) SCHEME** for the island. The objective is to promote the non-sugar agricultural sector. Planters of vegetables, flowers and fruit will benefit from support of eighty percent of their soil preparation costs up to a limit of 40 000 Rupees. A total of ten million Rupees has been allocated to the Programme.

MOZAMBIQUE

Funding is being secured for the **CUAMBA-MANDIMBA-LICHINGA TRANSPORT LINK** in Niassa Province. Tarring of the EN13 road between Cuamba and Lichinga is scheduled to begin in 2014. The 263 kilometre rail link will have to be rebuilt as will the 300 kilometre road that will provide access to the deepwater port of Nacala. An implementing agency is the *Niassa Province Directorate for Public Works* and the *Japanese International Cooperation Agency (JAICA)* will be funding phase 3 of the Project. The *African Development Bank (AfDB)* has approved a credit line of USD 50 million towards the Project.

NAMIBIA

The **HILLTOP ESTATE DEVELOPMENT** in Klein Kuppe, Windhoek will include an hotel, apartments, offices, the *Grove Mall* and a *Virgin Active* gym. The Project will be completed in 2018. It is being developed by *Desmushuwa Property Developers*. A major component is the N\$ 350 million 134-bed *Lady Pohamba Private Hospital*. Construction of the hospital is expected to start mid-September 2013 and it should be operational in March 2015. It will include the country's first 24-hour level one trauma unit.

NIGERIA

** A Nigerian Independent Power Producer (IPP) who has been approved by the *Nigeria Electricity Regulatory Commission (NERC)* is identifying financial and technical partners for the formation of a consortium to bid for any of the ten **THERMAL PLANTS** listed for sale. The company took part in the recent visit to South Africa of a Nigeria power sector delegation that included senior officials of *NERC*, the power utilities, the *Dangote Group* and *Scanpower*.

Phase one of the **LAGOS QUILTS AVIATION CENTRE TERMINAL** is underway. The four-storey development includes VIP lounges, dining areas, conference and meeting facilities, bars, swimming pool, gym and accommodation. The company aims to produce the best private air terminal in Africa. The Centre is attached to hangar one of the *Murtala Muhammed International Airport* in Ikeja, Lagos.

First Exploration & Production, *Lekoil* and *Vertex* are three Nigerian independent oil companies vying for forty percent stakes in the Ubima and Otakikpo oil fields in the Eastern Niger Delta Basin. This is part of the **NATIONAL MARGINAL OIL FIELDS DEVELOPMENT PROGRAMME** which aims to encourage indigenous companies. Of the 24 marginal fields awarded under the Programme in 2003, only seven have started production. In 2010, *Allgrace Energy* and *Green Energy* were awarded the Ubima and Otakikpo oil fields respectively. *First Bank of Nigeria* is among the main financiers.

SAO TOME & PRINCIPE

Rand Water of South Africa and the South African Department of Water Affairs have concluded agreements with the government of São Tome and Principe for knowledge sharing of waste **WATER MANAGEMENT** including rainwater harvesting. The emphasis is on skills transfer and capacity-building. A joint technical team from South Africa visited São Tome and Principe in April 2013. In September 2011, Deputy President *Motlanthe* of South Africa visited the country and in August 2013, President *Manuel Pinto da Costa* undertook a state visit to South Africa. Contact between the two countries dates back to the mid-1980's.

SIERRA LEONE

The feasibility study for the **BAOMAHUN GOLD PROJECT** in central Sierra Leone has been completed. It is being operated by *Amara Mining* of the UK with *Samsung Corporation*. The Project includes development of an open pit mine and a two million ton per annum processing plant. Average annual production is predicted at 148 550 ounces. The cost is estimated at around USD 250 million.

Lukoil of Russia is developing a **DEEPWATER WELL** on the Savannah Prospect under Block SL-5-11. The concession covers an area of 4 022 square kilometres. Exploration began in July 2011. Exploratory drilling for oil and gas is now underway.

SOUTH AFRICA

Africa Project Access does not normally focus on Projects in South Africa. However, inserts and updates on Projects and Project-related issues in this country are included where there is involvement by the donors, international development finance institutions and international support agencies or there is a potential for involvement by these agencies and in cases where there is an African regional context.

A R2 billion **COMMERCIAL CRUDE OIL STORAGE AND BLENDING TERMINAL** will be constructed at Saldanha Bay port. The Project was initiated in 2011 and construction should commence early 2014. It includes a jetty to handle large tanker vessels. The objective is to take advantage of proximity to the Gulf of Guinea oil-producing region as well as the position on the South American route to blend West African and South American crudes. Implementers are *Oiltanking Grindrod Calulo Holdings (OTGC)* and *Oiltanking Mining Oil & Gas Services Saldanha*.

