

ÖGEW/DGMK Herbsttagung '24

Direct Air Capture - modulare Anlagenkonzepte zur Kohlenstoffentfernung als Beitrag zu Netto-Null



PHLAIR™

COMPANY INTRO

We're a young and hungry team working our a** off to scale up fast

2022

Founded in 2022,
Headquartered in Munich

Young and hungry team of 20
FTEs all on-site in Munich



2023

Frontier pre-purchase
and POC of Hydrolyzer

We would not be here today
without the pre-purchase

Frontier  

Q2 2024

€14.5M Seed round +
EtE process

+ Rebranding from Carbon
Atlantis to Phlair
+ including €2.5M grant from
European Union



Q4 2024

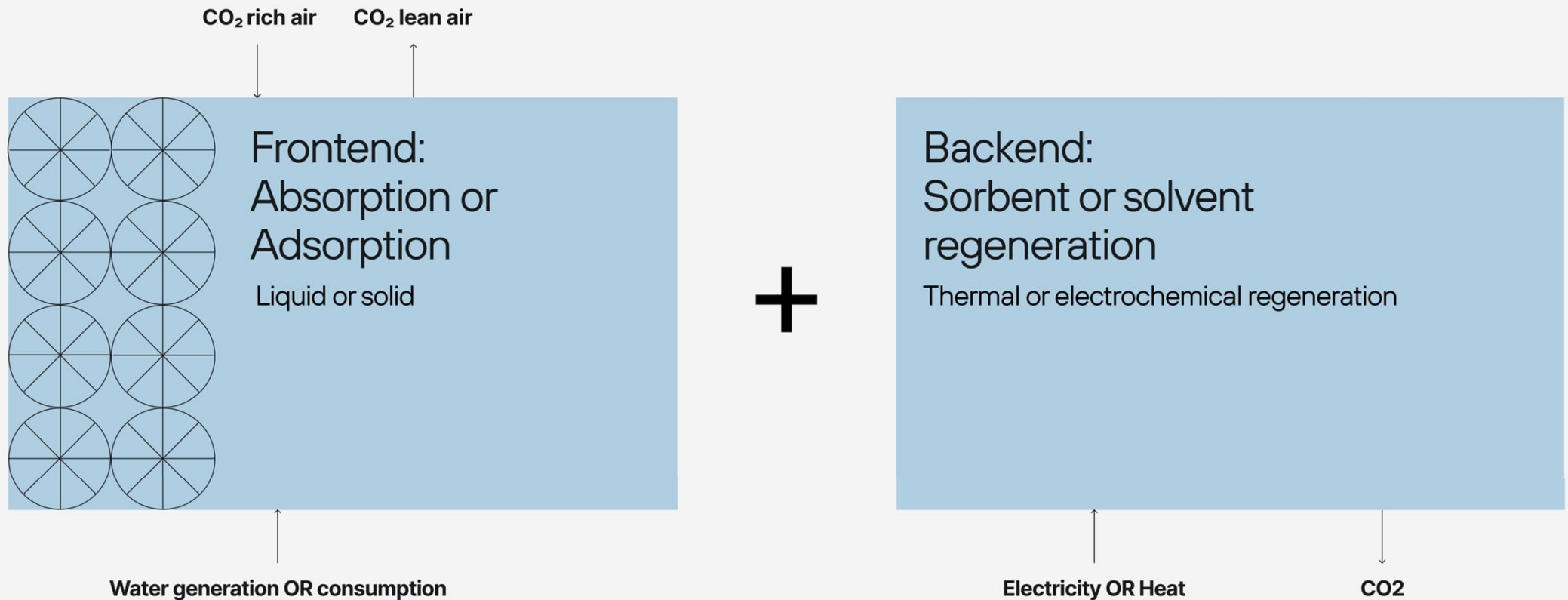
Electra 00 comissioning +
Offtake volumes available for
Dawn



We develop a purely electric DAC approach that has the potential of getting to **ultra-low energies and costs**

