



Africa Project Access

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“I dream of an Africa which is in peace with itself.”
(Nelson Rolihlahla Mandela)

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Africa Project Access Visit Reports:

Pemba/Palma, Mozambique; Lubumbashi-Likasi-Kolwezi, DR Congo, Luapula Province, Zambia, Richards Bay, Dar es Salaam-Mtwara, Tanzania; Kinshasa-Matadi & Katanga, DR Congo; North-Western Province, Zambia; Juba, South Sudan; Tete, Zambezi Valley, Nacala, Mozambique; Kampala, Uganda, Guinea Conakry etc

(Contact *Africa Project Access* at Johannesburg 27 11 4656770 or cell 0826510707 for details on how to obtain copies)

Industrial Baseline Study Summary Local Beneficiation for Lake Albert Oil Programme

Note: Africa Project Access is leading a business mission to Kampala and Lake Albert 15-20 March 2015 to investigate Projects and business opportunities arising from the Lake Albert oil find. Contact Paul or Nicole at 27 11 4656770 or 27 826510707, e-mail: afric.projs@pixie.co.za if you are interested in participation.

The three main concession-holders for the Lake Albert oil fields in Uganda, *CNOOC* of China, *Total E&P* of France and *Tullow Oil* have entered into a joint venture for local beneficiation. They intend to engage with the local business communities in the area through supplier expansion, contracting, employment and training of local Ugandans. This follows the signing of an MOU with the government on 5 February 2014 in which it was agreed that Uganda's oil would be commercialised through a refinery an export pipeline and a petroleum to power Project. The three commissioned an industrial baseline study (IBS) aimed at promoting national content as much as possible during the development and production phases. A National Content Law stipulating a 48% requirement was recently passed but the specific regulations are still awaited.

The Lake Albert Basin Development Project will create 100 000 to 150 000 jobs through direct, indirect and induced employment. Direct jobs will be at a technical level and will be relatively limited at 15 000 at most. Indirect jobs will be created by ancillary sectors.

The oil sector is very standards-oriented and a major challenge will be creating enough local technicians with the required skills. Many local industries and suppliers will need to improve production and quality capacity. There will be a need to partner with relevant Ugandan educational institutions to produce qualified graduates for the oil industry.

The baseline study identified four categories of industry to be targeted. The high difficulty industries which require high levels of investment and training and not labour intensive are: refinery petrochemical, oil and water pipe installation, fertilizer, machinery and heavy equipment manufacturing. A second category of complex industries are: engineering consultancy, oilfield chemicals, oilfield equipment manufacturing, drilling and oilfield services, drilling supplies and cement additives. Industries that could be supplied locally are: mechanical construction services, cement manufacturing, construction steel and light equipment manufacturing, light iron and steel product supply, bulk construction materials supply, civil construction services, GMS, transport and logistics, airline services, manpower management, hazardous and generic waste management, food supply, wholesale fuel supply, work safety product supply, furniture manufacturing, vendor and vendor representation services. A fourth category of easy opportunity includes site safety and security, catering and cleaning and facility management.

The approximately 400 jobs available for the high-end Projects are: structural control engineers, building-structural erectors and foremen, cable tray erectors, civil control engineers, civil operators and foremen, construction foremen, production supervisors, PTW coordinators, production technicians and chemists. Local manpower can be drawn at a higher education level for

civil and mechanical engineers, electrical and mechanical technicians, geoscientists, petroleum engineers and welders. At a lower education level not requiring oil and gas certification the companies will require hoisting and lifting operators, civil craftsmen and drivers. Specific industries identified for support are: hazardous waste management, operations and maintenance services, metal scaffolding, work safety products, road safety, light equipment manufacture and agriculture.

A social investment Programme would deal with areas such as health and basic education. The area will need improved roads, power and water supply, more accommodation and agricultural production.

Ugandan companies interviewed expressed concern over clarity and timing of the oil operations as well as foreknowledge of the specific products and services required. Another concern was access to capital against a backdrop of high interest rates. Other issues were the training required and the need for improvement of local infrastructure such as roads and power supply. Support from banks, large

companies and public authorities were deemed necessary.

The three partners have developed the following proposed actions: bridging the communications gap through regular dialogue with stakeholders, creation of an 'industry enhancement centre' to assist local companies, support to the education system by reinforcing relevant educational institutions, funding of a centre for the development of technicians.

The IBS is being worked out over a 6-month period together with authorities and development agencies. The JV partners are sharing their findings with stakeholders such as the *Uganda National Bureau of Standards* sub-committee on petroleum products in the development of oil and gas standards for Uganda ahead of the construction phase.

A good few years are required especially for training in advance of Project commencement and as one representative of the three companies put it, "You have come at the right time."

PROJECTS

(Africa Project Access subscribers are welcome to contact Paul or Nicole at Johannesburg telephone 27 11 4656770, cell 0826510707, Email: afric.projs@pixie.co.za for templates/further details/contacts pertaining to specific Projects listed below)

Templates including contact details of the projects below will follow in the Africa Project Access Database in approximately 7 days.

ANGOLA

Grindrod of South Africa has begun investment in the first phase of the 580 kilometre **NORTH WEST RAIL** that will link Zambia's two copper belts with Lobito port in Angola. The first phase of 290 kilometres will link the mines at Chingola, Kansanshi, Lumwana and Kalumbila. The cost of this phase is around USD 500 million. The second phase entails the link to the Zambia-Angola border near the town of Jimbe. The Angolan government has identified a 395 kilometre rail link from Luacano in Angola to the Zambian border. The *North West Rail Company* in which *Grindrod* is a shareholder is referring to another route traced by a dirt road used to transport minerals from Kolwezi in the DR Congo to Zambia.

CONGO (DEMOCRATIC REPUBLIC)

** The **BUKANGA LONZO AGRI-INDUSTRIAL PARK** in the Kenge District, eastern DR Congo, about 230 kilometres north-east of Kinshasa is being developed in phases. Some 5 000 hectares have been planted. Industrial maize is an initial crop. There is much support infrastructure including roads, water and power supply, housing, clinics and schools. The government has provided initial USD 83 million. The implementing agency under the Ministry of Agriculture is *Société des Parcs Agro-Industriels (SOGAPRI)*. The management contract was awarded to a South African consortium, *AFRICOM*. Another South African concern, *MOZFOOD* assisted with the identification of sites for specific crops. The *World Bank* is also supporting the Project.