TANZANIA

** The *Tanzania Petroleum Development Corporation (TPDC)* recently issued a call for Expressions of Interest for a **UREA/AMMONIA FERTILIZER PLANT** to be built in the Lindi Region of southern Tanzania. The plant will use natural gas from Mnazi Bay near Mtwara. Observers believe that the site could be Rushungi in the Kilwa District. The Tanga fertilizer plant closed in 1991.

The Ministry of Energy and Water Development has appointed consultants to ascertain the possibility and cost of replacing the **TAZAMA OIL PIPELINE** linking Tanzania, Zambia and Malawi. The pipeline requires a total overhaul and the possibility of a new wider pipeline running parallel to the existing one. Thus far, six pumping stations have been replaced in Tanzania and three in Zambia.

ZAMBIA

A Memorandum of Understanding is reportedly about to be signed between the government and the *North West Rail Company (NWR)* for the first phase 254 kilometre **CHINGOLA-SOLWEZI-LUMWANA RAIL LINE**. The line will effectively link the old and new Copperbelts. The cost is estimated at USD 1,1 billion. The objective is to transport five tons per annum. The second phase is the construction of a rail line to link with the Benguela line in Angola. The *NWR* is held 65% by a group of Zambians, 20% by three Americans, 10% by South Africans and 5% by shareholders from the UK. The CEO is *Enoch Kavindele*. In 2011, a deal was signed with the *Tagos Group* of the USA. The *African Development Bank (AfDB)* was also reportedly involved.

The Ministry of Energy and Water Development has appointed a group of consultants to examine whether the **INDENI OIL REFINERY** in Ndola in the Copperbelt should be rehabilitated or whether a new oil refinery should be constructed. The estimated cost of a new refinery is USD 1,7 billion. The *Zambia Revenue Authority (ZRA)* is identifying interested parties to submit expressions of interest. The current plant has not been rehabilitated for the past forty years and much equipment is obsolete. The managing director at Indeni Refinery is *Maybin Noole*.

The USD 354,8 million Compact between the *Millennium Challenge Corporation (MCC)* and the Zambian government for the **LUSAKA WATER SUPPLY, SANITATION AND DRAINAGE PROJECT (LWSSD)** was signed recently. It will be implemented over a period of five years from 2014 to 2019. The city has a growing population of over two million and there have been recent protests over lack of adequate water and sanitation supply. The Project is being implemented by the *Lusaka Water and Sewerage Company* and the *Lusaka City Council*. The Project entails rehabilitation of the core water supply network, central branch rehabilitation and expansion, and rehabilitation of the Chelston pump station, the Kaunda Square interceptor and ponds.

The Ministry of Energy and Water Development has appointed consultants to ascertain the possibility and cost of replacing the **TAZAMA OIL PIPELINE** linking Tanzania, Zambia and Malawi. The pipeline requires a total overhaul and the possibility of a new wider pipeline running parallel to the existing one. Thus far, six pumping stations have been replaced in Tanzania and three in Zambia.

ZIMBABWE

The *Mutare Bottling Company (MBC)* has announced that it will be revamping its **BOTTLING PLANT** in Mutare, Eastern Zimbabwe. There will be a new bottling line and new delivery vehicles will be purchased. The cost of the Project was not disclosed. *Econet Wireless* holds 69% of the company. The other major bottling franchise is *Delta Beverages* which holds about ninety percent of the national market. *MBC* is one of Mutare's few remaining industrial operations.

There are media reports that a **FIVE-STAR HOTEL** is planned for construction in the suburb of Eastleigh in Zimbabwe. There are reportedly attempts to secure one of the major international hotel management companies to run the hotel. The Project is still at conceptual phase.

REGIONAL

A Memorandum of Understanding is reportedly about to be signed between the government and the *North West Rail Company (NWR)* for the first phase 254 kilometre **CHINGOLA-SOLWEZI-LUMWANA RAIL LINE**. The line will effectively link the old and new Copperbelts. The cost is estimated at USD 1,1 billion. The objective is to transport five tons per annum. The second phase is the construction of a rail line to link with the Benguela line in Angola. The *NWR* is held 65% by a group of Zambians, 20% by three Americans, 10% by South Africans and 5% by shareholders from the UK. The CEO is *Enoch Kavindele*. In 2011, a deal was signed with the *Tagos Group* of the USA. The *African Development Bank (AfDB)* was also reportedly involved.

The *African Development Bank (AfDB)* launched its **AFRICA INFORMATION HIGHWAY PROGRAMME** in November 2012. Part of the Programme is the *Open Data for Africa Project* whereby open data platforms are established in all African countries. Effective data management and dissemination is sought. Continent-wide coverage was achieved in July 2013. The objective is the development and installation of IT platforms in each country to share data and to monitor progress in key areas such as the *Millennium Challenge* goals and food security. The Programme also aims to improve public access to quality data. The *AfDB* is collaborating with the statistics departments of the *International Monetary Fund (IMF)* and the *European Union (EU)*.