HOW IT WORKS

Every DAC technology has a frontend and a backend

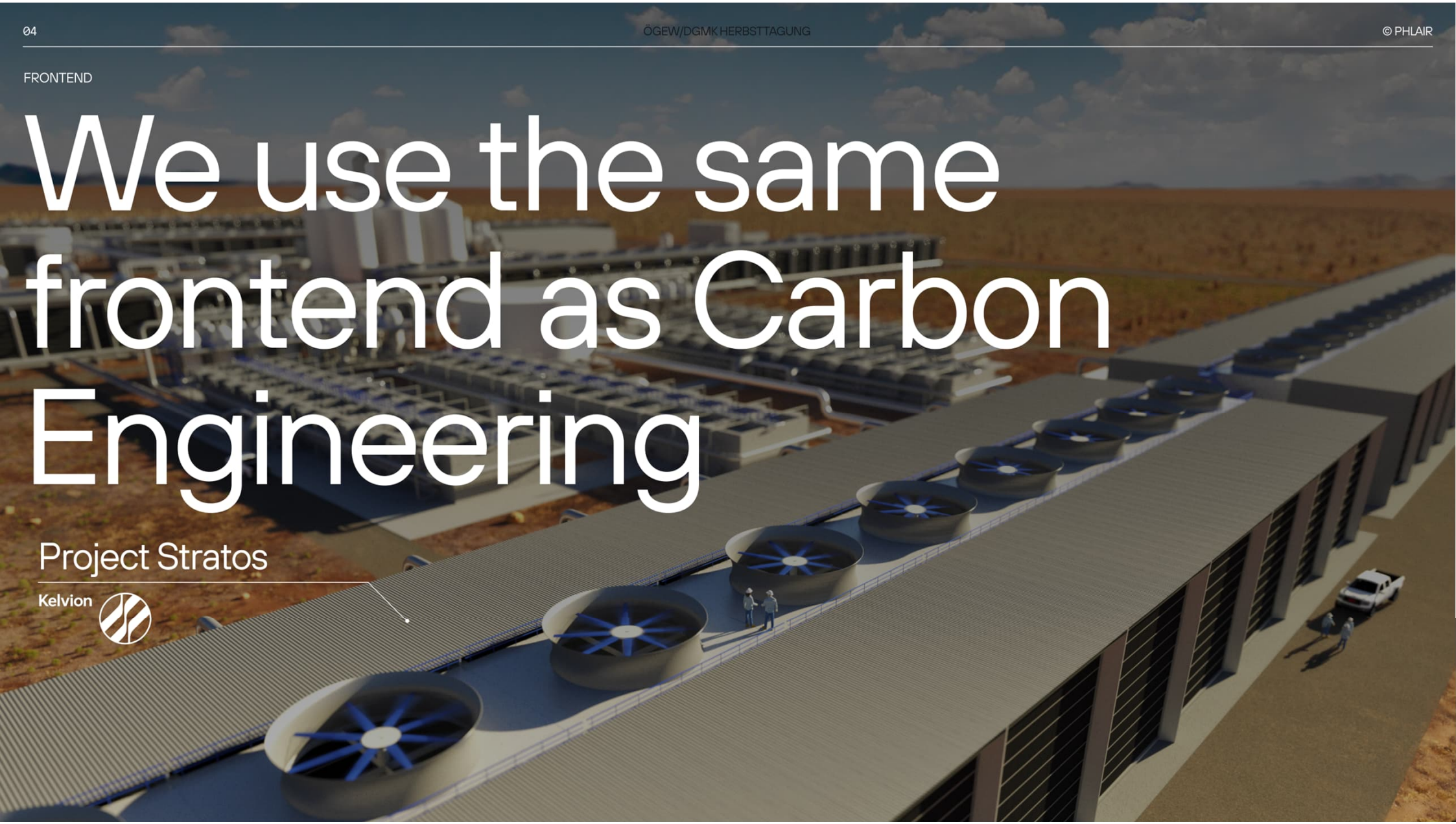


FRONTEND

We use the same frontend as Carbon Engineering

Project Stratos

Kelvion



BACKEND

But have reinvented the backend with our Hydrolyzer by combining existing and scaled components into a new cell design

