



Africa Project Access

AFRICA PROJECT NEWSLETTER

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“I dream of an Africa which is in peace with itself.”
(Nelson Rolihlahla Mandela)

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**JOIN PAUL RUNGE'S BOOK LAUNCH:
POTHoles & PROFITS**

NEW EXPANDED VERSION: INCLUDES 13 NEW CHAPTERS

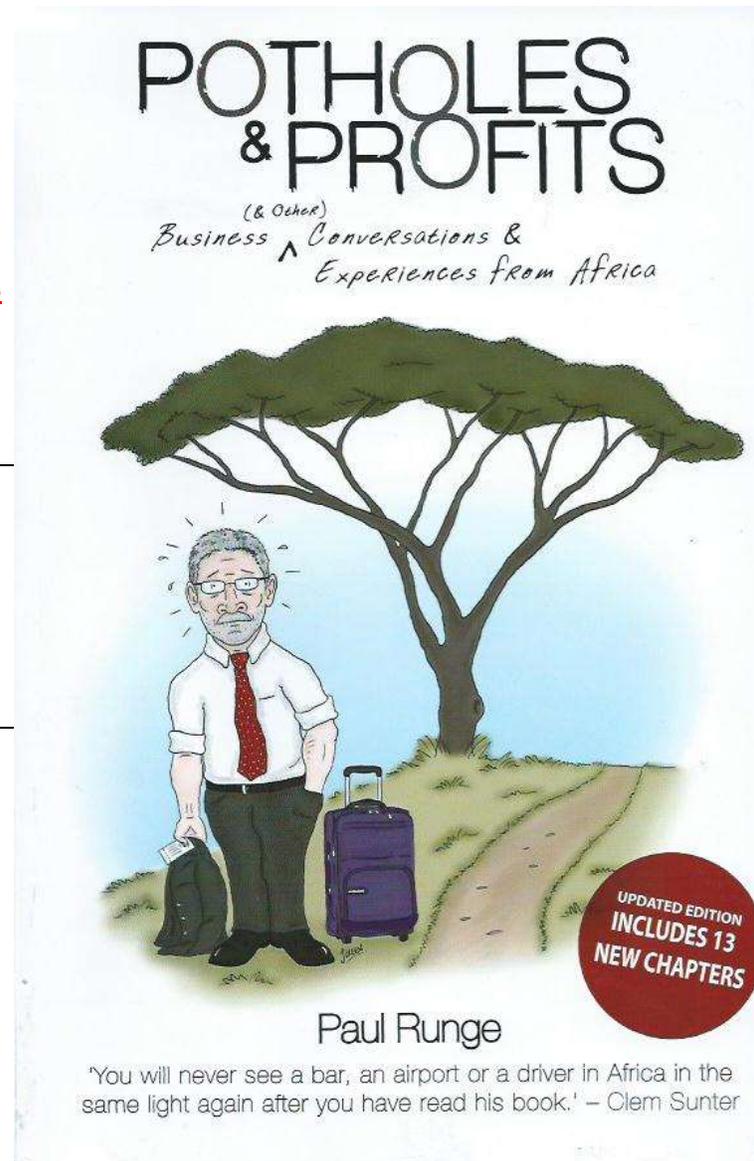
SAVE THE DATE

Date: 25 June 2014

Time: 18h30

Venue: Scoobs Theatre of Books, Monte Casino

Official Invites will be sent out soon



In Potholes & Profits Paul Runge brilliantly depicts the pathos, the humour, the highs and the lows but above all the beautiful spirit of Africa which makes us addicted to the Continent. He draws on conversations he has had during visits to an amazing array of places and does so with wryness and humility which makes his experiences the more interesting and readable. – Clem Sunter

'You will never see a bar, an airport or a driver in Africa in the same light again after you have read his book.' – Clem Sunter

Paul Runge has been travelling in Africa for many years as consultant for his company, *Africa Project Access* and as a writer and tracker of projects. He has visited 32 African countries, has led numerous business delegations and has even lived in a few such as Gabon and the Cape Verde Islands. He endeavours to assist his client companies with the gathering of in-market intelligence thereby affording them an 'unfair advantage' in their business dealings in the Continent.

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New Data & Publications

Africa Project Access Visit Reports

Dar es Salaam-Mtwara, Tanzania; Kinshasa-Matadi & Katanga, DR Congo; North-Western Province, Zambia; Juba, South Sudan; Tete, Zambezi Valley, Nacala, Pemba, Mozambique; Kampala, Uganda, Guinea Conakry etc

(Contact *Africa Project Access* at Johannesburg 27 11 4656770 or cell 0826510707 for details on how to obtain copies)

Editorial

Project Developments & Opportunities in Smaller African Markets Part Two

Based on the Africa Project Access Database, we have selected a few of the smaller sub-Saharan Africa markets and identified some areas of opportunity that could interest operators and investors.

Benin

This small Francophone country borders a giant in the form of Nigeria and in the past, it has benefited from this geographical position by using its ports as a gateway to its huge neighbour. It is an integral component of a number of important regional Projects such as the West African coastal road, the West Africa gas pipeline, the North Corridor Power Transmission Project and the regional railway loop line.

There have been recent discussions over the implementation of the Abidjan-Lagos toll road. The 830-kilometre road passes through Benin, Togo and Ghana. The objective of the West African Gas Pipeline is to pipe gas from Nigeria's Delta Region to Benin, Togo and Ghana which will be used to generate much-needed electricity. The Project has been slow and there is considerable disappointment over the lack of progress. The North Corridor Power Transmission Project will develop a 330 kV transmission interconnection between Nigeria and Niger, Benin, Burkina Faso and Togo. The Cotonou-based *Organisation Commune Benin-Niger des Chemins de Fer et des Transports (OCBN)* has awarded a PPP concession to *Petrolin* for the railway loop Programme that will link Benin to Niger, Niger-Burkina Faso, Benin-Togo and Burkina Faso-Côte d'Ivoire and is for new and rehabilitated line on the 2970 kilometre Cotonou-Parakou-Dosso- Niamey-Ouagadougou-Kaya loop line.