COTE D'IVOIRE

It is reported that the Ivorian Ministry of Transport has withdrawn the concession awarded in 1996 to the company, *Aeria* of the French group, *Egis* for the development of **ABIDJAN AEROCITY** or airport city. The site called Akwaba Place covers 450 hectares. It is situated near Felix Houphouët-Boigny Airport between the Abidjan lagoon and the ocean. The Project was scheduled for launching in 2013. The total cost was estimated at USD 2 billion. The concession was to extend to 2029. The Project includes hotels, shops and exhibition centres.

The Ministry of Transport has nominated two companies, *Citrans* and *Rainbow Line* for the design, finance, implementation, maintenance and operation of the **ABIDJAN LAGOON TRANSPORT PROJECT**. The contract was previously held by the state transport company, *SOTRA*. The concessionaires will be responsible for lagoon port installations. The Project will provide another transport medium for the city's population.

DJIBOUTI

China will be funding **TWO NEW AIRPORTS**. The new main international airport will be developed over an area of 225 square kilometres at Ali-Sableh, 25 kilometres south-west of Djibouti city. The main contractor is the *China Civil Engineering Construction Corporation (CCECC)*. The Hassan Gouled Aptidon International Airport will have a capacity of 1,5 million passengers per annum and a cargo capacity of 100 000 tons. It is scheduled to open in 2018. A second airport, Ahmed Dini Ahmed International Airport with a capacity of 700 000 passengers will be constructed in the north near Seven Brothers Islands. It should open in 2016. The total cost is estimated at USD 600 million. Djibouti is attempting to establish itself as a transport and logistics hub. There are also plans for a new LNG plant and crude oil terminal. New ports are currently being built.

GUINEA

There are plans for the development of the **TOKADEH-YEKEPA-PORT BUCHANAN RAIL CORRIDOR** that would facilitate the transport of iron ore from inland mines in Liberia and Guinea to the coast for export. The substantial iron ore deposits at Simandou and Mount Nimba in south-eastern Guinea are effectively land-locked. A new rail is envisaged for the Tokadeh-Yekepa link to the main, existing line. The Mount Nimba operator, *Sable Mining* of Australia and *Arcelor Mittal* have indicated that they could be investing in the transport infrastructure. The cost is estimated at USD 1,3 billion. The *Liberia National Investment Commission* is promoting the Programme which includes port bulk handling facilities. The Liberian government through the ministries of Lands Mines & Energy, Transport and Finance have concluded an agreement with *Sable* for the new rail. The Guinea government has in the past been more interested in a line through its territory to a new port near Conakry.

KENYA

Work on the long-mooted 60-counter **JOMO KENYATTA INTERNATIONAL AIRPORT PASSENGER TERMINAL** will reportedly begin early this year. Completion is scheduled for 2018. It will be built over an area of 178 000 square metres. The cost is estimated at USD 650 million. The *African Development Bank (AfDB)* is the lead funder. The main contractors are *Anhui Construction Engineering* and the *China National Aero-Technology International Engineering Corporation*. Project management is by the *Louis Berger Group*. The implementing agency is the *Kenya Airports Authority (KAA)*. The airport eventually hopes to handle 35 million passengers per annum. Construction of a new runway is scheduled for early 2016.

Environmental approval is awaited from the *National Environmental Management Authority* before the Project for the 520-kilometre **LAMU-NAIROBI EAST TRANSMISSION LINE** can commence. A coal mine is to be built at Lamu by a consortium headed by *Centum Investment* and Gulf Energy. The consortium includes a number of Chinese contractors. 1 000 MW will be transported to Nairobi. The expected cost for the line is USD 3,5 billion. The *African Development Bank (AfDB)* is the leading funder. The implementing agency is the *Kenya Electricity Transmission Company (KETC)*.

The Kenyan Ministry of Transport has commissioned *Niras* of Denmark to design a new four-berth **OIL TERMINAL FACILITY** at Mombasa Port. This will replace the Kipevu oil terminal that has only one oil tanker berth. *Nyoro Construction* of Kenya and *Prashanth Projects* of India have recently built new oil storage tanks at the port. The implementing agencies are the *Kenya Ports Authority (KPA)* and the *Kenya Pipeline Company (KPC)*. There is considerable competition between Tanzania and Kenya for supply of oil to the East African inland countries.

The *Mumia Sugar Company* is trying to raise relief funding from the Kenyan government of 2,4 billion Kenyan Shillings with 530 million Shillings allocated for distillation and other improvements at the **MUMIAS SUGAR FARM** in the Western Province. The Ministry of Agriculture has subsequently

announced a USD 5,5 million bail-out. The company produces sugar, ethanol, water and 34 MW of electricity from bagasse. Although the plant produces one third of the nation's sugar production, it has run into financial difficulties and had to shut down for two months maintenance in October 2014. Most of the electricity is supplied to the *Kenya Power & Lighting Corporation (KPLC)* and the grid.

The *Kenya Electricity Transmission Company (KETRACO)* and the *Tanzanian Electricity Supply Company (TANESCO)* are inviting bids for a consultant to oversee the construction of the **KENYA-TANZANIA INTERCONNECTOR TRANSMISSION LINE**. The 400 kV line will extend over 510 kilometres. The duration of implementation is two years. It will link a *KETRACO* sub-station at Isinya in Kenya to Arusha in Tanzania and onwards to Singida. The Project is part of the *NELSAP* Programme linking power transmission also with Uganda, Rwanda, Burundi and the eastern DR Congo.

LIBERIA

There are plans for the development of the **TOKADEH-YEKEPA-PORT BUCHANAN RAIL CORRIDOR** that would facilitate the transport of iron ore from inland mines in Liberia and Guinea to the coast for export. The substantial iron ore deposits at Simandou and Mount Nimba in south-eastern Guinea are effectively land-locked. A new rail is envisaged for the Tokadeh-Yekepa link to the main, existing line. The Mount Nimba operator, *Sable Mining* of Australia and *Arcelor Mittal* have indicated that they could be investing in the transport infrastructure. The cost is estimated at USD 1,3 billion. The *Liberia National Investment Commission* is promoting the Programme which includes port bulk handling facilities. The Liberian government through the ministries of Lands Mines & Energy, Transport and Finance have concluded an agreement with *Sable* for the new rail. The Guinea government has in the past been more interested in a line through its territory to a new port near Conakry.