Proton Exchange Membrane (PEM)
Fuel Cell



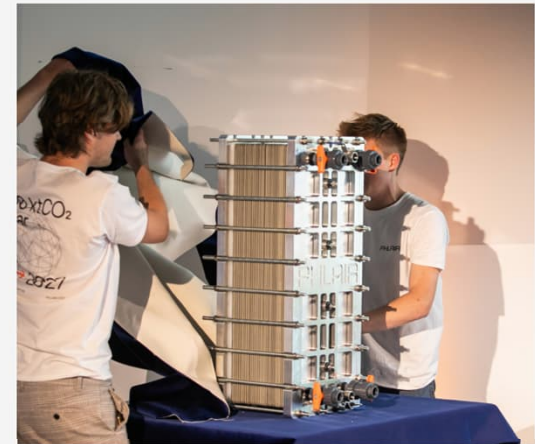
+

Alkaline Electrolyzer



=

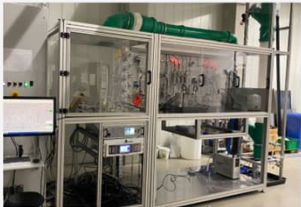
Phlair Hydrolyzer



COMMERCIALIZATION & SCALING

The modular nature of our hardware and well-established supply chains will facilitate our rapid scale up

Today:
EtE demonstrator
1 tCO₂/y.



SEED
September 2024:
Prototype stack



SEED
September 2024:
Electra 00 (Pilot)
10 tCO₂/y



SEED
Q2 2025:
Electra 01 & 02 (FOAKs)
260 tCO₂/y each

∴ Frontier
Milkywire
DEEP SKV

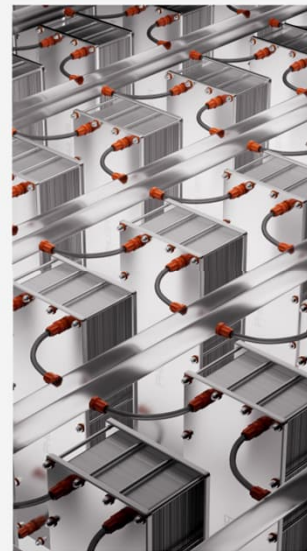


SERIES A
2026:
Project Dawn
(commercial plant)
20 ktCO₂/y

2027:
Extend Project Dawn to
200 ktCO₂/y



SERIES B
2029 onwards:
Hydrolyzer plant
producing 20 kt
modules for **> 500 Mt
plant capacity**

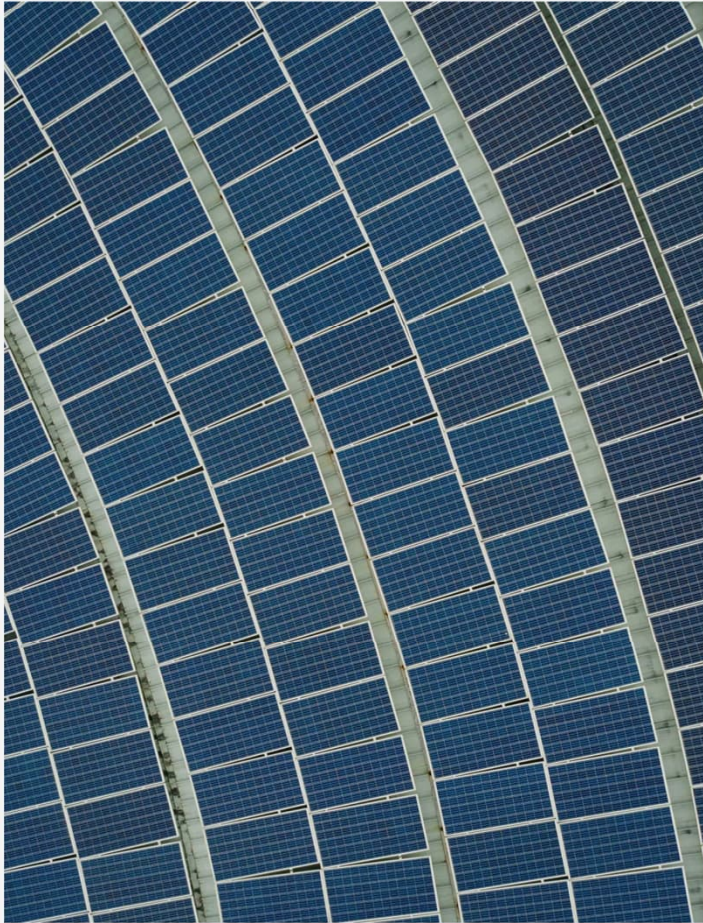


Electra 00



THE NEW STATUS QUO

We're the first DAC company that can follow a solar energy supply curve through our internal acid/base storage