A recent national Project is the construction of a new hospital that is being concessioned on a PPP basis. There are ongoing port improvement Projects. There are also numerous tourism-related initiatives, some of which are concentrated on the coastal road.

Chad

This vast land-locked central African Francophone country received considerable attention a few years ago with the implementation of the Chad-Cameroon oil pipeline following the development of oil resources. The country's economic development is overly skewed towards the area of the capital, N'Djamena in the south-west bordering Nigeria. This is where most of the population is found. A major problem is the gradual shrinkage of Lake Chad and the resultant negative impact on the country's poor. Investor conference has been marred by political uncertainties and some controversy over alleged inadequate disbursement of new oil funds on development Projects.

As a member of the central African economic grouping, *CEMAC*, Chad is involved in a number of regional initiatives. The country is an integral component of the Central African Backbone Programme that aims at establishing effective communications between itself, Cameroon and the Central African Republic. The Chadian electronic communications utility, *Sitcom* signed an agreement with *Camtel* of Cameroon for the installation of a fibre optic interconnection between the two countries. The intention is to establish a link to the submarine cable off the Cameroon coast.

There are few national Projects of substantial size. A new oil refinery is being promoted. There are attempts to develop the sugar industry.

Eritrea

Eritrea broke away from Ethiopia in 1993 and this was followed by years of conflict between the two countries. Eritrea is strategically situated on the Red Sea but use of its ports at Massawa and Aseb is limited due to the poor relations with Ethiopia which now land-locked, relies on Djibouti port for exports and for supply to its large population. There have been some governance issues and relations with the donor community are strained.

There is however a fair flow of mining Projects. Production from the Asmara copper-gold-silver Project is expected around mid-2015. *Nevsun Mining* of Canada began commercial production at its Bisha gold-silver-copper-zinc Project in early 2012.

Agriculture is another marked area of activity. The Gerset cotton production Project is increasing supply to the Zaer textile plant in Asmara. The Colluli potash fertilizer Project is increasing production. Diamond drilling operations are also taking place on the site. There is an important drip irrigation initiative. There are a number of water supply Projects.

Liberia

After years of devastating civil war, the Liberian economy has registered a marked recovery.

A major feature are promising iron ore Projects such as the Western Cluster and Kokoya operations. It is hoped that production from the three concessions in the Western Cluster will commence before the end of 2014. Financial partners are being sought for implementation of the Kokoya Project. Production from the country's first gold mine, the New Liberty Project is also expected.

Effective exploitation of these deposits will depend on improved rail and port infrastructure. Port Buchanan is an important facility not only for Liberian iron ore but also as the most effective export route for the huge iron ore deposits at Simandou in neighbouring Guinea. However the Guineans appear determined to ensure that the production is railed via a longer route through Guinean territory to a new port near Conakry. Funding has however been secured for the Gbarnga-Guinea border road.

Liberia is benefiting from regional ventures. President Johnson-Sirleaf inaugurated the Africa Coast to Europe (ACE) terminal station in Monrovia. The link to the submarine fibre cable

system will advance the country's education, health and government communications sectors.

Support infrastructure is a priority. *Jindal* of India recently signed a memorandum of understanding for the construction of a 350 MW coal-fired power station in Monrovia.

There are increasing reports of new construction Projects including hotel initiatives. Chinese funding has been secured for a new government complex building in the capital.

Liberia hopes to join other West African countries as an oil producer. In 2013, *African Petroleum* of Australia announced major offshore discoveries.

Swaziland

Swaziland is best known as a sugar and softwood producer. However, its strategic geographical position sandwiched between South Africa and Mozambique means that it can take advantage of regional initiatives such as the successful Maputo Corridor Project which entailed its involvement.

A major recent venture is the proposal for the development and export of the Waterberg coal reserve in South Africa through Richards Bay port. The Project includes the transport of coal from Botswana as well as a loop rail that will resuscitate two dormant coal mines in Swaziland. The old Goba rail line has been reactivated for the export of iron ore from Ngwenya through Maputo.

There is a strong imperative to reduce dependence on the South African grid for electricity supply requirements. The *Gesellschaft für Internationale Zusammenarbeit (GIZ)* is providing technical assistance for the National Renewable Energy Programme. Given the country's sugar and wood production, biomass initiatives have included bagasse from three sugar mills and wood-waste fired generation at the mills.

Sugar Projects continue and the Nsoko Mslele integrated sugar Project in the southern Lebombo region entails development of an area of 9 000 hectares for the crushing of 1,2 million tons of cane per annum.

The country is also known for its tourist attractions and a number of hotel and resort Projects have been registered. In recent years there was considerable commercial property development in the form of office parks and retail centres. This has slowed but activity continues.

Additional Services

ADDITIONAL SERVICES FOR SUBSCRIBERS & ACTIVITIES OF AFRICA PROJECT ACCESS

The last FULL APA BRIEFING took place at Webber Wentzel Attorneys on Thursday 22 May 2014 and covered the launch of the business facilitation in Tete, an update on the current situation in Moatize, Mozambique and a report on the recent APA visit to Luapula Province in Zambia.

A special OIL AND GAS SUB-GROUP MEETING was held on Thursday 13 March 2014 at the Henley Business School. The next meeting will include representatives of the South African Oil and Gas Alliance as well as Schlumberger.

A special MINING SUB-GROUP MEETING was held on Thursday 13 March 2014 at the Henley Business School. The next meeting will include representatives of a mining house, Renaissance Capital and other mining equity fund managers. A map of Africa with main mining areas will be produced. A tour of mining houses and international mining engineering companies with offices in Johannesburg will be arranged.

The eleventh ICT/TELECOMMUNICATIONS SUB-GROUP was held on Wednesday 12 February 2014 in collaboration with the South African Electro-Technical Export Council (SAEEEC) at their offices in Midrand. A group visit to South Africa-based mining, gas and engineering companies involved in major resources Projects in Africa was discussed. It was decided that representatives of the Konza City ICT Park in Kenya and the International Finance Corporation will be invited to address the next meeting. It was concluded that one of the main South African mobile telecommunications operators as well as Convergence Partners will also be invited.