NIGERIA

The launch of the **DELTA GAS REVOLUTION INDUSTRIAL CITY & OGDIGBEN EXPORT PROCESSING ZONE PROJECT** has been delayed. The governmental implementing agencies in the Public-Private-Partnership (PPP) are the Ministry of Petroleum Resources and the Delta State Government. The main contractor is *Julius Berger*. The total cost is estimated at USD 16 billion. The site is approximately 220 kilometres south-east of Lagos and 60 kilometres west of Warri in Delta State. It is on the east bank of the Escravos River and close to the ocean. The Project includes a marine university and a 150 MW independent power plant. The Gas City will be developed around a major gas processing facility that will supply gas for power and for fertilizer and petro-chemicals. The Project forms part of the Nigeria Gas Master Plan.

SOUTH AFRICA

Africa Project Access does not normally focus on Projects in South Africa. However, inserts and updates on Projects and Project-related issues in this country are included where there is involvement by the donors, international development finance institutions and international support agencies or there is a potential for involvement by these agencies and in cases where there is an African regional context.

The preferred bidders for the one-stop **SALDANHA BAY OIL SERVICES & RIG REPAIR CENTRE** are scheduled to be announced in September 2015. The Requests-for-Proposals pertain to a 380-metre long and 21 metre deep berth to service and repair deepwater rigs operating in the Gulf of Guinea. A supply base for equipment and other requirements will also be established. Support infrastructure such as cranes and warehouses will be installed to service oil vessels as well as rigs. . The new industrial development zone (IDZ) is being set up as a duty-free base for support industries. The cost is around R6 billion and the Project is scheduled for completion early in 2018.

Initial studies have begun for the implementation of phase 6 of the **RICHARDS BAY COAL TERMINAL EXPANSION** in KwaZulu-Natal. The Project would increase capacity to 110 million tons per annum. The target for 2015 is 74 million tons.

IBM is establishing its second **INFORMATION AND COMMUNICATIONS TECHNOLOGY RESEARCH LABORATORY** at Wits University in Johannesburg. It will link with and support the first African centre at the Catholic University in Nairobi, Kenya. The cost will be R700 million over a period of ten years. The centres are covering a wide range of sectors including ICT technologies for healthcare, agriculture, mining and resources, urban planning, energy and water supply and public safety. Partners for the laboratory in South Africa are the Centre for Software Engineering Technology, the Department of Science and Technology, the Department of Trade and Industry and the CSIR. *IBM* has a network of twelve laboratories throughout the world.

TANZANIA

** *DfID* of the UK and the German Federal Ministry for Economic Cooperation & Development (*BMZ*) are funding the **SKILLS FOR OIL AND GAS IN EAST AFRICA INITIATIVE (SOGA)** and have appointed *GIZ* of Germany as the implementing agency. The Programme will run from 2015 to 2019. The objective is to improve access to jobs and economic opportunities for local people in and around the new oil and gas centres of Kenya, Mozambique, Uganda and Tanzania. The Initiative hopes to increase the number of local people in jobs by 32 000 and raise incomes of 240 000 by an average of ten percent. Consultations with host governments and private sector roleplayers will be held over a nine month period in 2015. Total funding for the Initiative was not stated. In Tanzania, *SOGA* is working in partnership with the Morogoro Vocational Teacher Training Centre to ensure vocational training involves more practical experience and industry relevance.

The Ministry of Transport and the *Tanzania Ports Authority (TPA)* is attempting to attract investors for the development of a **NEW OIL TERMINAL** at the new port of Kigamboni. This would replace the existing Kurasini oil jetty at Dar es Salaam port. *Leighton Offshore* and *Tanzania Italian Petroleum Reserves* have recently completed improvements of oil handling facilities at Dar port. There is considerable competition between Tanzania and Kenya for supply of oil to the East African inland countries.

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UGANDA

The **LAKE ALBERT DEVELOPMENT PROJECT** in western Uganda will begin to come on line in 2017 or 2018. The town of Hoima has been identified as the future industrial base. There are a number of support projects. Plans are underway for a 400 kV transmission line from Kampala to Hoima. The oil companies are demanding rail infrastructure. *CPCS* is undertaking the feasibility study for the Kampala-Hoima rail line. There are proposed airports at Hoima and Bakuba. The National Airports Programme comprises four new international airports (rehabilitation of Entebbe airport, upgrading of Gulu, Hoima and Bakubu) and six regional airports. The three main concession-holders for the Lake Albert oil fields in Uganda, *CNOOC* of China, *Total E&P* of France and *Tullow Oil* have entered into a joint venture for local beneficiation. This follows the signing of an MOU with the government on 5 February 2014 in which it was agreed that Uganda's oil would be commercialised through a refinery an export pipeline and a petroleum to power Project. The three commissioned an industrial baseline study (IBS) aimed at promoting

national content as much as possible during the development and production phases. A National Content Law stipulating a 48% requirement was recently passed but the specific regulations are still awaited.

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ZIMBABWE

Discussions are underway with *China Eximbank* for the construction of a **NEW AIRPORT AT KARIBA** in northern Zimbabwe. A site has been identified. Kariba is a major tourist centre and the current airport is too small and under-equipped. The *Civil Aviation Authority of Zimbabwe (CAAZ)* is upgrading the airports at Harare, Bulawayo and Chiredzi. *China Jiansu* is currently upgrading the airport at Victoria Falls using funding from the *China Eximbank*.

REGIONAL

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The *World Bank* is considering the funding of initial studies for the **NIGER RIVER BASIN MANAGEMENT PROJECT (NRBMP)**. The initial funding for feasibility and other studies would be USD 7,5 million. The studies will investigate the possibilities of power generation and irrigation from the river. The funding will also be used to strengthen the capacity of the *Niger Basin Authority*. The *NBA* has developed a USD 8 billion Sustainable Action Plan that comprises large and small investments in the basin. The 4 200 kilometre river traverses Guinea, Mali, Niger and Nigeria. Concern is being expressed by some NGO's about

the possible negative social impact of Projects along the river, notably the planned Fomi Dam in Guinea. The German technical assistance agency, *GIZ* is also supporting capacity at the *NBA*.