The Ministry of Energy and Water Development has appointed consultants to ascertain the possibility and cost of replacing the **TAZAMA OIL PIPELINE** linking Tanzania, Zambia and Malawi. The pipeline requires a total overhaul and the possibility of a new wider pipeline running parallel to the existing one. Thus far, six pumping stations have been replaced in Tanzania and three in Zambia.

COMMERCIAL PROPERTY, CONSTRUCTION, HOTELS, LEISURE DEVELOPMENTS AND TOURISM-RELATED PROJECTS

(Projects in North Africa/Maghreb Countries are included in this section)

** The **CAPE MACLEAR HOTEL, GOLF & CONFERENCE RESORT PROJECT** on Lake Malawi is being promoted by the Johannesburg-based company, *Rivonia Media Group (RMG)*. The Project comprises a five-star 120-room hotel, apartments, holiday homes, a casino, an 18-hole golf course, a conference centre, a wellness centre and spa, a fish farm, food courts, a marine park and museum, theme park and water world, waterways and dams. The capital requirement is estimated at USD 30 million. The Project will be implemented in phases. Lake Malawi National Park is situated five kilometres way from the Project site. *KPMG* is advising.

There are media reports that a **FIVE-STAR HOTEL** is planned for construction in the suburb of Eastleigh in Zimbabwe. There are reportedly attempts to secure one of the major international hotel management companies to run the hotel. The Project is still at conceptual phase.

The *Agence Nationale Gabonaise des Grands Travaux* has signed an agreement with the *China Harbour Engineering Company* for the transformation of the old **LIBREVILLE PORT**. The plans include the development of the four hectare Port Môle fishing port, the reclamation of land, the creation of an artificial island and the establishment of a mixed use commercial property development over an area of 43 hectares. The construction of a waterfront in Libreville has been mooted in the past.

The **TEMA ICT PARK** in Ghana is currently being developed on a fifty acre plot by the Ministries of Communications and of Trade and Industry. It is being undertaken as a Public Private Partnership (PPP). The cost is approximately USD 400 million. The Project started in May 2012 and is expected to be complete by the end of 2013. Construction is being undertaken by *Berock Ventures Limited*. The park is situated in a free zone enclave.

Phase one of the **LAGOS QUILTS AVIATION CENTRE TERMINAL** in Nigeria is underway. The four-storey development includes VIP lounges, dining areas, conference and meeting facilities, bars, swimming pool, gym and accommodation. The company aims to produce the best private air terminal in Africa. The Centre is attached to hangar one of the *Murtala Muhammed International Airport* in Ikeja, Lagos.

The Liberian government is trying to attract investment for the restoration of the **HOTEL AFRICA** optimally situated on OAU island in suburban Monrovia. In the late 1970's, this was the country's only five-star hotel. It was however looted during the civil war and little other than the basic building structure remains. In 2009, there were media reports that a South African group had shown interest in investing USD 100 million in the rehabilitation of the hotel. .

The government has designated the pilot **MALUKU SPECIAL ECONOMIC ZONE** near Kinshasa, DR Congo. The 250 hectare site is strategically situated near the Ndjili International Airport at the intersection of the Congo River and the main road into the interior. The Project is part of the National Special Economic Zones Programme that is being implemented by the agency, *Anciennes Galeries Présidentielles*. The Ministry of Industry and Small and Medium Enterprises is the responsible ministry. The SEZ was recently visited by the South African Deputy Minister of Trade and Industry who encourages South African investors and operators to take advantage of the new facility.

The government has announced that three banks will be raising the USD 650 million required for the construction of a new terminal and a second runway at **JOMO KENYATTA INTERNATIONAL AIRPORT** in Nairobi. The duration of the Project will be around three and a half years with the new terminal operational in 2016. The Chinese company, *CATIC* was previously granted a contract but there have been substantial delays. The Project has been made more urgent following the recent fire. The airport was originally built to handle two million passengers per annum but today handles about seven million.

The **HILLTOP ESTATE DEVELOPMENT** in Klein Kuppe, Windhoek, Namibia will include an hotel, apartments, offices, the *Grove Mall* and a *Virgin Active* gym. The Project will be completed in 2018. It is being developed by *Desmushuwa Property Developers*. A major component is the N\$ 350 million 134-bed *Lady Pohamba Private Hospital*. Construction of the hospital is expected to start mid-September 2013 and it should be operational in March 2015. It will include the country's first 24-hour level one trauma unit.

SPOTLIGHT ON AID AGENCIES, INTERNATIONAL DEVELOPMENT FINANCE INSTITUTIONS, FUNDS & SELECTED RELATED ORGANISATIONS

The *World Bank* has allocated USD 1 billion towards the **GREAT LAKES DEVELOPMENTAL PROGRAMME**. The main themes will be health and education services, trade facilitation and renewable energy Projects.