The APA AGRICULTURE SUB-GROUP briefing took place at the Henley Business School on Thursday, 13 February 2014. It was agreed that the next meeting would include representatives of the development finance institutions notably the International Finance Corporation as well as agri fund managers. The presence of a logistics company is also required.

The APA HOTELS/COMMERCIAL PROPERTY SUB-GROUP briefing was held on Thursday 13 February 2014 at the Henley Business School. It was agreed that, a hotel management group such as Atterbury Properties, Accor and City Lodge as well as a logistics company will be invited for the next briefing.

The APA POWER SECTOR SUB-GROUP MEETING took place at the Henley Business School on Thursday 10 April 2014. It was agreed that the next meeting will include the ESKOM Division responsible for regional transmission, TransAfrica Projects, former ESKOM official, Peter O'Connor, Doug Kune, and an EPC contractor.

The APA TRANSPORT SECTOR SUB-GROUP MEETING took place at the Henley Business School on Thursday 10 April 2014. It was agreed that the next meeting will include Transnet Freight Rail, Grindrod, OneLogic and a company producing locomotives in Port Elizabeth.

The last APA INFRASTRUCTURE SUB-GROUP MEETING "Show me the Projects" was held on Tuesday, 18 June 2013 at the Development Bank of Southern African in partnership with the Built Environment Professions Export Council (BEPEC). It concentrated on gas-related developments in Mtwara and Pemba as well as the BEPEC industrial centre to be established in Tete. There were addresses on the Export Credit Insurance Corporation (ECIC) products and the Capital Projects Feasibility Programme (CPFP).

The sixth APA HEALTH SECTOR SUB-GROUP MEETING was held on Wednesday 13 November 2013 at the Henley Business School. Various health and health-related Projects and initiatives were discussed. It was agreed that the APA ICT and Health sub-groups should merge for a special session on the application of ICT in the health sector and specifically remote diagnosis. The sector lead for health at the International Finance Corporation as well as a specialist on cold chain warehousing should be invited.

*Africa Project Access is participating with B.A. Link in a series of AFRICA COUNTRY FOCUS BRIEFINGS. Recent briefings were on Côte d'Ivoire, Ghana, Angola, Rwanda, Botswana, Mozambique the DR Congo and Namibia.
Contact: Arlene Wilson-Max, mobile: 27 (0)796024927, e-mail: balinks@telkomsa.net*

The March/April 2014 edition of the London-based publication, AFRICA INVESTOR carries articles on private equity firms, investment insurance and mitigation, General Electric in Africa, outcomes of the World Trade Organisation meeting in Bali, upcoming elections in Africa, must-do investments, real estate, cyber crime, Paul Runge of APA has a regular projects feature in the publication, “In The Pipeline.”

The April/May 2014 edition of AFRICAN TRADER carries articles on renewable energies, investments in Africa, the power deficit, broadband infrastructure, the Northwest rail in Zambia, Nigerian petroleum import dilemma, red meat for Africa and GMO crops.

Projects

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for templates/further details/contacts pertaining to specific Projects listed below)

BOTSWANA

The **BOTSWANA AND SWAZILAND LINKS** to the planned Waterberg Coal Rail in South Africa are scheduled for 2020 and 2018 respectively as part of phase two of the Programme. *Transnet Freight Rail* is the implementing agency. There is a need for validation of the coal resources of both countries. The line will link to Botswana via Lephalale and the Limpopo River. The Swaziland link will necessitate the construction of a number of bridges. These factors may delay the linkage to the two countries. A key priority for the implementation of the Waterberg line is construction of the Overvaal tunnel scheduled for 2016.

CONGO (DEMOCRATIC REPUBLIC)

The 68-kilometer **PEDICLE ROAD** linking Zambia's Copperbelt and Luapula Provinces through the DR Congo's Katanga Province is being rehabilitated. Currently only 15 kilometers have been completed. The Project includes the construction of the Lubembe River bridge. The parties involved include the *Roads Development Agency (RDA)* of Zambia as the main client, *HHO Africa Infrastructure Engineers, Rankin Engineering Consultants* and *Copperfields Mining Services Limited*. The route has been facilitated by the completion of a bridge over the Luapula River at Chembe on the Zambian border. It is hoped that two one-stop border posts will be established. The DR Congo reportedly sees little benefit for itself from the Project and is not participating apart from granting permission for the initiative.

COTE D'IVOIRE

Three **HYDRO POWER DAMS** are planned for construction on the Sassandra River in Western Côte d'Ivoire. There are reports of talks with a group from Turkey on the Programme that would add over 500 MW to the national production capacity. The deal would require an offtake agreement with then national utility, *CI-Energie*. The country's largest hydro dam, Soubré is also located on the river.

ETHIOPIA

The 34-kilometre **ADDIS ABABA LIGHT RAILWAY PROJECT** is making good progress. The *Ethiopian Railway Corporation (ERC)* reports that 17 kilometres of track have been laid and that in mid-April 2014, 60 percent of the Project was complete. The contractor is the *China Railway Group*. The Project started in 2012 and is scheduled for completion in 2015. It includes the running of power and communications lines along the route. There will be 18 stations. The cost is estimated at USD 470 million. Recent visitors to the city report high levels of traffic congestion.

GUINEA

The *United Nations Industrial Development Organisation (UNIDO)* through its Renewable & Rural Energy Unit has commenced a pilot **MICRO-HYDRO POWER PROGRAMME** in Sierra Leone, Guinea and Liberia that promotes the utilisation of micro hydro plants by rural communities. The intention is to roll out the model into other African countries with small hydro potential. It has established hydro equipment and training centres at universities and polytechnical colleges in the three countries. *UNIDO* is looking for technical and investment partners.