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COMMERCIAL PROPERTY, CONSTRUCTION, HOTELS, LEISURE DEVELOPMENTS AND TOURISM-RELATED PROJECTS

(Projects in North Africa/Maghreb Countries are included in this section)

It is reported that the Ivorian Ministry of Transport has withdrawn the concession awarded in 1996 to the company, *Aeria* of the French group, *Egis* for the development of **ABIDJAN AEROCITY** or airport city. The site called Akwaba Place covers 450 hectares. It is situated near Felix Houphouët-Boigny Airport between the Abidjan lagoon and the ocean. The Project was scheduled for launching in 2013. The total cost was estimated at USD 2 billion. The concession was to extend to 2029. The Project includes hotels, shops and exhibition centres.

SPOTLIGHT ON AID AGENCIES, INTERNATIONAL DEVELOPMENT FINANCE INSTITUTIONS, FUNDS & SELECTED RELATED ORGANISATIONS

The **ALLIED AFRICA BROKER NETWORK (AAB)** is an integrated network of independently African-owned and operated short term insurance brokers aiming to provide expertise, local understanding and personal relationships to guide risk management in Africa. *Indwe Risk Services* of South Africa is the driver and key broker responsible for setting up AAB's transaction platform and coordinating the client base that is serviced by this network. The Network now has sixteen members including brokers from Namibia, Botswana, Lesotho, Zimbabwe, Swaziland, Kenya, Mozambique, Malawi, Angola, Ghana and Tanzania.

CONTACTS

AIRLINE



Helena Maxwell is the Sales Manager at **KENYA AIRWAYS**, telephone Johannesburg: 27 10 205 0020 or 27 83 680 3552, e-mail: Helena.maxwell@kenya-airways.com, website: www.kenya-airways.com

AFRICAN CONTACTS

Yvick Robin is Head: of the Uganda office of **ORTIC LOGISTICS**, telephone Kampala 256 772227001, e-mail: operations@sws.co.ug *ORTIC* of France took over *Strategic Logistics Limited (SLL)*.

Bruce Martin is a Uganda-based expatriate with considerable knowledge of the **LAKE ALBERT** development, e-mail: brucemartin59@gmail.com

David Ilukol is at the **UGANDA INDUSTRIAL RESEARCH INSTITUTE**, telephone 256 701901901.

Martin Okumu is Head of the Communication Department at the **UGANDA NATIONAL CHAMBER OF COMMERCE & INDUSTRY**, telephone Kampala 256 414 503035 or 312 266323, e-mail: communications@chamberuganda.com

AFRICAN UTILITY CONTACTS

Engineer *Peter Mungai Kinuthia* is General Manager: Business Strategy at the **KENYA POWER & LIGHTING COMPANY (KPLC)**, telephone Nairobi 254 20 3201000, e-mail: info@pplc.co.ke

Americo Medina is Managing Director at Amilcar Cabral International (Sal) Airport for the national Cape Verdean airport utility, **AEROPORTOS E SEGURANCA AEREA DE CABO VERDE (ASA)**, telephone 238 2411394 or 2411372 or 2411229, e-mail: info@asa.cv

Daniel Serme is Director: Planning at the **SOCIETE NATIONALE D'ELECTRICITE DU BURKINA FASO (SONABEL)**, telephone Ouagadougou 226 50306100-4, e-mail: courier@sonabel.bf

Honoré Munyanshongore is Acting Director at the Bridges Unit of the **RWANDA TRANSPORT DEVELOPMENT AGENCY (RTDA)**, telephone Kigali 250 788437293

AFRICAN REGIONAL ORGANISATIONS

Major General *Collins Ihekire* is Executive Secretary of the **NIGER BASIN AUTHORITY/AUTORITE DU BASSIN DU NIGER (ABN)**, e-mail: secretariat.abn@gmail.com or sec-executif@abn.ne

AFRICAN GOVERNMENT CONTACTS

Patrice Melon is Coordinator: Operations Unit at the **CAMEROON MINISRTY OF THE ECONOMY, PLANNING & REGIONAL DEVELOPMENT**, telephone Yaoundé 237 32222512.

Joseph Sagala is with the **UGANDA INVESTMENT AUTHORITY (UIA)**, telephone Kamala 256 414 301135, e-mail: sagala@ugandainvest.go.ug

Engineer *Paul Mubiru* is Director: Energy & Mineral Development at the **UGANDA MINISTRY OF ENERGY & MINERAL DEVELOPMENT**, telephone Kampala 256 414 349010 or 259092, e-mail: mubiru@energy.go.ug

Mountaga Sy is Director at the Senegalese Investment Promotion Agency, **PROMOTION DES INVESTISSEMENTS ET GRANDS TRAVAUX (APIX)**, telephone Dakar 221 33 8490555, e-mail: contact@apix.sn

ICT/TELECOMMUNICATIONS CONTACTS

Dr *Bakary Diallo* is Rector at the **AFRICAN VIRTUAL UNIVERSITY** involved in e-learning and long-distance education in Africa, telephone Nairobi 254 20 3861458-9 or Dakar 221 33 8670324, e-mail: contact@avu.org or bureauregional@uva.org

Alexandre Nheve is Regional Operations Manager at **SEACOM MOCAMBIQUE**, telephone 258 214 53100, e-mail: carter@seacom.mu

MINING CONTACTS

Ivy Irene Nakalyango is CEO at the **UGANDA CHAMBER OF MINES & PETROLEUM**, telephone Kampala 256 312 516695, e-mail: inakalyango@ucmp.ug or inakalyango@gmail.com

Dr *Kosman Chenjerai* is Deputy General Manager at **RUSCHROME MINING ZIMBABWE** which is operating the Darwendale Platinum Project in Zimbabwe.