The stock broking firm, **IMARA SP REID** has launched an African investment platform that will facilitate trade by retail investors in African stock exchanges and in the world. Seventeen African bourses are involved. Greater access to the continent's exchanges is being provided.

Contacts

AFRICAN CONTACTS

Pilira Patience Kafakamoyo is Manager: Investment Service at the **MALAWI INVESTMENT & TRADE CENTRE (MITC)**, telephone Lilongwe 265 1 770800 or 771315, e-mail: pkafakamoyo@mitc.mw The MITC was recently created from a merger between the *Malawi Investment Promotion Agency (MIPA)* and the *Malawi Export Promotion Council (MEPC)*.

João Machado is Consulting Leader at the Maputo, Mozambique office of **DELOITTE**, telephone 258 21 320955 or 430594, e-mail: jomachado@deloitte.co.mz

Solomon Gezew is Manager of the **CONSTRUCTION CONTRACTORS ASSOCIATION OF ETHIOPIA**, telephone Addis Ababa 251 911633079, e-mail: sologezaw@yahoo.com or ccae2002@gmail.com

Dereje Derbew Beyene is Senior Energy Analyst at the **ETHIOPIAN MINISTRY OF WATER AND ENERGY**, telephone Addis Ababa 251 11 627368, e-mail: dbdereje@yahoo.com

Dr *Yoseph Birru Giorgies* is Head: Construction Industry Development and Regulatory Bureau and *Tadesse Mekuria* is Department Head at the **MINISTRY OF URBAN DEVELOPMENT AND CONSTRUCTION OF ETHIOPIA**, telephone Addis Ababa 251 11 5510545 or 513840, or 541283, e-mail: yosbirru@gmail.com or tadmek-adwork@yahoo.com

AFRICAN UTILITY CONTACTS

Doreen Chipika Bwalya is Senior Engineer: Branch Operations at the **LUSAKA WATER AND SANITATION COMPANY (LWSC)**, telephone Lusaka 260 211 257579/83, e-mail: lwsc@lwsc.com.zm

Mike Griffin is General Manager: Operations at the **GHANA PORTS & HARBOURS AUTHORITY (GPHA)**, telephone Tema 233 303 202631/39, e-mail: gpha@ghana.com or headquarters@ghanaports.net

ICT/TELECOMMUNICATIONS CONTACTS

Alhassan Umar is Director: Information Technology and Enable Services at the **GHANA MINISTRY OF COMMUNICATIONS**, telephone Accra 233 302 666465, e-mail: info@moc.gov.gh

Brahima Sanouis Director, Telecommunication Development Bureau at the **INTERNATIONAL TELECOMMUNICATIONS UNION (ITU)**, telephone Geneva 41 22 7305435, e-mail: bdtmail@itu.int

MINING CONTACTS

Peter Spivey is CEO at **AMARA MINING**, telephone London 44 20 73981420. The company is developing the Baomahun gold Project in Sierra Leone.

OIL & GAS CONTACTS

Maybin Noole is Managing Director at the **INDENI OIL REFINERY** in Ndola, Zambia, telephone 260 21 2655325 or 2655191, e-mail: indeni@indeni.com.zm

Jeremy Nelson is General Manager: Business Development at the **WEST AFRICAN GAS PIPELINE COMPANY LIMITED (WAGPCo)**, telephone Accra 233 302740190, e-mail: info@wagpco.com

AGRICULTURE/AGRI-BUSINESS CONTACTS

Ian Parrott is Regional Manager for Zambia and Malawi at **ILLOVO SUGAR**, telephone Lusaka 260 965231987, e-mail: iparrott@illovo.co.za

Chris Charter is an agricultural consultant who has worked on agri Projects in **SWAZILAND** for the *Commonwealth Development Corporation (CDC)*, telephone George 27 828801351, e-mail: chrisharter@mweb.co.za

Lutero Campos is Director: Agriculture and Rural Development, **HUILA PROVINCIAL GOVERNMENT, ANGOLA**.

HOTELS/TOURISM/COMMERCIAL PROPERTY CONTACTS

Bright Malopa is CEO of the *Rivonia Media Group (RMG)* which is promoting the **CAPE MACLEAR HOTEL AND GOLF RESORT** in Malawi, telephone Johannesburg 27 11 2342403, e-mail: bright@rivoniamediagroup.com

Tangeni Kaulu is Manager: Marketing & Sales at **NAMIBIA WILDLIFE RESORTS (NWR)**, telephone Windhoek 264 61 2857111, e-mail: tkaulu@nwr.com.na

HEALTH SECTOR CONTACTS

Andre Carstens is with the international hospital and management consultancy, **HEALTH PARTNERS**, telephone Johannesburg 27 11 7869771, e-mail: carstens@healthpartnersuk.com The firm works closely with specialised Africa health funds.