LIBERIA

The *United Nations Industrial Development Organisation (UNIDO)* through its Renewable & Rural Energy Unit has commenced a pilot **MICRO-HYDRO POWER PROGRAMME** in Sierra Leone, Guinea and Liberia that promotes the utilisation of micro hydro plants by rural communities. The intention is to roll out the model into other African countries with small hydro potential. It has established hydro

equipment and training centres at universities and polytechnical colleges in the three countries. *UNIDO* is looking for technical and investment partners.

MALAWI

** South Africa is assisting with a country review of the **HEALTH SECTOR** in Malawi. The intention is to improve capacity, infrastructure and the roll-out of services. There have been proposals for new hospitals in Blantyre and Lilongwe as well as alternative proposals for feeder, satellite clinics. The *African Development Bank (AfDB)* is assisting with the funding of the review.

NIGERIA

** A Nigerian start-up property development company seeks Project managers for the development of a **MODEL CITY** situated in Ibeju-Lekki in the Lekki Free Trade Zone, Lagos State, southern Nigeria. The Project will be developed in phases and includes residential units, commercial offices, and a hotel. There is considerable congestion in Nigeria's commercial capital city and the development of the Lekki Peninsula has provided some relief.

** The Lagos State Government is reportedly planning to engage contractors for the **LAGOS STATE WATER PIPELINE NETWORK PROGRAMME** in southern Nigeria. This is a long-mooted Project that entails the laying of several kilometres of primary, secondary and tertiary pipelines to distribute water from major waterworks that are currently under construction. The waterworks for the state are 70% completed. *GKW* of Germany did the initial design. Local companies seek partners to tender for the various phase contracts relating to the Project. The cost of the network is estimated at 55 billion Naira.

The *Nigeria Electricity Regulatory Commission* and the Nigerian privatisation authorities will be issuing tenders for the appointment of ten generation companies as part of the **NIGERIA POWER SECTOR REFORM PROGRAMME**. USD 2,6 billion has been accumulated thus far under the Programme with eleven countries participating mainly from Nigerian banks but also from Asia and South Africa. Much of the finance is from Nigeria. The *Copperbelt Energy Corporation (CEC)* of Zambia is providing technical assistance. An investment of USD 3 billion in the power sector is planned for the next five years. Capacity must increase by a minimum of 2 000 MW over these five years. The nomination of eleven distribution companies on a 30-year concession basis was completed at the end of 2013. The DISCO's are: *Abuja Electricity Distribution Company, Benin, Eko, Enugu, Ibadan, Ikeja, Jos, Kaduna, Port Harcourt* and *Yola*. The *Nigeria Bulk Electricity Trader (NBET)* acts as the public offtaker between the private generation and distribution companies.

The 1,6 kilometre **SECOND NIGER BRIDGE** on the A232 road between the cities of Asaba and Onitsha in the Delta and Anambra states in south-eastern Nigeria is being financed by the *Motorway Investment Company* of the *Nigeria Sovereign Investment Authority (NSIA)* and *Julius Berger Investments*. There had been some conjecture that the Project had been cancelled mainly on environmental grounds. The existing bridge was built in 1963 and is in a poor state despite its importance as a transport link. The new bridge will be constructed as a Public-Private-Partnership (PPP) on a Design-Build-Finance-Operate-Transfer basis for a period of 25 years. The cost is approximately USD 700 million.

SENEGAL

The *African Development Bank (AfDB)* has allocated 18,74 billion CFA or about USD 39 million towards Senegal's **NATIONAL WATER AND SANITATION PROGRAMME (PSEA)**. The Programme was initiated in 2005 including the country's potable water Programme (*PEPAM*) and is aimed at achieving the Millennium Development Goals for water supply. The Programme has an urban component for supply to Dakar and Ziguinchor and a rural component for supply to the Louga, Kaffrine and Tambacounda regions.

SIERRA LEONE

The *United Nations Industrial Development Organisation (UNIDO)* through its Renewable & Rural Energy Unit has commenced a pilot **MICRO-HYDRO POWER PROGRAMME** in Sierra Leone, Guinea and Liberia that promotes the utilisation of micro hydro plants by rural communities. The intention is to roll out the model into other African countries with small hydro potential. It has established hydro equipment and training centres at universities and polytechnical colleges in the three countries. *UNIDO* is looking for technical and investment partners.

SOUTH AFRICA

Africa Project Access does not normally focus on Projects in South Africa. However, inserts and updates on Projects and Project-related issues in this country are included where there is involvement by the donors, international development finance institutions and international support agencies or there is a potential for involvement by these agencies and in cases where there is an African regional context.

Firestone Energy of Australia with Sekoko Coal of South Africa are undertaking an optimisation study and determination of financing requirements for the **WATERBERG COAL PROJECT** that will exploit the coal reserves in the Waterberg area of Mpumalanga Province and rail it to Richards Bay port. The definitive feasibility study has been completed and the environmental impact assessment submitted. The off-take supply agreement with *ESKOM* was signed early in 2011. The Project has implications for Botswana and Swaziland in that there is an intention to transport coal from those countries along the route.

SWAZILAND

The *Swaziland Electricity Company (SEC)* has issued a tender for a consultant to undertake the environment impact assessment for the **LOWER MAGUDZA HYDRO POWER PROJECT** on the Lusufu river in the west of the country. It could have a capacity of 15 MW. The *SEC* operates four hydro plants: Maguga (20 MW), Ezulwini (20 MW), Edwaleni (15 MW) and Magudza (5,6 MW).

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TANZANIA

Mantra Tanzania Limited is reportedly concluding an agreement with the Tanzanian authorities to commence **URANIUM MINING** at Mkuju River in the Selous Game Reserve area, southern Tanzania. Partners in the Project are *Uranium One* of Australia and *Atomredmetzoloto* of Russia. The responsible authority is the Ministry of Natural Resources and Tourism. There are environmental concerns especially regarding radio-active waste. *Mantra* obtained an environmental impact authorisation some two years ago. *East Africa Resources* is also exploring at its Madaba Project in the same area.