OIL & GAS CONTACTS

Ivy Irene Nakalyango is CEO at the **UGANDA CHAMBER OF MINES & PETROLEUM**, telephone Kampala 256 312 516695, e-mail: inakalyango@ucmp ug or inakalyango@gmail com

Emmanuel Mugagga is Business Support & Planning Manager, Adrian Bukenya Mulindwa is Uganda Joint Venture Coordinator and Alfred Busobozi is Manager: Local Content at **TULLOW UGANDA OPERATIONS LTD**, telephone Kampala 256 312 564000 or 564160 or 564066, e-mail: emmanuel.mugagga@tollowoil com or Adrian.bukenya@tollowoil com

John Bosco Habumugisha is Assistant Commissioner: Pipeline Development at the **UGANDA MINISTRY OF ENERGY & MINERAL DEVELOPMENT**. Mugyerwa Naboth is a geophysicist at the Ministry, telephone Entebbe 256 414 320714, e-mail: j.habumugisha@petroleum go ug or jbhabu@yahoo com or n.mugyerwa@petroleum go ug or pedebb@petroleum go ug

The **KIGUMBA COMMUNITY TRAINING COLLEGE/KIGUMBA PETROLEUM INSTITUTE/UGANDA PETROLEUM INSTITUTE** aims to provide artisanal skills training for the upcoming oil-related industries on Lake Albert, telephone The Vice Chancellor is Professor Charles Kwesiga.

AGRICULTURE/AGRI-BUSINESS CONTACTS

Mountaga Sy is Director at the Senegalese Investment Promotion Agency, **PROMOTION DES INVESTISSEMENTS ET GRANDS TRAVAUX (APIX)**, telephone Dakar 221 33 8490555, e-mail: contact@apix sn The agency is calling for South African investment into Senegal's agricultural sector.

Coutts Otolu is Chief Executive Officer at **MUMIAS SUGAR COMPANY** in Kenya, telephone 254 722203891-5 or 254 56 641621, e-mail: msc@mumias-sugar com

HOTELS/TOURISM/COMMERCIAL PROPERTY CONTACTS

Errol Thompson is with **REMOTE SITE SOLUTIONS** which is managing a number of hotels and camps in remote areas of Africa such as Pemba and Palma in Mozambique, telephone Johannesburg 27 11 8815573, e-mail: errol@remotesitesolutions com They have offices in Accra, London and Dubai.

The contacts for the French **ACCOR GROUP IN TANZANIA** are Philippe Barettaud and Zahra Peera, telephone Johannesburg 27 11 3292882, e-mail: philippe.barettaud@accor com A Pullman Hotel will be opening in Dar es Salaam in 2015 and a Pullman and Sofitel have been established in Addis Ababa, Ethiopia.

René Mboungana Guibouanga is Executive Director at the Gabonese housing company, **SOCIETE NATIONALE DES LOGEMENTS SOCIAUX (SNLS)**, telephone Libreville 241 1 763507, e-mail: contact@snlsgabon com

Geri Wessels is Director; Development, Sub-Saharan Africa, **HILTON WORLDWIDE**, telephone Cape Town 27 21 4184063, e-mail: geri.wessels@hilton com

Govind Mundra is General Manager: Business Development, Sub-Saharan Africa for **TAJ HOTELS, RESORTS & PALACES**, telephone Johannesburg 27 11 5070885, e-mail: govind.mundra@tajhotels com & Carmen Hidalgo is Development Coordinator, e-mail: Carmen.hidalgo@tajhotels com

HEALTH SECTOR CONTACTS

Chris Smith of **NETCARE** is monitoring the Queen Mamohato Memorial Hospital PPP Project in Lesotho, telephone Johannesburg 27 11 3010385, e-mail: chris.smith@netcare.co.za

DONOR/DFI/FUNDE/ECA CONTACTS

Christopher Smith is Business Development Advisor at **GIZ** of Germany, telephone Kampala 256 414 303901, e-mail: Christopher.smith@giz.de *Suzette Mudeshi* is with the Promotion of Renewable Energy & Energy Efficiency Programme (**PREEP**) at **GIZ**, telephone Kampala 256 417 104100, e-mail: suzette.mudeshi@giz.de

Neil Zimmerman is Project Underwriter and *Stavious Nkhwashu* is Underwriter at **EXPORT CREDIT INSURANCE CORPORATION (ECIC)** of South Africa, telephone Pretoria 27 12 4713800-4 or 4713843, e-mail: nzimmerman@ecic.co.za and snkhwashu@ecic.co.za

Anette Paschen is at the German technical assistance agency, **GIZ** working on the Niger River Basin Project, e-mail: anette.paschen@giz.de

UNITED NATIONS/NGO CONTACTS

Jason Rainey is Chief Executive Officer at the **INTERNATIONAL RIVERS NETWORK** which is an NGO that monitors the physical and social impact of hydro dams, telephone California 1 510 8481155, e-mail: lori@irn.org

DIPLOMATIC CORPS CONTACTS

Salome Malema is Trade Assistant and *Martha Okumu Ringa* is Third Secretary at the **UGANDA HIGH COMMISSION** in Pretoria, telephone 27 12 3426031-4, e-mail: Salome@tpnetworks.co.za or ringamarthaa@yahoo.com

SOUTH AFRICAN GOVERNMENT & UTILITY CONTACTS

Willem Roux is Manager, **SALDANHA BAY PORT**, telephone 27 22 7035472, e-mail: willem.roux@transnet.net

Laura Peinke is Lead: Business Development at the new **SALDANHA BAY INDUSTRIAL DEVELOPMENT ZONE**, telephone 27 21 4878600.

James Koko and *Donald Mabusela* of the **DEPARTMENT OF TRADE & INDUSTRY (DTI)** are responsible for assistance Programmes for South Africa-registered exporters. Their contact details are : telephone Pretoria 27 12 3941037, e-mail: jkoko@thedti.gov.za and 27 12 3941716, e-mail: dmabusela@thedti.gov.za

Kelvin Brennan is at the East Africa desk at the **DEPARTMENT OF INTERNATIONAL RELATIONS & COOPERATION (DIRCO)**, telephone Pretoria 27 12 3518715, e-mail: brennank@dirco.gov.za

BRICS/ASIA/AMERICA/EUROPE CONTACTS

Kevin Yeh is President of the **JOHANNESBURG TAIWANESE CHAMBER OF COMMERCE** and Director at the *World Taiwanese Chambers of Commerce*, telephone Johannesburg 27 11 6581333, e-mail: kyeh@daberistic.com

USEFUL WEBSITES

Contact details for **DIPLMATIC MISSIONS IN SOUTH AFRICA** as well as South African missions abroad can be found on the Department of International Relations & Cooperation (DIRCO) site: www.dfa.gov.foreign/forrep/forc.htm and www.dfa.gov.za/foreign/sa Another useful site is www.embassypages.com

A website that provides updates on developments in **GABON** is www.en.legabon.org

PROJECT-RELATED ACHIEVEMENTS AND/OR ACTIVITIES OF AFRICA PROJECT NEWSLETTER SUBSCRIBERS, ASSOCIATES AND CONTACTS

STANDARD BANK was recognised at the recent *Africa Investor* Investment & Business Leaders Awards 2014 as Bank of the Year. The bank now has representation in Ethiopia.