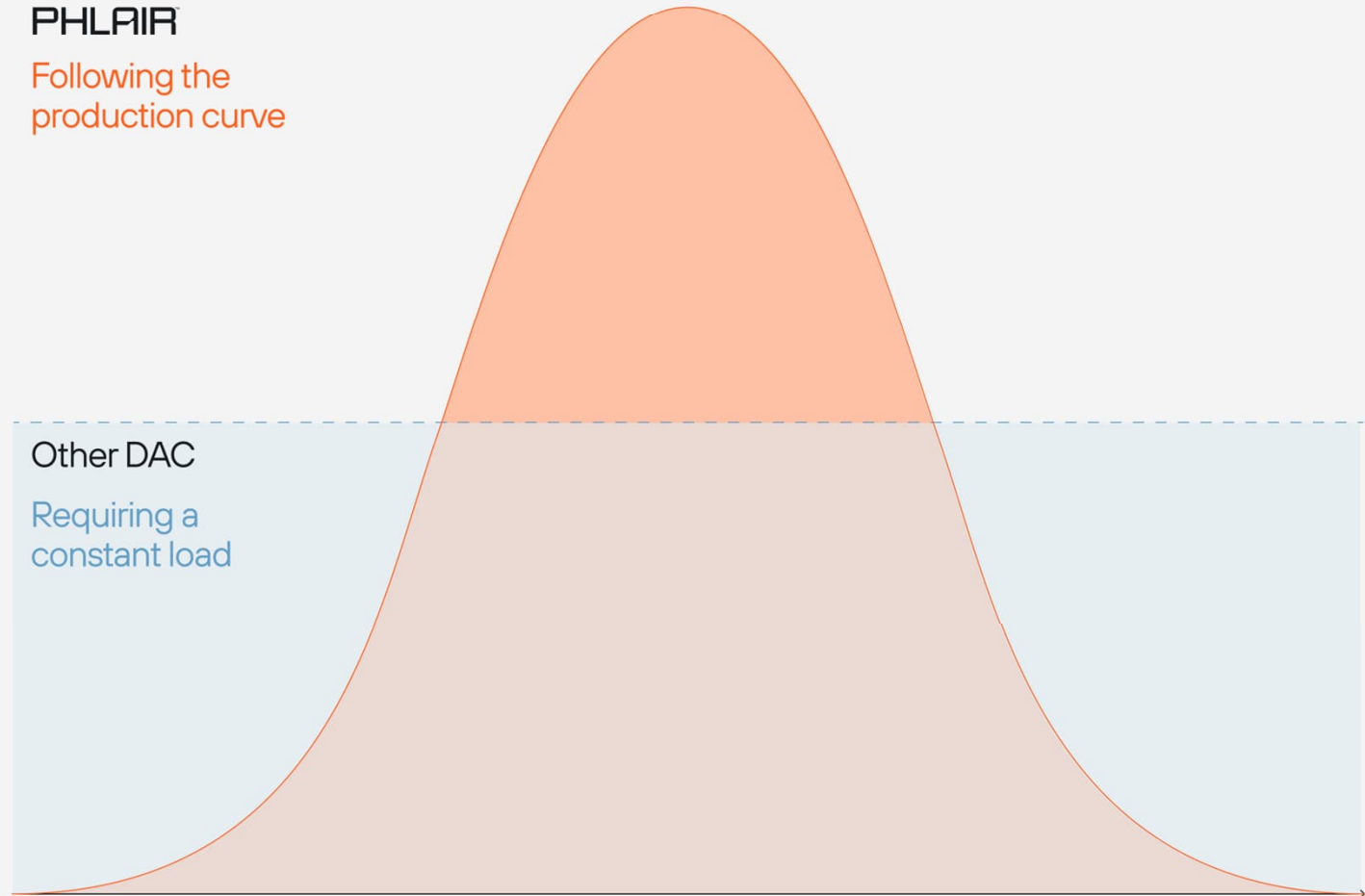


PHLAIR

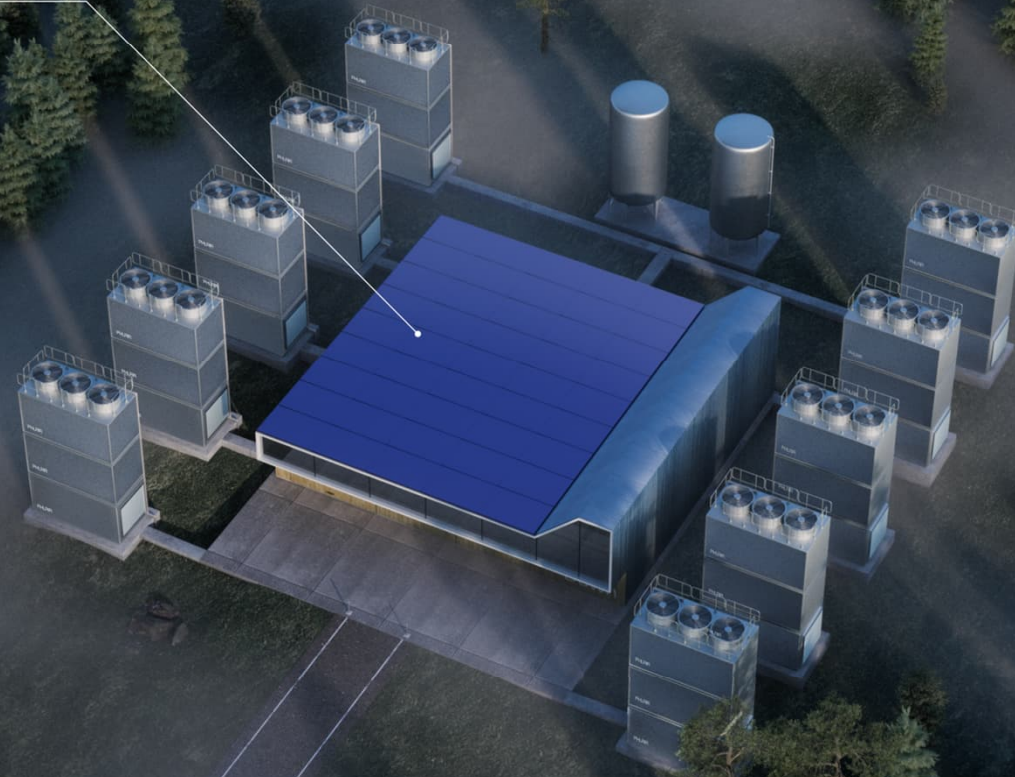
Following the
production curve

Other DAC

Requiring a
constant load



16–25 MWp solar PV system



SUMMARY TECHNOLOGY

Why we will win

01

Cost effective

Low energy requirements at high current density translates to low capex and overall low removal costs of < \$90/tCO₂¹ at scale

02

Scalable

Our technology leverages mass produced, TRL 9+ components (e.g. membranes) from fuel cells and alkaline electrolysis (>60,000 h lifetime)

03

Fully compatible with solar

Our technology can directly connect to a fluctuating source of energy (solar), without the need for additional battery storage while still achieving 24/7 capture rate. The result is access to ultra low-electricity prices