DONOR/DFI/FUND/ECA CONTACTS

Bashwa Monsengo is the representative of the **DEVELOPMENT BANK OF SOUTHERN AFRICA (DBSA)** in Luanda, Angola, e-mail: bashwam@dbsa.org

Moegamat Shahid Khan is the Executive Director for South Africa, Lesotho and Swaziland at the **AFRICAN DEVELOPMENT BANK (AfDB)** headquarters in Tunis, telephone 216 71103900 or 71351933.

The following are Regional Directors at the Vice Presidency Operations 1, Country & Regional Programmes at the **AFRICAN DEVELOPMENT BANK (AfDB)** headquarters in Tunis (telephone 216 71103900):

- Regional South 1 (Botswana, Lesotho, Namibia, South Africa, Swaziland, Zimbabwe), *E Faal*, ext 6930
- Regional South 2 (Angola, Malawi, Mauritius, Mozambique, Zambia, Sao Tome & Principe), *C Ojukwu*, ext 2042
- Regional East 1 (Burundi, Kenya, Rwanda, Seychelles, Tanzania, Uganda), *G Negatu*, ext 8232
- Regional East 2 (Djibouti, Comoros, Eritrea, Ethiopia, Somalia, Sudan), Vacant, ext 2706
- Central Region (Cameroon, Central African Republic, Congo, DR Congo, Madagascar, Equatorial Guinea, Gabon), *M Kanga*, ext 2251
- Regional West 1 (Benin, Burkina Faso, Côte d'Ivoire, Ghana, Niger, Nigeria, Togo), *J Litse*, ext 2047
- Regional West 2 (Cape Verde, Gambia, Guinea, Guinea-Bissau, Liberia, Mali, Senegal, Sierra Leone), *FJM Perrault*, ext 2036.

The following are senior officials at the **PRIVATE SECTOR DEPARTMENT (PSD)** of the *African Development Bank (AfDB)*:

- *Tim Turner* (Head, ext 2051)
- *CJA Helm* (Operations Support, ext 2194)
- *M Niang* (Industries & Services, ext 2662)
- *TN Anvaripour* (Infrastructure Finance, ext 2228)
- *MK Kalif* (Financial Institutions, ext 2217)
- *SE Mivedor* (Portfolio Management, ext 2434).

UNITED NATIONS/NGO CONTACTS

Brahima Sanouis Director, Telecommunication Development Bureau at the **INTERNATIONAL TELECOMMUNICATIONS UNION (ITU)**, telephone Geneva 41 22 7305435, e-mail: bdtmail@itu.int

DIPLOMATIC CORPS CONTACTS

Stella Chiripo Ndau is the **HIGH COMMISSIONER FOR MALAWI** in Pretoria, telephone 27 12 4309900 or 3420147, e-mail: highcommalawi@telkomsa.net or stellandau@yahoo.com

The South African High Commissioner at the **SA HIGH COMMISSION IN ABUJA, NIGERIA** is *LLA Mnguni* and the Marketing Officer is *Abdul Muizz Momodu*, telephone 234 9 7822850 or 234 7034089962, e-mail: dtiabuja@gmail.com or muizzmomodu@gmail.com APA associates report that the High Commission is particularly helpful.

Chief *GD Gwadiso* is **SOUTH AFRICAN AMBASSADOR IN BENIN**, telephone Cotonou 229 21 306865, e-mail: sapoliticalbenin@gmail.com or gwadisog@dirco.gov.za

SOUTH AFRICAN GOVERNMENT & UTILITY CONTACTS

Kaya Ngqaka is Chairperson of the **CAPITAL PROJECTS FEASIBILITY PROGRAMME (CPFP)** run by the Department of Trade and Industry (DTI), and *Mpho Mbonani* is a CPFP administrator, telephone Pretoria 27 12 3941978 or 3945428, e-mail: kngqaka@thedti.gov.za or mmbonani@thedti.gov.za

Ashley Bhugwandin is Manager at the **TECHNOLOGY LOCALISATION IMPLEMENTATION UNIT** of the Department of Science and Technology at the **CSIR** in Pretoria, telephone 27 12 8414241, e-mail: abhugwandin@csir.co.za

BRICS/ASIA/AMERICA/EUROPE CONTACTS

Conrad Hendry is Regional Manager for the **HONG KONG TRADE DEVELOPMENT COUNCIL (HKTDC)**, telephone Johannesburg 27 11 3224898, e-mail: conrad.hendry@hktdc.org

Craig de la Harpe is responsible for marketing and projects at the Johannesburg office of the **JAPAN EXTERNAL TRADE ORGANISATION (JETRO)**, telephone 27 11 7846084, e-mail: craig_delaharpe@jetro.go.jp

USEFUL WEBSITES

The website of the **ETHIOPIAN MINISTRY OF FINANCE AND ECONOMIC DEVELOPMENT (MoFED)** is www.mofed.gov.et It contains macro-economic information and statistics on Ethiopia. Agencies of MoFED are: the *Ethiopian Mapping Agency*, *Central Statistics Agency*, *Government Procurement Agency* and *Public Enterprise Trustee Board*.