TRAVEL NOTES

Travellers to the **LAKE ALBERT AREA** of Uganda will find the best hotel in Hoima to be the 42-room *Glory Summit Hotel* which charges around USD 30 per night including breakfast, telephone 256 701744001 or 0784272240, e-mail: glorysummithotel@gmail.com website: www.glorysummithotel.ug The general manager is *Emmanuel Mugisha*. An alternative in Hoima is the *Hoima Kolping Hotel* which charges around USD 25 per night including breakfast, telephone 256 465 40167, mobile 256 772516421, e-mail: hoikolping@yahoo.com There is also a *Kolping* in nearby Masindi telephone 256 465 20458, mobile 256 782394992, e-mail: maskolping@yahoo.com The *Lake Albert Safari Lodge* is situated on Lake Albert but is fairly remote, telephone 256 772221003. There are eleven cottages sleeping three each. The rate is full board at USD 230 per day. It is a tourism and hunting lodge situated in the Kabwoya Wildlife Reserve.

The 40-kilometre **ROAD FROM THE AIRPORT AT ENTEBBE AT LAKE VICTORIA TO KAMPALA** is extremely slow and congested. Travellers are advised to leave early in the morning or the trip could take as long as over two hours. The four-lane Western Expressway is half completed by a Chinese contractor and is scheduled to be completed in 2016 although this deadline may change.

KENYA AIRWAYS has indicated that it will soon be resuming its cross-continental flights to West African destinations. The flights were stopped due to the Ebola pandemic.

The **SESEKILE ARRIVALS LOUNGE** at OR Tambo International Airport will open in April 2015. It will be open to all passengers and officials at a cost of R350 per person. The lounge will include wi-fi and shower facilities.

FORTHCOMING EVENTS

Inserts in bold, italics and larger font indicate participation by Africa Project Access:

The ***LUBANGO INTERNATIONAL BUSINESS FORUM*** in southern Angola is being promoted by the Huila provincial government and will be held during 2015. The theme will be “Angola Invests”. Dates and details have yet to be confirmed.

The ***BRAZIL IN MOZAMBIQUE WEEK*** will be held 11-18 April 2015 in Maputo.

Contact: Chamber of Commerce Industry and Agriculture Brazil-Mozambique (*CCIABM*), telephone 55 31 32433012, e-mail: marialuza.barbosa@cciabm.com

The ***EAST AFRICA PROPERTY INVESTMENT SUMMIT*** will be held 15-16 April 2015 at the Villa Rosa Kempinski Hotel in Nairobi.

Contact: *Muhammad*, telephone 27 828550009, e-mail: Muhammad@apisummit.co.za

The ***ZIMBABWE INTERNATIONAL TRADE FAIR*** will take place 21-23 April 2015 at the Zimbabwe International Exhibition Centre in Bulawayo.

Contact: Telephone SA-German Chamber, telephone Johannesburg 27 11 4862775, e-mail: indimande@germanchamber.co.za

The ***ONSHORE GAS AFRICA CONFERENCE*** will be taking place 21-22 April 2015 at the Radisson Blu Gautrain Hotel in Sandton.

Contact: *Perri*, telephone 44 20 70177247, e-mail: perri.lucatello@informa.com or *Diana Lauzi* or *Renu Kannu*, telephone 61 2 90804193, e-mail: renu.kannu@informa.com.au

The ***GHANA OIL & GAS SUMMIT*** will be taking place 21-23 April 2015 at the Accra International Conference Centre.

Contact: ghanaeng@thecwcgroup.com

The ***AFRICA HEALTH EXHIBITION*** will be taking place 5-7 May 2015 at the Gallagher Convention Centre, Midrand.

Contact: E-mail: africahealthenquiries@informa.com

The **4TH WONCA AFRICA CONFERENCE** of the *World Organisation of Family Doctors* will be taking place 6-9 May 2015 in Accra, Ghana.

Contact: Website: www.woncafrica2015.com

The AFRICA UTILITY WEEK 2015 will be taking place at the Cape Town International Convention Centre 12-14 May.

Contact: *Russel Hughes*, telephone 27 21 7003500, e-mail: nevenka.ristic@spintelligent.com

The **5TH ANNUAL AFRICA BANKING & FINANCE CONFERENCE 2015** will be taking place 19-20 May in Nairobi.

Contact: E-mail: abfc@aidembs.com

The ***Petro.t.ex*** EXHIBITION & CONFERENCE will be taking place 20-22 May 2015 at the Gallagher Convention Centre, Midrand.

Contact: Telephone Johannesburg 27 11 2341196, e-mail: events@ingadaevents.co.za

The **8TH AFRICA INFRASTRUCTURE INVESTORS & PROJECT DEVELOPERS SUMMIT** will be taking place on 2 June in Cape Town.

Contact: *Precious Nkandu*, telephone Johannesburg 27 11 7832431, e-mail: pnkandu@africainvestor.com

The **25TH WORLD ECONOMIC FORUM ON AFRICA** will be taking place 3-5 June 2015 in Cape Town.

Contact: Website: www.weforum.org

The GAS AFRICA CONFERENCE will be taking place 23-24 June 2014 at the Maslow Hotel in Johannesburg.

Contact: *Bette* at telephone 27 11 2341196, e-mail: events@mcnaughtonevents.co.za

WATER AFRICA & WEST AFRICA BUILDING & CONSTRUCTION 2015 will take place 24-26 June at the Accra International Conference Centre in Ghana.

Contact: *Tracey*, telephone 44 1902 428766, e-mail: info@ace-events.com

The new dates for INFRASTRUCTURE AFRICA are 1-2 September 2015. The venue will be the Sandton Convention Centre, Johannesburg.