The *Tanzanian Ports Authority (TPA)* is planning the extension of **MTWARA PORT** in southern Tanzania. A land area has been demarcated for the establishment of support infrastructure as well as an industrial zone and four additional berths are being planned. The port will be converted from a small, traditional cashew nut export point to a logistics centre for the future natural gas developments in the Rovuma Basin. Public Private Partnerships (PPP's) are being offered to potential investors.

ZAMBIA

The 68-kilometer **PEDICLE ROAD** linking Zambia's Copperbelt and Luapula Provinces through the DR Congo's Katanga Province is being rehabilitated. Currently only 15 kilometers have been completed. The Project includes the construction of the Lubembe River bridge. The parties involved include the *Roads Development Agency (RDA)* of Zambia as the main client, *HHO Africa Infrastructure Engineers*, *Rankin Engineering Consultants* and *Copperfields Mining Services Limited*. The route has been facilitated by the completion of a bridge over the Luapula River at Chembe on the Zambian border. It is hoped that two one-stop border posts will be established. The DR Congo reportedly sees little benefit for itself from the Project and is not participating apart from granting permission for the initiative.

The **CHEMBE MULTI-FACILITY ECONOMIC ZONE** is being established in Chembe on the DR Congo border of the Pedicle Road to take advantage of traffic expected after the completion of the 68 kilometer Pedicle Road from the Zambian Copperbelt to Luapula Province in Zambia. It will prioritise industry, agriculture, commerce, communications, education, health, mining and tourism. A modern bridge over the Luapula river has been completed on the Zambian side. The road is being rehabilitated under the auspices of the *Roads Development Agency (RDA)* of Zambia.

Phase 2 of the **MANSA AIRPORT PROJECT** in Luapula Province entails the lengthening of the runway to permit the landing of cargo aircraft. These aircraft will export agricultural produce from the Luapula Province. Phase 1 has been completed and includes extension of the runway to take larger aircraft and construction of a new terminal building. The airport is currently under-utilised by the local airlines such as *Proflight* but this should change as economic activity in the province increases.

The **CHITA LODGE LAKE RESORT** at Samfya on Lake Bangweulu, Luapula Province, Zambia is being developed by a Zambian entrepreneur. It will open at the end of June 2014. The Project includes seven chalets and a king room, ten two-bedroom holiday homes as

well as a pier and marine bay. The construction of the Samfya-Lubwe coastal road will further open up the area to tourism. There are a number of other lodge Projects in the area. Some such as the waterfront and Samfya Marine Project have been halted.

A site on the Ndola-Mufulira road in the Zambian Copperbelt has been approved for the construction of a new modern **INTERNATIONAL AIRPORT** to replace the current inadequate Ndola airport. The 2 000 hectares was allocated by the *Zambia Forest & Forest Industries Corporation (ZAFFICO)*. The *National Airports Corporation (NAC)* is considering tenders from short-listed architectural firms. The estimated cost is USD 520 million. Ndola airport is unable to handle the increased passenger load.

** A group of commercial farmers are planning the establishment of a **DAIRY** at Choma situated between Livingstone and Lusaka in southern Zambia. The intention is to build a dairy and purchase an initial herd of 1 000 cows. The produce will be supplied to off-takers in Livingstone. Consideration will also be given to supplying food retail outlets.

ZIMBABWE

Tests will be carried out next year for **METHANE GAS** potential in the Lupane-Lubimbi, Gwayi and Hwange areas of Matabeleland in southern Zimbabwe. The reserves in these areas are estimated at 600 billion cubic metres capable of generating 300 MW. *China-Africa Sunlight Energy Limited* has commissioned an environmental study for the Gwayi area. *Zambezi Gas* has been trying to raise funds for the exploitation of its Hwange concession. The *Industrial Development Corporation (IDC)* of Zimbabwe is promoting the methane gas Programme. The methane gas potential of the areas has long been known. There has been more exploitation of the resource in neighbouring Botswana.

REGIONAL

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The *East African Communications Organisation (EACO)* has issued a tender for a study on **INTERNATIONAL MOBILE TELECOMMUNICATIONS ROAMING** in the East Africa region. The *EAOC* recently received donor funding for the study. The *Department for International Development (DfID)* of the UK is one of the donors involved in funding new initiatives in the sector. The Kenyan authorities recently decried the high roaming rates between the East African countries pointing out that the charges between Kenya and Burundi are higher than between Kenya and the UK or India.

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COMMERCIAL PROPERTY, CONSTRUCTION, HOTELS, LEISURE DEVELOPMENTS AND TOURISM-RELATED PROJECTS

(Projects in North Africa/Maghreb Countries are included in this section)

** A Nigerian start-up property development company seeks Project managers for the development of a **MODEL CITY** situated in Ibeju-Lekki in the Lekki Free Trade Zone, Lagos State, southern Nigeria. The Project will be developed in phases and includes residential units, commercial offices, and a hotel. There is considerable congestion in Nigeria's commercial capital city and the development of the Lekki Peninsula has provided some relief.

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SPOTLIGHT ON AID AGENCIES, INTERNATIONAL DEVELOPMENT FINANCE INSTITUTIONS, FUNDS & SELECTED RELATED ORGANISATIONS

The Abu Dhabi-based inter-governmental organisation, the **INTERNATIONAL RENEWABLE ENERGY AGENCY (IRENA)** was established a few years ago to support countries with their transition to sustainable future energy. It undertakes renewable readiness assessments, technology and cost studies and renewable energy profiles. *IRENA* has an office in Bonn and will be opening another in New York.

Contacts

AFRICAN CONTACTS

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MINING CONTACTS

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AGRICULTURE/AGRI-BUSINESS CONTACTS

David Phiri is Regional Coordinator for Southern Africa at the **FOOD & AGRICULTURAL ORGANISATION (FAO)** of the *United Nations*, telephone Harare 263 4 253655, e-mail: fai-sfs@fao.org

HOTELS/TOURISM/COMMERCIAL PROPERTY CONTACTS

Ehikioya Agenmonmen is CEO of **FANCAS REAL ESTATE DEVELOPMENT COMPANY LTD** of Nigeria, telephone Lagos 234 7067336030, e-mail: fencasrealestate@gmail.com The company is involved in the development of a model city in Lagos.