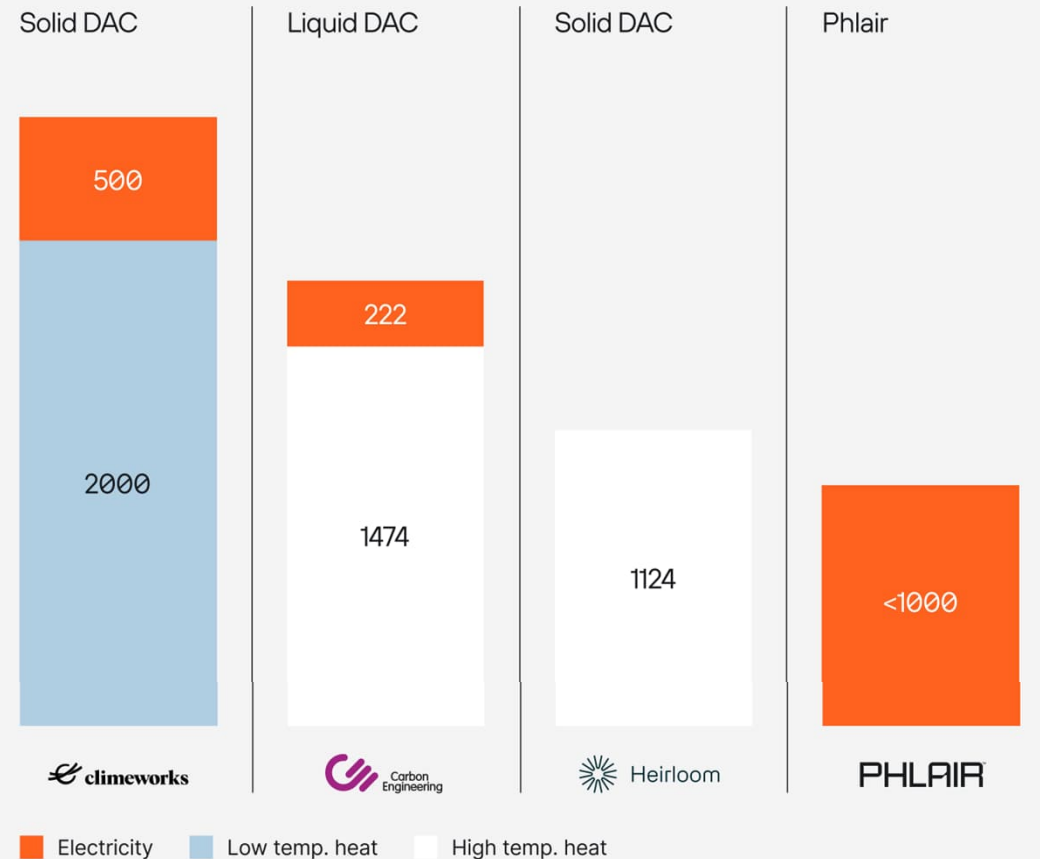
04

Clear focus on project execution

Our team and advisors (i.e., former Climeworks CTO) have a strong track record of execution projects on time and in budget. Our scale-up to date is progressing without delays

¹Assuming electricity prices of \$40/MWh, capital costs of 6 %, 20 years plant lifetime and NOAK plant at 1 MtCO₂/year capacity.

Other DAC systems require up to 3x more energy (in kWh/tCO₂)



Sources: Climeworks and Carbon Engineering, Heirloom (thermodynamic limit), Phlair (thermodynamic limit)

TEAM

We combine scientific and engineering experience with an unwavering focus on execution

Team



Malte Feucht
Founder / CEO

MSc Robotics // experience in construction Robotics // previously bootstrapped profitable startup



Paul Teufel
Founder / CTO

MSc Robotics and Engineering Science // hands on with extensive engineering experience



Steffen Garbe
Founder / CSO

PhD in PEM electrolysis // industry experience at Merck and Apricum

+ 16 FTEs including:



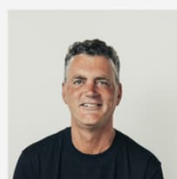
Mark Daniel
Mechanical Engineer

Mark has 15+ years of experience in designing and developing electrochemical cell stacks.



Sean Ashton
Lead Stack Engineer

With a PhD in electrocatalysis, Sean brings extensive experience in flow battery, fuel cells and electrolysis application.



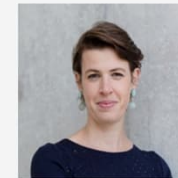
Joan Weststrate
Lead Plant Engineer

Joan's expertise includes process engineering, operational knowledge in electrolytic chemical processes and OEM product development.

Our core team has honed their craft at



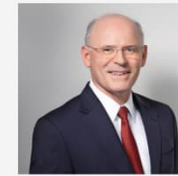
Advisors



Birgit Heraeus Roggendorf
Board Member Heraeus



Dr. Carlos Härtel
Ex-CTO Climeworks



Dr. Rudolf Staudigl
Former CEO Wacker Chemie



Sebastian Herler
COO Hirschmann Automotive



Dr. Markus Steilemann
CEO Covestro



Dr. Lorenz Gubler
ETH / PSI

SUMMARY

In summary this means we are...

01

Trusted

by leading and scientifically rigorous buyers.



02

Supported

by world class investors and co-funded by the EU. We have secured €14.5+ million in dilutive and non-dilutive funding.



03

Verified

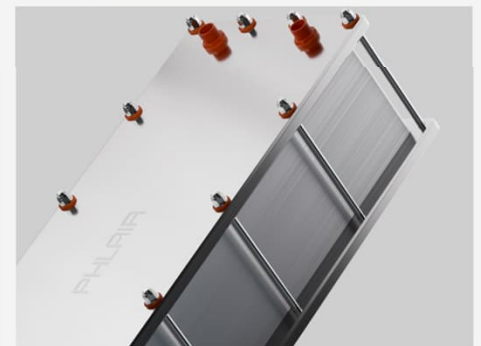
by one of the leading registries.