KPMG AFRICA has established the *KPMG Blog* on www.blog.kpmgafrica.com where clients can engage with experts and investors on topical African issues. The firm has also updated its *KPMG Africa Business Guide* app.

PROJECT-RELATED ACHIEVEMENTS AND/OR ACTIVITIES OF AFRICA PROJECT NEWSLETTER SUBSCRIBERS, ASSOCIATES AND CONTACTS

The South African consulting engineering firm, **AURECON** has been commissioned by the *African Development Bank (AfDB)* to revise and update Projects under the *Programme for Infrastructure Development in Africa (PIDA)* being implemented by **NEPAD**.

TRAVEL NOTES

There are numerous complaints regarding the low frequency of flights on the **JOHANNESBURG-LILONGWE ROUTE**. A number of Malawi officials were unable to attend a recent Malawi business briefing in Johannesburg due to the unavailability of seats. A partnership with *Ethiopian Airlines* is being investigated with regard to the re-establishment of *Air Malawi* flights for the route.

An *APA* associate who has recently driven through Mozambique reported that in the central area of the country, protection by **MILITARY CONVOYS** is offered. *RENAMO* has reportedly threatened to disrupt the Tete-Beira transport link.

Two guesthouses in **MASERU, LESOTHO** are *Phomolo* (telephone 266 22 310755 or 266 58050012, e-mail: phomolo.guesthouse@ilesotho.com, or phomologuesthouse@hotmail.com website: www.phomologuesthouse.com and *Scenery Guesthouses*, telephone 266 28 316744 or 266 58778947, e-mail: msekhiba@icloud.com

A recommended hotel for visits to the **AFRICAN DEVELOPMENT BANK (AfDB) HEADQUARTERS IN TUNIS** is the *Hotel La Maison-Blanche* which is walking distance from the *AfDB* offices, telephone 216 71905000

Forthcoming Events

Inserts in bold, italics and larger font indicate participation by Africa Project Access:

The Ministry of Information Communication Technology of Zimbabwe is organising the ***e-TECH AFRICA EXPO 2013*** from 1 to 4 October at the Harare International Conference Centre.

Contact: *Arlene Wilson-Max*, telephone 263 4 747755 or 263 776956202, e-mail: Arlene@africaexchange.co

The ***2nd TANZANIA MINING, ENERGY, POWER & INFRASTRUCTURE INDABA 2013*** will be taking place 2-4 October in Dar es Salaam.

Contact: *Tanzania Chamber of Minerals & Energy*, website: www.tanzaniaindaba.com

The ***9th EMAInvest*** conference will be held 3-4 October 2013 at Hotel des Bergues, Geneva, Switzerland. African economic operators will be introduced mainly to European investors and suppliers. Cameroon will be the focus country.

Contact: Telephone 41 22 3019615, e-mail: info@emainvest.com

The ***iPAD DR CONGO MINING & INFRASTRUCTURES INDABA*** will be taking place on 9 October 2013 at the Fleuve Congo Hotel in Kinshasa. The conference will focus on Inga 3 as well as six proposed hydro dams.

Contact: *Jean-Tite Oloumoussié*, telephone Cape Town 27 21 7003508, e-mail: jeantite.oloumoussie@spintelligent.com

The ***AFRICA CEO INVESTMENT CLIMATE SUMMIT & BUSINESS LEADERSHIP AWARDS*** will be taking place 10 October 2013 at the *Ritz Carlton Hotel*, Washington DC in parallel with the *World Bank* annual general meetings. The event is supported by the *World Bank*, the *International Finance Corporation (IFC)* and *MIGA*.

Contact: *Michele Licence*, telephone Johannesburg 27 11 7832431, e-mail: mllicence@africaninvestor.com

The ***SOUTHERN AFRICAN AGRICULTURAL DEVELOPMENT PARTNERSHIP (SAADP)*** will be holding its Malawi launch at the *Bingu International Conference Centre* in Lilongwe on 10 October 2013. The event is supported by *USAID* and the *African Institute of Corporate Citizenship (AICC)*.

Contact: *Fadzai December, NBF*, e-mail: fadzai.december@thenbf.co.za

The ***iPAD MOZAMBIQUE 2013*** gas and power conference and exhibition will be taking place 22-24 October at the Girassol Indy Hotel in Maputo.

Contact: *Yolanda dos Santos*, telephone Cape Town 27 21 7003500.

