

# AUSSEN WIRTSCHAFT FORUM

## INVESTMENT IN RUSSIAN FEDERATION

Thursday, 1.2.2018

### PROGRAMME

Venue: | Austrian Federal Economic Chamber | Hall 1 and 2 | Wiedner Hauptstraße 63, 1045 Vienna

Host: Michael **ANGERER**, Regional Manager Eastern Europe/Central Asia, AUSSENWIRTSCHAFT AUSTRIA, Austrian Federal Economic Chamber

Language of the Event: English

As of: 01.02.2018

### THURSDAY, 1.2.2018

<b>09.30 – 10.00</b>	<b>REGISTRATION   WELCOME COFFEE</b>
<b>10.00 – 10.10</b>	<b>WELCOME</b> Richard SCHENZ   Vice-President, Austrian Federal Economic Chamber
<b>10.10 – 10.20</b>	<b>WELCOME</b> <b>CURRENT STATE OF RUSSIAN-AUSTRIAN ECONOMIC RELATIONSHIPS, PROSPECTIVE PROJECTS</b> Aleksandr POTEKIN   Head, Trade Representation of Russia in Austria
<b>10.20 – 10.30</b>	<b>DEVELOPMENT OF AUSTRIAN-RUSSIAN TRADE AND ECONOMIC COOPERATION</b> Michael ANGERER   Regional Manager Eastern Europe/Central Asia, AUSSENWIRTSCHAFT AUSTRIA, Austrian Federal Economic Chamber
<b>10.30 – 10.40</b>	<b>WHY IT IS GOOD TIME TO INVEST IN RUSSIAN PROJECTS. POSSIBLE FORMS OF COOPERATION WITH RUSSIAN COMPANIES. WAYS TO FIND A PARTNER</b> Denis ZHURAVSKIY   CEO of the Association of Industrial Parks
<b>10.40 – 10.50</b>	<b>GOVERNMENT SUPPORT AND GUARANTEES FOR INVESTORS IN RUSSIA FINANCIAL SUPPORT FOR INDUSTRIAL PROJECT IN RUSSIA. SPECIAL INVESTMENT CONTRACT. CASE-STUDY</b> Sergey VOLOGODSKIY   Deputy Director, Russian Industry development fund

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<b>10.50 – 11.00</b>	<b>ALLOCATION OF PRODUCTION IN RUSSIA. BEST PRACTICES AND TRENDS</b> Mikhail SENICHEV   Director, Bilfinger Tebodin Russia
<b>11.00 – 11.10</b>	<b>FEATURES OF THE DESIGN, CONSTRUCTION AND ENGINEERING OF INDUSTRIAL FACILITIES IN RUSSIA</b> Tatiana KOVALENKO   Business Development Manager, Senior Project Partner, Drees & Sommer
<b>11.10 – 11.20</b>	<b>CASE STUDY: SHIFT FROM EXPORT TO LOCAL PRODUCTION – A GUIDANCE FOR AUSTRIAN COMPANIES</b> Falk TISCHENDORF   Managing Partner, BEITEN BURKHARDT Russia
<b>11.20 – 11.30</b>	<b>LEGAL ASPECTS OF SETTING UP PRODUCTION IN RUSSIA: KEY FEATURES AND TYPICAL PITFALLS (REAL ESTATE &amp; UTILITIES, TURNKEY VS. EPC CONTRACT, JV ASPECTS)</b> Stefan WEBER   Partner, Head of Moscow Office, Noerr 000 Thomas MUNDRIY   Partner, Head of Real Estate Investment Group (Moscow), Noerr
<b>11.30 – 11.40</b>	<b>FORMATS OF INDUSTRIAL COOPERATION IN RUSSIA: JOINT VENTURES, INDUSTRIAL COOPERATION, TECHNOLOGY PARTNERSHIP</b> Peter LANDENDINGER   CEO, Industrial Park Kotovo Natalya URBANSKAYA   Deputy CEO, Industrial Park Kotovo
<b>11.40 – 11.50</b>	<b>CREATION OF JOINT VENTURES WITH PARTNERS FOR THE LOCALIZATION OF PRODUCTION IN RUSSIA. CASE STUDY</b> Herbert SCHILLER   UCP Chemicals AG (Vienna)
<b>11.50 – 13.00</b>	<b>B2B PLATFORM</b> Ad-hoc meetings with speakers and participants from the Russian Federation
<b>13.00 – 14.00</b>	<b>NETWORKING-COCKTAIL</b> hosted by AIP Association of Industrial Parks of Russia

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