04

Ready

for the scale-up of our technology.



Modularisierung

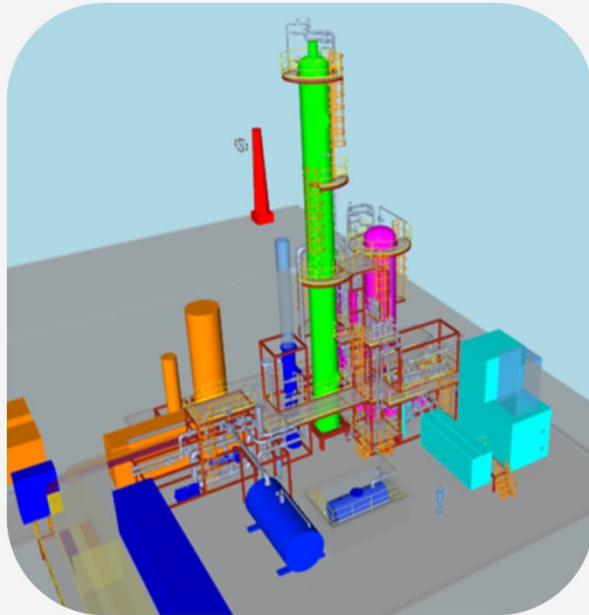
Modularisierungskonzepte

Modular Construction



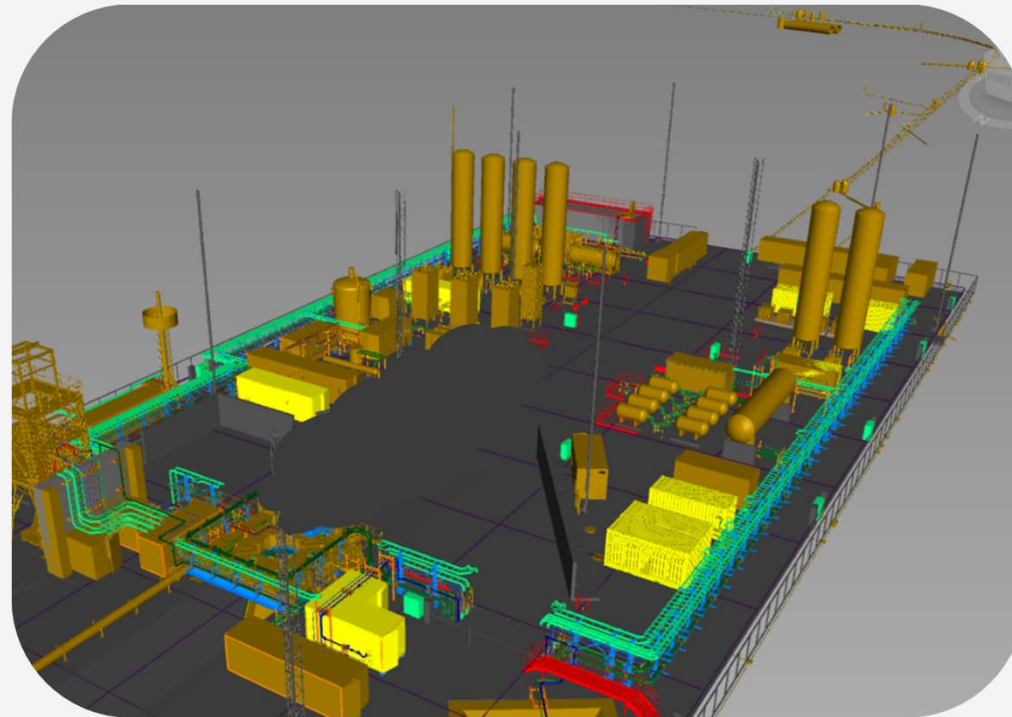
Modularisierungskonzepte

Multiple Trains



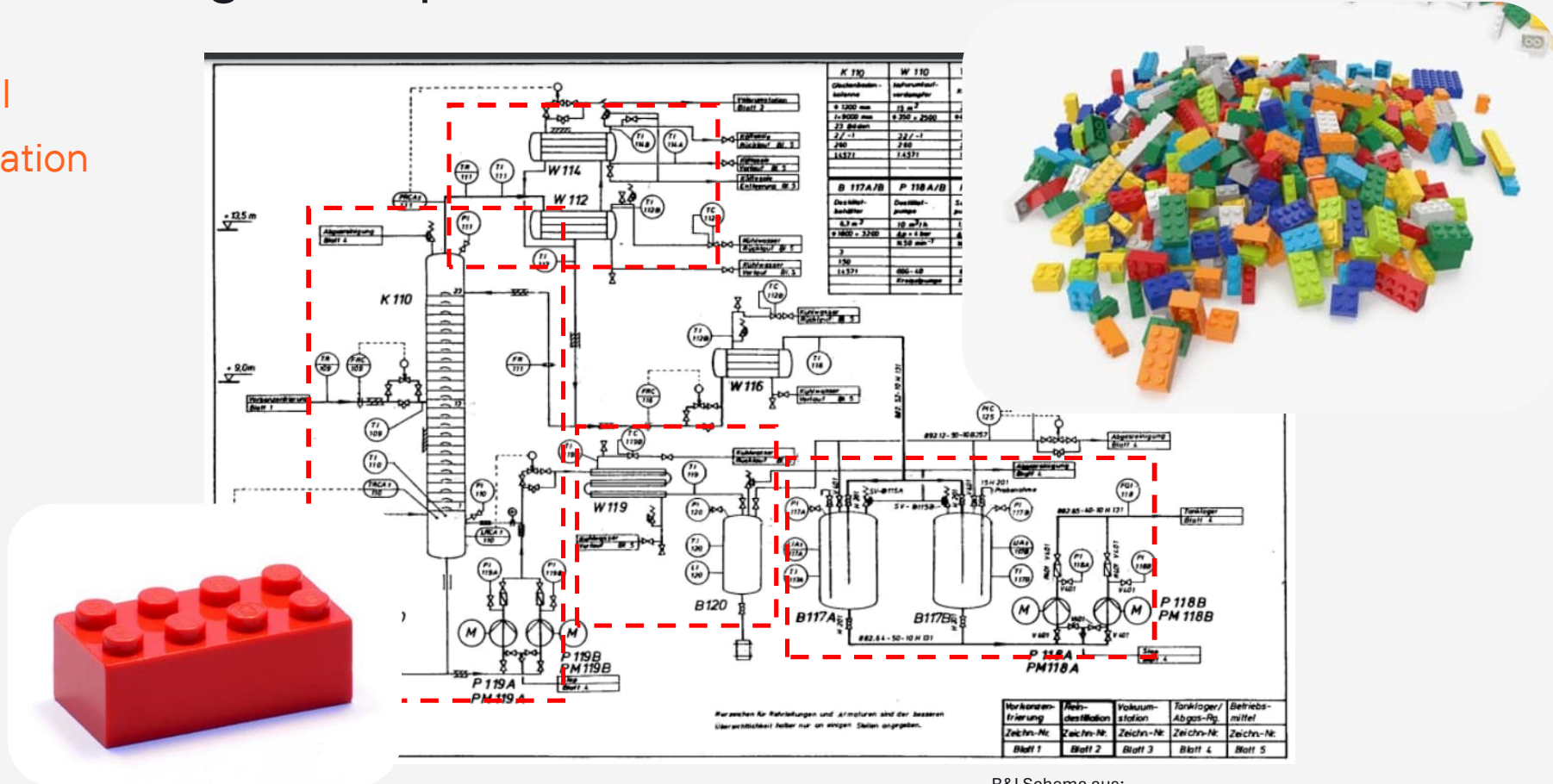
Modularisierungskonzepte

Containerization (& Modular Construction)



Modularisierungskonzepte

Functional
Modularisation



R&I Schema aus:
Einführung in die Technische Chemie I
Darstellung chemischer Verfahren und Anlagen durch Fließschemata
https://uol.de/f/5/inst/chemie/ag/tcgme/Vorlesung_WS_09/Fließbilder.pdf

Modularisierung als Boost der Einführung von Direct Air Capture

Vorteile

Einsatz Integrierter Planungstools

Hohes Maß an Standardisierung bei gleichzeitig notwendiger Flexibilität

Scale up ist vereinfacht



Kürzere Projektzeiten

Fertigung einzelner Module bevor für andere Module das Engineering abgeschlossen ist

Fertigung parallel zu Tiefbauarbeiten



Geringere Kosten



Verbesserte Arbeitssicherheit (Fertigung in der Halle)

Kürzere Zeit „On Site“