Done Siwale is constructing the **SIMFYA CHITA LODGE** on Lake Bangweulu in Zambia's Luapula Province, mobile: 260 977277200 or 967919022, e-mail: donesiwale@gamil.com

HEALTH SECTOR CONTACTS

The following are African speakers listed for **AFRICA HEALTH 2014** taking place in Midrand 29-31 May:

- Dr *Anthony Mbonye*, Head: Department of Community Health, **UGANDA MINISTRY OF HEALTH**, telephone Kampala 256 414 340874.
- Dr *Jean-Claude Kazadi* is Programme Officer: Malaria at the **SOUTHERN AFRICAN DEVELOPMENT COMMUNITY (SADC)**, telephone Gaborone 267 3972848.
- Professor *Jean-Claude Muyembe* is Professor: Microbiology at the **NATIONAL INSTITUTE OF BIOMEDICAL RESEARCH** in the DR Congo, telephone 255 732931717.
- Dr *Khalid Makhdomi* is Sector Head: Nuclear Medicine at the **AGA KHAN UNIVERSITY HOSPITAL**, telephone Nairobi 254 20 3662000.

- *Ingrid de Beer* is General Manager at the Namibia office of the **PharmAccess FOUNDATION**, telephone Windhoek 264 61 419000.

DONOR/DFI/FUND/ECA/TECHNICAL ASSISTANCE CONTACTS

Adnan Amin is Director General at the **INTERNATIONAL RENEWABLE ENERGY AGENCY (IRENA)**, telephone Abu Dhabi 971 2 4179000 or Bonn 49 228 39179085.

Dr *Nicole Krantz* is Water Stewardship Advisor at the Centre for Cooperation with the Private Sector (CCPS) & Transboundary Water Management in SADC at the German technical assistance agency, **GIZ**, telephone Pretoria 27 12 4236340, e-mail: nicole.krantz@giz.de

UNITED NATIONS/NGO CONTACTS

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Peter Newsum is Regional Programme Director for Southern Africa at **SAVE THE CHILDREN**, telephone Pretoria 27 12 4307775, e-mail: info@savethechildren.org.za

David Phiri is Regional Coordinator for Southern Africa at the **FOOD & AGRICULTURAL ORGANISATION (FAO)** of the *United Nations*, telephone Harare 263 4 253655, e-mail: fai-sfs@fao.org

Rudo Sanyanga is the Africa Programme Director at the hydro dam watchdog NGO, **RIVERS INTERNATIONAL**, telephone Pretoria 27 12 3428309, e-mail: rudo@internationalrivers.org

DIPLOMATIC CORPS CONTACTS

The **ZIMBABWE AMBASSADOR** to South Africa is *P Mphoko* while the Counsellor is Ms *F Makombe*, telephone Pretoria 27 12 3425125.

SOUTH AFRICAN GOVERNMENT & UTILITY CONTACTS

Johann Bester is General Manager: Fuel Sourcing at **ESKOM**, telephone Johannesburg 27 11 8003729, e-mail: bester@eskom.co.za

Will Bautista is Project Advisor: at the Public Private Partnership (PPP) Unit of the **DEPARTMENT: NATIONAL TREASURY**, telephone Pretoria 27 12 3155869, e-mail: will.bautista@treasury.gov.za

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Carole Rosenlund is Project Manager: Zambia at the **INTERNATIONAL CENTRE FOR HYDROPOWER** based in Trondheim, Norway and funded by **NORAD**, telephone 4773 590782, e-mail: carole.rosenlund@sintef.no cm@ich.no The Centre is assisting the *Kafue Gorge Regional Training Centre*.

Jason Ping is Director: Procurement for China's fourth largest coal importer, **CCS SUPPLY CHAIN MANAGEMENT COMPANY LIMITED**, telephone Beijing 86 1330 1249695, e-mail: jason36518@hotmail.com

USEFUL WEBSITES

The **AFRICAN ENERGY ATLAS** contains some 60 maps and charts showing the power plants and transmission lines of African countries. The regional power pools are included. The website is www.africa-energy.com/african-energy-atlas

Useful updates on **CEMENT PROJECTS** are carried on the site, www.worldcement.com

PROJECT-RELATED ACHIEVEMENTS AND/OR ACTIVITIES OF AFRICA PROJECT NEWSLETTER SUBSCRIBERS, ASSOCIATES AND CONTACTS

The industrial products supplier, **BMG World** will soon be opening a distribution office in Nacala, Mozambique and a direct representation office in Mwanza, Tanzania.

TRAVEL NOTES

APA associates who recently visited the **PEMBA-PALMA AREA** of northern Mozambique report that the road between the two centres is being rapidly developed. The current trip duration by road is approximately four hours. The final stretch of 60 kilometres is still poor especially after rains but will be redone soon. Travellers from Pemba to Palma are sometimes flying to the mid-way town of Mocimboa da Praia where there is a former military air strip and then completing the trip by road. *Anadarko* has established a flight centre there. There are plans for conversion of the Palma air strip into an all-weather facility.

Use of the 68-kilometre **PEDICLE ROAD** to reach Luapula Province, Zambia from the Copperbelt is currently not recommended albeit that this is the shortest route. The journey takes three hours including delays at the borders. The Congolese authorities are particularly difficult. Visas for the DRC are recommended. The road is being rehabilitated.