Contact: E-mail: info@infrastructure-africa.com

The **22nd AFRICA OIL CONFERENCE** will be taking place 26-30 October 2015 at the Cape Town International Convention Centre.

Contact: *Judith*, telephone Johannesburg 27 11 8807052, e-mail: babette@africa-oilweek.com

The **4TH ANNUAL AFRICAN RAILWAY SUMMIT** is scheduled to take place in November 2015 (day to be finalised) at the Radisson Blu Gautrain Hotel in Johannesburg.

Contact: tanaya.priya@fleminggulf.com

AFRICA & THE GLOBAL ECONOMIC DOWNTURN

The *International Monetary Fund (IMF)* has predicted that **AFRICA'S GROWTH RATE** will be 4,9% in 2015 and 5,2% in 2016.

The *International Telecommunications Union (ITU)* reports that 20% of Africa's population had **ONLINE CONNECTIONS TO THE INTERNET** which represents a 10% increase on the 2010 figure. The mobile internet is likely to substantially increase the percentage of connected Africans.

WHISPERINGS – FOOTNOTES

WHISPERINGS – FOOTNOTE 1

Members of the South African public are pointing out that the recent floods in south-eastern Africa notably in Mozambique and Malawi are seasonal and therefore predictable. Questions are being asked about the ability of the countries' **DISASTER MANAGEMENT** agencies to prepare for these calamities. Disaster management forums in South Africa are relatively developed but questions are being asked about the efficacy of *SADC regional disaster management collaboration*. The *SADC Regional Platform for Disaster Risk Reduction and the Disaster Risk Reduction Unit* were established in 2011.

WHISPERINGS – FOOTNOTE 2

There is a growing demand for **MID-RANGE ACCOMMODATION IN REMOTE SITES** in Africa. These could accommodate the teams of artisans such as welders and boilermakers required for the resources industries. Even shared tents are being considered. Formal hotels in such areas tend to be expensive because of the high running costs.

WHISPERINGS – FOOTNOTE 3

JAPAN'S INVOLVEMENT IN THE AFRICAN AGRICULTURE SECTOR is marked. There are numerous Projects ranging from a new fertilizer plant in Kenya to a sugar and ethanol Project in Angola to biofuel and fertilizer initiatives in Mozambique to rice crop improvement in several countries.

WHISPERINGS – FOOTNOTE 4

Logistics specialists report that the emphasis on containerisation at the expense of **BREAKBULK LOGISTICS INFRASTRUCTURE** is not conducive to the growth of the resources sectors in southern Africa. In particular, there is a shortage of bulk handling facilities for mining produce at the ports.

WHISPERINGS – FOOTNOTE 5

Although competent officials at the Zimbabwean national power utility, the **ZIMBABWE ELECTRICITY SUPPLY AUTHORITY (ZESA)** have drawn up comprehensive plans to meet Zimbabwe's power supply needs, *ZESA Holdings* has accumulated substantial debt of around USD 800 million. This dire financial situation is seriously hampering development.

WHISPERINGS – FOOTNOTE 6

Exporters and investors who have local currency requirements for their ventures in African markets are advised to consider approaching **LOCAL BANKS** or in-market banks that are in alliance with major international banks or banks from their home countries.

WHISPERINGS – FOOTNOTE 7

APA clients and associates report that **CHINESE OPERATORS IN AFRICA** have recently adopted a more accommodating approach towards potential non-Chinese partners. They attribute this to a lowered

budget by the *China Eximbank*. Others point out that China adopts a long-term view (as much as 25 years) on its investments and operations internationally.

WHISPERINGS – FOOTNOTE 8

The contractor for the 600 MW Karuma hydro dam, *Sinohydro* has blamed the **LACK OF SKILLED UGANDANS** for the slow progress of construction. There is indeed a serious need for the up-skilling of Ugandans for Project work notably in the upcoming oil sector. The Industrial Base Study of *CNOOC*, *Tullow* and *Total* that includes training requirements as well as the German/UK-funded Oil in East Africa training Programme are recent initiatives designed to address this problem.

WHISPERINGS – FOOTNOTE 9

There is very little interest in cross-border African operations by the major **SOUTH AFRICAN HOSPITAL GROUPS**. One company representative stated that after a few initial forays, his group has taken the decision not to get involved at all in new operations outside South Africa. The main interest is in Europe and the Middle East.

WHISPERINGS – FOOTNOTE 10

While the new *Kenya National Oil Corporation* has commenced raising funds from its recently discovered oil blocks, Uganda is still endeavouring to establish its national oil company. The creation of these new **NATIONAL OIL UTILITIES** is a necessary precursor to the development of the countries' oil industries.

ADDITIONAL SERVICES

ADDITIONAL SERVICES FOR SUBSCRIBERS & ACTIVITIES OF AFRICA PROJECT ACCESS

The following are APA's PLANNED GROUP VISITS FOR 2015 (subject to change):

- *15-20 March: Visit to Kampala and Lake Albert, Uganda*
- *17-22 May: Copperbelt, Solwezi & Lumwana, North West Province, Zambia (with SA-Zambia Chamber)*
- *25 June: Day Visit to Saldanha Bay Port, Western Cape*
- *13-19 September: Accra and Takoradi Port, Ghana*
- *28-29 October: Visit to Mining and Oil Companies Offices in Gauteng*

On 27 January 2015, APA organised a DEVELOPMENT FINANCE FOCUS WORKSHOP for various suppliers of financial services and products to the South African export community. The objective was to produce a practical, user-friendly and easily-understood compendium of these services and products for APA clients and export council members. .

26 October to 1 November 2014, Africa Project Access led a large GROUP VISIT TO PEMBA AND PALMA, NORTHERN MOZAMBIQUE. There were twenty-six delegates. The visit included meetings with Anadarko, Halliburton and site visits to industrial parks in Pemba and Palma as well as port inspections.

10-16 August 2014, Africa Project Access and the South Africa-Zambia Chamber of Commerce led a GROUP VISIT TO LUSAKA AND LUAPULA PROVINCE, ZAMBIA. There were fifteen delegates. The visit included site visits to a manganese mine, hydro power stations, agricultural and tourism Projects.