The *NEPAD Business Foundation (NBF)* is organising a ***PUBLIC-PRIVATE DIALOGUE FORUM*** in Johannesburg 23-24 October 2013. It aims to promote Public Private Partnership (PPP) infrastructure Projects in the SADC region.

Contact: *Michelle Proude, NBF*, telephone Johannesburg 27 873101888, e-mail: afri-id@thenbf.co.za

The ***AFRICA MARITIME INDABA 2013*** will be taking place 24-25 October at the *IDC* conference centre in Johannesburg.

Contact: *Keneilwe Rapudongoane*, telephone 27 11 3254154, e-mail: keneilwe@khumo-group.co.za

The *Built Environment Export Council (BEPEC)* is organising a group mission to the ***WORLD BANK*** in Washington, 28 October – 1 November 2013.

Contact: *Chris Beyers* or *Ebeth Preller*, telephone Pretoria 27 12 3620522, e-mail: ebeth@bepec.co.za

The ***12th ANNUAL DEEP WATER ANGOLA SUMMIT 2013*** will be taking place 30-31 October at the Skyna Hotel, Luanda.

Contact: *Maureen Carp*, e-mail: Maureen.carp@energywise.nl

The ***MOZAMBIQUE INVESTMENT SUMMIT*** will be taking place 4-7 November 2013 at the Guoman Tower Hotel in London. Listed speakers include representatives of *Vale*, *Jindal*, *SASOL* and *Olam*.

Contact: telephone 44 20 72166056, website: www.mozambiqueinvestmentsummit.com

The **16th GULF OF GUINEA OIL & GAS CONFERENCE** will be taking place 6-8 November 2013 in Abidjan. It will be co-hosted by **PETROCI**.

Contact: website: www.cwcgog.com

The **7TH POWERING AFRICA: THE FINANCIAL OPTIONS** conference will be taking place 14-15 November 2013 at the *Vineyard Hotel* in Cape Town.

Contact: Amy Offord, EnergyNet, e-mail: amy.offord@energynet.co.uk

The **LUANDA & MAPUTO VIA LISBON BUSINESS SEMINAR** will take place 18-19 November 2013 in Lisbon and is being organised by the *Afrika-Verein* of Germany, telephone *Johannes Kurt*, telephone 49 30 206071977, e-mail: kurt@afrika-verein.de

The **AITEC EAST AFRICA ICT CONFERENCE** will be taking place 20-21 November 2013 at the *Oshwal Centre* in Nairobi.

Contact: Telephone 44 1480 880774, e-mail: info@aitecafrica.com

The **4th COALTRANS MOZAMBIQUE CONFERENCE** will be taking place 26-27 November 2013 in Maputo.

Contact: *Ellie Saklatvala*, telephone 44 207 7798791, e-mail: esaklatvala@euromoneyplc.com

The **WEST AFRICA POWER INDUSTRY CONVENTION (WAPIC)** will be taking place 26-27 November 2013 in Lagos, Nigeria.

Contact: *Ade Yesufu, Spintelligent*, telephone Cape Town 27 21 7003500, e-mail: ade@spintelligent.com

The **9th COMESA BUSINESS FORUM** will be taking place 9-10 December 2013 in Kinshasa, DR Congo.

Contact: *Sandra Uwera, COMESA Business Council*, telephone Lusaka 260 211 229725/32, e-mail: suwera@comesa.int

The **ENERGY INDABA 2014** will be taking place at the Sandton Convention Centre near Johannesburg 17-20 February.

Contact: *Liz Hart, Siyenza*, telephone Johannesburg 27 11 4639285, e-mail: liz@siyenza.za.com

The **2014 MINING INDABA** will be taking place 3-6 February in Cape Town.

Contact: Website: www.miningindaba.com/conference

WATER AFRICA & WEST AFRICA BUILDING & CONSTRUCTION 2014 exhibition and services will be taking place in Accra, Ghana, 18-20 June 2014.

Contact: *Tracey Nolan-Shaw, ACE Event Management*, telephone 44 1902 428766, e-mail: info@ace-events.com

AFRICA & THE GLOBAL ECONOMIC DOWNTURN

According to *Ernst & Young*, between 2007 to 2013, **INTRA-AFRICAN INVESTMENT INTO NEW FDI PROJECTS** in the continent increased to 32,5%. The main African investors are from South Africa, Nigeria and Kenya.

A recent study by *Ernst & Young* showed that of the 118 exits recorded by **PRIVATE EQUITY FIRMS** operating in Africa, 42% were from South Africa with the rest coming from the rest of Africa with West Africa accounting for 25%.

Whisperings - Footnotes

WHISPERINGS – FOOTNOTE 1

The recent withdrawal of an oil field concession to *Addax Petroleum* has generated considerable debate about the **INVESTMENT CLIMATE IN GABON**. The suspension of mining activities by *BHP Billiton* has further fuelled the debate. The talk of a rejection of Chinese investment following the *Addax* cancellation would appear to be exaggerated. A Chinese firm has been awarded the Libreville Port Project. Gabon has had long-standing relations with China notably under former President *Bongo* who undertook numerous state visits there.