The **TEJA EXECUTIVE LODGE** in Mansa, capital of Luapula Province, Zambia (telephone 260 212 821406, mobile: 260 979513149 or 966513129, e-mail: tejalodge@yahoo.com website: www.tejalodge.com) is reputed to be the best accommodation in the provincial capital but is seriously lacking. The service is poor, only two machines in the gym are operational and the pool is unusable. The daily room rate is USD 80 including breakfast. Other listed lodges in the town are the *Chikuma Guest House*, mobile 260 977240475 or 977891080 and the *Henry Courtyard Lodge*, mobile: 260 976525717, e-mail: supermumba@yahoo.com

Visitors to Mansa are advised to change money in Ndola as the **BANKS IN MANSA** have weak and time-consuming forex services.

The best accommodation in Ndola now is the **MICHELANGELO GUEST HOUSE**, telephone 260 212 620325 or 620476, e-mail: Michelangelo@m-angelo.com albeit that it is relatively expensive at USD 150 per night including breakfast.

The famous old **HOTEL IVOIRE** in Abidjan, Côte d'Ivoire overlooking the Ebrie Lagoon has been refurbished by *Sofitel* of France. However, visitors complain that the rooms are too small. More renovations are planned for 2015. It was previously managed by the *Intercontinental* group.

A recommended hotel for **POINTE NOIRE**, Republic of the Congo is the four-star *Atlantic Palace Hotel* (telephone 242 6700700, website: www.atlanticpalacecongo.com) which charges around USD 300 per night. Hotels in the Republic of the Congo are particularly expensive at around USD 400 per night in Brazzaville. The local airline, *EC Africa* runs regular flights between Pointe Noire and Brazzaville. Internet access is a constant problem.

ETHIOPIAN AIRLINES has launched its Lilongwe-Johannesburg flights. The airline has initiated a joint venture with *Malawi Airlines* and hopes to establish Lilongwe as a regional African hub.

Forthcoming Events

Inserts in bold, italics and larger font indicate participation by Africa Project Access:

The *Johannesburg Chamber of Commerce & Industry (JCCI)* is holding a business briefing entitled **TRADING WITH MOZAMBIQUE** at JCC House, Johannesburg on 4 June 2014.

Contact: *Melitta Openshaw*, e-mail: melitta@jcci.co.za

The **MEGA CITIES AFRICA CONFERENCE AND EXPO** will be taking place 11-12 June 2014 at Gallagher Estate Conference Centre in Midrand.

Contact: *Karla*, telephone 27 860009590, e-mail: karla.fletcher@topco.co.za

WATER AFRICA & WEST AFRICA BUILDING & CONSTRUCTION 2014 exhibition and services will be taking place in Accra, Ghana, 18-20 June 2014.

Contact: *Tracey Nolan-Shaw*, ACE Event Management, telephone 44 1902 428766, e-mail: info@ace-events.com

AFRICA'S BIG SEVEN EXPO will be taking place 22-24 June 2014 at Gallagher Estate, Midrand. The event incorporates seven expos: Agri-food, FoodBiz, FoodTech & DrinkTech Africa, InterBake Africa, PanAfrica Retail and Retail Solutions Africa.

Contact: *Lineke van der Brugghen*, Exhibition Management Services, telephone Johannesburg 27 11 7837250, e-mail: admin@exhibitionsafrica.com

The ANGOLA BUSINESS FORUM will be taking place 26-27 June 2014 in a venue to be conformed in Johannesburg. The event is being promoted by the Embassy of Angola in South Africa. It will have a sector focus covering transport, agriculture, geology and mining and hotels and tourism in separate panel discussions headed by senior representatives from the Angolan public and private sectors.

Contact: *Africa Project Access.*

The *Johannesburg Chamber of Commerce & Industry (JCCI)* is organising an **OUTWARD TRADE MISSION TO GHANA** 29 June-3 July 2014.

Contact: *Melitta Openshaw*, e-mail: melitta@jcci.co.za

The 6th OIL & GAS AFRICA 2014 Conference & Exhibition will be taking place 2-4 July 2014 at the Cape Town International Convention Centre

Contact: *Exhibition Management Services*, telephone 27 11 7837250/1/6/9, e-mail: director@exhibitionsafrica.com

The **iPAD MOZAMBIQUE POWER & GAS FORUM** will be taking place 16-18 July 2014 in Maputo.

Contact: website: www.ipad-mozambique.com

The **MOZAMBIQUE COAL** conference and exhibition will be taking place 21-22 July 2014 at the Radisson Blu Maputo. The listed keynote address will be by Vale.

Contact: website: www.immevents.com/mozambiquecoal

The GAS AFRICA CONFERENCE will be taking place 26-27 August 2014 at the Radisson Blu Gautrain Hotel in Sandton.

Contact: *Bette or Jody*, telephone Cape Town 27 21 7050147, e-mail: jody@mcaughtonevents.co.za

Note: *There is a discount for APA subscribers.*

The **16th ANNUAL EAST AFRICA POWER INDUSTRY FORUM (EAPIC)** will be taking place 3-4 September 2014 at the Safari Park Hotel in Nairobi, telephone *Christa Robijn*, Cape Town 27 21 7003564, e-mail: christa.robijn@spintelligent.com

The AFRICA HOTEL INVESTMENT FORUM will be taking place 30 September to 1 October 2014 at the InterContinental Hotel, Nairobi. Senior representatives of global hotel management companies such as Kempinski and Hilton are listed as speakers.

Contact: telephone 44 7813164649, e-mail: joanne.howell@benchevents.com or Jennifer Pettinger telephone 1 971 55884015, e-mail: Jennifer.pettinger@benchevents.com

The **iPAD DRC MINING & INFRASTRUCTURE INDABA** will be taking place 21-23 October 2014 in Kinshasa and the **iPAD KATANGA MINING BRIEFING & EXPO** will be taking place 29-30 October 2014 in Lubumbashi.

Contact: website: www.ipad-drc.com and www.ipad-katanga.com

The **URBAN INFRASTRUCTURE INVESTMENT SUMMIT 2014** will be taking place at the Crowne-Plaza, Harare, 22-23 October.