On 20 June 2014, APA led a GROUP VISIT TO RICHARDS BAY HARBOUR, KwaZulu-Natal to investigate inter alia future plans for the export of coal from Botswana and Swaziland, and the possibility of establishing the port as a supply centre for gas operations on the East Africa coast. The visit was facilitated by Trade & Investment KwaZulu-Natal.

The last FULL APA BRIEFING took place at Santam on Thursday 26 February 2015 and covered the findings of the APA pilot visit to Kampala and Lake Albert, Uganda as well as current logistics freight forwarding issues in Africa. .

A special PORTS AND RAIL SUB-GROUP MEETING was held on Thursday 18 September 2014 at the Henley Business School. It was decided that the next meeting will include Transnet Capital Projects and the Africa Strategy of the Department of Public Enterprises.

A special SUB-GROUP MEETING ON OPPORTUNITIES ARISING FROM THE ROVUMA BASIN (PEMBA/PALMA) was held on Thursday 18 September 2014 at the Henley Business School. It was decided that the next meeting will include relevant development finance institutions, retail chains and commercial property management companies.

A WATER & SANITATION SUB-GROUP MEETING was held on Thursday 26 June 2014 at the Henley Business School. It was decided that the next meeting will include a water utility such as Rand Water or Umgeni Water, a contractor, an environmental consultancy, a logistics company and a development finance institution such as the DEG. It was also proposed that a special briefing be held on the financing of water and sanitation Projects in Africa.

A special OIL AND GAS SUB-GROUP MEETING was held on Thursday 13 March 2014 at the Henley Business School. The next meeting will include representatives of the South African Oil and Gas Alliance as well as Schlumberger.

A special MINING SUB-GROUP MEETING was held on Thursday 13 March 2014 at the Henley Business School. The next meeting will include representatives of a mining house, Renaissance Capital and other mining equity fund managers. A map of Africa with main mining areas will be produced. A tour of mining houses and international mining engineering companies with offices in Johannesburg will be arranged.

The twelfth ICT/TELECOMMUNICATIONS SUB-GROUP was held on Wednesday 30 July 2014 in collaboration with the South African Electro-Technical Export Council (SAEEEC) at their offices in Midrand. A group visit to South Africa-based mining, gas and engineering companies involved in major resources Projects in Africa was discussed. It was decided that representatives of the Konza City ICT Park in Kenya will be invited to address the next meeting. It was concluded that one of the main South African mobile telecommunications operators, Convergence Partners, Technology 100 and Broadband Barn from the Western Cape will also be invited.

The APA AGRICULTURE FOCUS SUB-GROUP briefing took place at the Henley Business School on Thursday, 29 January 2015. It was agreed that the next meeting would include Deloitte, The DBSA and IDC agriculture units and agriculture fund managers.

The APA HOTELS/COMMERCIAL PROPERTY SUB-GROUP briefing was held on Thursday 29 January 2015 at the Henley Business School. It was agreed that a hotel management group such as Atterbury and African Century Properties, Remote Site Solutions and Aurecon will be invited for the next briefing.

The APA POWER SECTOR SUB-GROUP MEETING took place at the Henley Business School on Thursday 10 April 2014. It was agreed that the next meeting will include the ESKOM Division responsible for regional transmission, TransAfrica Projects, former ESKOM official, Peter O'Connor, Doug Kune, and an EPC contractor.

The APA WATER & SANITATION SECTOR SUB-GROUP MEETING took place at the Henley Business School on Thursday 10 April 2014. It was agreed that the next meeting will include

The APA TRANSPORT SECTOR SUB-GROUP MEETING took place at the Henley Business School on Thursday 12 February 2015. It was agreed that the next meeting will include a representative of the Africa Water Facility and a logistics company.

The sixth APA HEALTH SECTOR SUB-GROUP MEETING was held on Thursday 12 February 2015 at the Henley Business School. Various health and health-related Projects and initiatives were discussed. It was agreed that the Pharmaceuticals Association of South Africa, the Lenmed Hospital Group and a logistics company specialising in the health sector will be invited to the next briefing.

Africa Project Access is participating with the Johannesburg Chamber of Commerce & Industry (JCCI) in a series of ECONOMIC HOTSPOT BRIEFINGS. The last was held on Tuesday 10 February 2015 on the Lake Albert oil find in Uganda.

The January-February 2015 edition of the London-based publication, AFRICA INVESTOR carries articles on private equity in Africa, performance of African banks, the future of African currencies, mining infrastructure and energy investment opportunities. Paul Runge of APA has a regular projects feature in the publication, "In The Pipeline."

The May/June 2014 edition of AFRICAN TRADER carries articles on the Zimbabwean economy, the curse of natural resources, PPC's expansion into Africa, solar-powered irrigation, the potential of Nigeria and African agri-business activity.

QUOTABLE QUOTES

QUOTABLE QUOTES 1

“Despite all our problems, the Nigerian economy is growing partly because we admit the risks. We do not sweep our problems under the carpet but at least recognise that they must be addressed.”
(Nigerian businessman.)

QUOTABLE QUOTES 2

The following were Africa-related references made by President Zuma in his recent **STATE OF THE NATION ADDRESS**:

“South Africa is surrounded by gas rich countries. ... ESKOM has been directed to switch from diesel to gas as a source of energy for the utility’s generators.”

“With regards to hydro power, the Grand Inga hydro-electrical Project partnership with the Democratic Republic of the Congo will generate over 48 000 megawatts of clean hydro electricity. South Africa will have access to over 15 000 megawatts.”

QUOTABLE QUOTES 3

“It doesn’t matter if de Klerk or Mandela is president of South Africa, it makes no sense for Zambia’s copper to go to Durban or Port Elizabeth when Beira and Lobito are there.”
(Simbarashe (Simba) Makoni, in 1992 as Executive Secretary of SADCC and later Zimbabwe Minister of Finance.)

FURTHER INFORMATION & INDEMNITY

***IN-DEPTH PROJECT INFORMATION
IS AVAILABLE
FOR THE FOLLOWING PROJECTS ABOVE
MARKED **
(NO CHARGE FOR SUBSCRIBERS)***

- **Bukanga Lonzo Agri-Industrial Park, DR Congo**
- **Skills for Oil & Gas in East Africa Initiative (SOGA)**

INDEMNITY

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