WHISPERINGS – FOOTNOTE 2

LAND ISSUES IN ZAMBIA are proving to be a major obstacle in developing industrial parks in the country. Some of the land falls under the tribal authorities and others under the Ministry of Lands.

WHISPERINGS – FOOTNOTE 3

For the past four years, no South African company has been a prime contractor for a Project of the **AFRICAN DEVELOPMENT BANK (AfDB)**. This is despite the fact that South Africa contributes as much as Germany towards the bank.

WHISPERINGS – FOOTNOTE 4

Clients involved in the ICT sector are expressing the view that '**LAST MILE**' **COMMUNICATIONS PROJECTS** entailing inland fibre optic cable linkage to the undersea cables can be successfully accessed despite stiff competition from Asian competitors if the provision of support expertise is included in bids.

WHISPERINGS – FOOTNOTE 5

South African suppliers to **HOTEL PROJECTS** in Africa are reporting that some of the major hotel management companies are insisting that the professional teams preparing the projects (project managers, architects, quantity surveyors etc) be recruited from outside of the continent.

WHISPERINGS – FOOTNOTE 6

Malawi's largest indigenous company the *Press Corporation* is offering **LAND TO INVESTORS IN MALAWI** through its subsidiary, *Press Agriculture Limited*. It is the country's largest land owner with 56 196 hectares on 112 estates. Thirty estates are currently available. The group is attempting to diversify its activities away from tobacco. Malawi's tobacco trade exchange is now increasing its trade in other commodities.

WHISPERINGS – FOOTNOTE 7

There are strong efforts in Malawi to reduce **DEPENDENCE ON THE TOBACCO AND SUGAR CROPS** and to diversify the country's agricultural production and economy. *Illovo Sugar* achieved a record annual production of 299 000 tons and will plant maize on fallow ground.

WHISPERINGS – FOOTNOTE 8

Zambian associates believe that the potential of Zambia's northern **LUAPULA PROVINCE** is underestimated. A new open pit manganese mine is being developed and there is considerable tourism potential along the shore of Lake Mweru.

WHISPERINGS – FOOTNOTE 9

The recent first **SHIPMENT OF LNG** by Angola brings the welcome indication that the oil-producing African countries are at long last realising and exploiting their gas assets instead of merely flaring them. The historical preoccupation with oil production has meant neglect of the national gas potential.

WHISPERINGS – FOOTNOTE 10

Oando Oil set the pace for participation by **NIGERIAN INDEGENOUS OIL COMPANIES** in new oil concessions in West Africa. Nigeria's Marginal Fields Development Programme is spawning many more including *Platform Petroleum*, *Pillar Oil*, *Seplat Oil* and *Chorus Oil*. They are filling the vacuum created by the withdrawal of the super majors such as *Shell* and *Chevron*.

Quotable Quotes

QUOTABLE QUOTES 1

“Why must I invest in Africa when I can invest down the road.”

(US company representative at a recent Africa conference held in the USA.)

QUOTABLE QUOTES 2

“Do not presume they know who we are- or care!”

(Briefing for a group of companies about to visit the *African Development Bank* headquarters in Tunisia.)

QUOTABLE QUOTES 3

“Malawi is a land-linked country and not a land-locked country.”

(Malawi representatives at a recent Malawi investment seminar on Malawi as a gateway to the *SADC* and *COMESA* markets.)

Further Information & Indemnity

***PROJECT INFORMATION
IS AVAILABLE
FOR THE FOLLOWING PROJECTS ABOVE
MARKED **
(NO CHARGE FOR SUBSCRIBERS)***

- **Urea/Ammonia Fertilizer Plant, Tanzania**
- **Cape Maclear Hotel, Golf & Conference Resort, Malawi**
- **Nkhotakota Sugar & Ethanol Project, Malawi**
- **Consortium for Thermal Power Projects in Nigeria**

INDEMNITY

SOME OF THE INFORMATION CONTAINED IN THIS DOCUMENT IS OF A CONFIDENTIAL NATURE AND IS SUPPLIED TO SUBSCRIBERS ON THE UNDERSTANDING THAT CONTENTS WILL BE TREATED WITH APPROPRIATE DISCRETION. PLEASE NOTE THAT WHILE EVERY EFFORT IS MADE TO ENSURE THE ACCURACY OF THE INFORMATION CONTAINED IN THIS SPECIALISED PUBLICATION, NEITHER *AFRICA PROJECT ACCESS* NOR ITS AFFILIATE BODIES AND ASSOCIATES WILL BE HELD RESPONSIBLE FOR ANY LOSS OR INCONVENIENCE RESULTING FROM APPLICATION OF THIS INFORMATION.