Contact: Tshepho Lesake, MNCapital Group, telephone Johannesburg 27 11 6664702, e-mail: tshepho@mncapital.co.za

The *Johannesburg Chamber of Commerce & Industry (JCCI)* is organising an **OUTWARD TRADE MISSION TO RWANDA AND BURUNDI** 11-15 November 2014.

Contact: Melitta Openshaw, e-mail: melitta@jcci.co.za

The annual **AfriCom ICT/TELECOMMUNICATIONS CONFERENCE & EXHIBITION** for 2014 will be taking place at the Cape Town International Convention Centre 11-13 November.

Contact: Julie Rey, telephone 44 20 70175823, e-mail: Julie.rey@informa.com or Gareth Hamer, telephone 44 20 70174056, e-mail: gareth.hamer@informa.com

The **WEST AFRICAN POWER INDUSTRY CONVENTION** will be taking place 18-19 November 2014 at the Eko Hotel & Suites, Lagos, Nigeria.

Contact: website: www.wapicforum.com

AFRICA & THE GLOBAL ECONOMIC DOWNTURN

PICK n PAY reports in its annual financial results ending March 2014 that in its six African markets outside South Africa, revenue grew 27,9% to R3,2 billion and profit rose 55,6% to R140,4 million.

The *African Development Bank (AfDB)* has revised its forecast for **GROWTH IN AFRICA** in 2014 to 4,8%. Financial inflows for the year are predicted at USD 200 billion.

Whisperings - Footnotes

WHISPERINGS – FOOTNOTE 1

Crossing the **BEIT BRIDGE BORDER POST** between South Africa and Zimbabwe remains problematic and there are reports of delays of 3-5 days. The Zimbabwe revenue authority, *ZIMRA* has installed scanning equipment but operators complain that the officials continue to open containers in order to find any discrepancies. The Forbes Post and Plumtree border posts are reported to be functioning reasonably well.

WHISPERINGS – FOOTNOTE 2

An *APA* associate who has recently visited **ZIMBABWE** reports that the economy is being boosted by above-average crop yields. Trading companies and retailers such as hardware suppliers appear to be doing relatively well but the industrial scenario is gloomy with factories continuing to close.

WHISPERINGS – FOOTNOTE 3

The recent signing of a Memorandum of Understanding establishing the **NIGERIA-KENYA CHAMBER OF COMMERCE AND INDUSTRY** augurs well for intra-African trade and investment. The two prominent Anglophone countries on the western and eastern sides of the continent are developing a number of bilateral business initiatives.

WHISPERINGS – FOOTNOTE 4

In order to determine the potential for **RENEWABLE ENERGY PROJECTS** in sub-Saharan countries it is necessary apart from Project flow, to examine the country's PPP legislation, the existence of a renewable energy programme and the strength of the electricity regulator. Initial findings indicate that while many countries have nominally ticked the boxes by nominally introducing these elements, many of them lack sufficient independence and the resources to implement. There are however a number of institutions that are assisting. They include the *International Renewable Energy Agency (IRENA)* and the *Gesellschaft für Internationale Zusammenarbeit (GIZ)* of Germany.

WHISPERINGS – FOOTNOTE 5

The hydro dam watchdog NGO, **RIVERS INTERNATIONAL** is involved with a study that indicates that there could be a 32% fall in firm energy production in the Zambezi River Valley due to climate change. The temperature increase leads to an increase in evaporation and a reduction in rainfall or heavy rainfall periods. The organisation points out that no hydro Project plans have included climate change in their design. There should not be an over-reliance on historical hydrological data. The risks particularly for the planned Mphanda Nkuwa and Batoka Gorge Projects are over-estimation of power generation and therefore unexpected reduced revenue. Many African countries are hydro power-dependent.

WHISPERINGS – FOOTNOTE 6

A major constraint to the **AFRICAN COKING COAL INDUSTRY** is the huge distances to the world's steel manufacturing centres. There is no steel producing centre of size in Africa apart from the operations in South Africa.

WHISPERINGS – FOOTNOTE 7

Operations at the **RICHARDS BAY COAL TERMINAL** in KwaZulu-Natal have been hampered in recent times by a power outage (which is being addressed), two derailments on the Ermelo line, strikes and a shutdown overrun.

WHISPERINGS – FOOTNOTE 8

At the *Coaltrans Southern Africa* conference held recently in Cape Town, the view expressed by a number of specialists was that **BOTSWANA'S COAL** should be utilised for local power generation rather than export. The country's logistics option for exporting its coal remains unclear.

WHISPERINGS – FOOTNOTE 9

Investors in Zambia should make sure that they employ sufficient local managers and staff as stipulated in the **CITIZENS ECONOMIC EMPOWERMENT PROGRAMME**. The government has prioritised this.

WHISPERINGS – FOOTNOTE 10

APA associated who have recently visited **ZIMBABWE** report that a recent decline in business levels. They also report a general rise in costs. There is a serious shortage of US Dollars due to a fall in inflow from overseas.

Quotable Quotes

QUOTABLE QUOTES 1

“There is now a real competitor for South Africa and the country has to reposition itself and not rest on its historical laurels.”
(Economist, *Iraj Abedian* on the news that Nigeria has overtaken South Africa as the continent’s biggest economy.)

QUOTABLE QUOTES 2

“If you see a driver driving straight on these roads, then you know he’s drunk.”
(Luapula, Zambia provincial official on the state of the capital, Mansa’s back roads.)

QUOTABLE QUOTES 3

“Did you eat today? Thank a farmer.”
(Roadside sign in the Mkushi agricultural area of Zambia.)

QUOTABLE QUOTES 4

“When I wish to invest in a country I want the red carpet not red tape.”

Further Information & Indemnity

***IN-DEPTH PROJECT INFORMATION
IS AVAILABLE
FOR THE FOLLOWING PROJECTS ABOVE
MARKED **
(NO CHARGE FOR SUBSCRIBERS)***

- **Model City Development, Lagos, Nigeria**
- **Health Sector Country Review for Malawi**
- **Lagos Water Pipeline Network Programme, Nigeria**
- **Dairy, Southern Zambia**

INDEMNITY

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