

Corporate Procurement

Presented by Evan Shang, Senior Procurement Specialist



ASIAN INFRASTRUCTURE
INVESTMENT BANK

CORPORATE PROCUREMENT

- **Corporate Procurement**

- Contracts financed out of Bank corporate budget
- Consultant services

- **Corporate Procurement Policy**

- Governing principles
- Core Values
- go to :

https://www.aiib.org/en/opportunities/business/.content/index/_download/policy-on-corporate-procurement.pdf

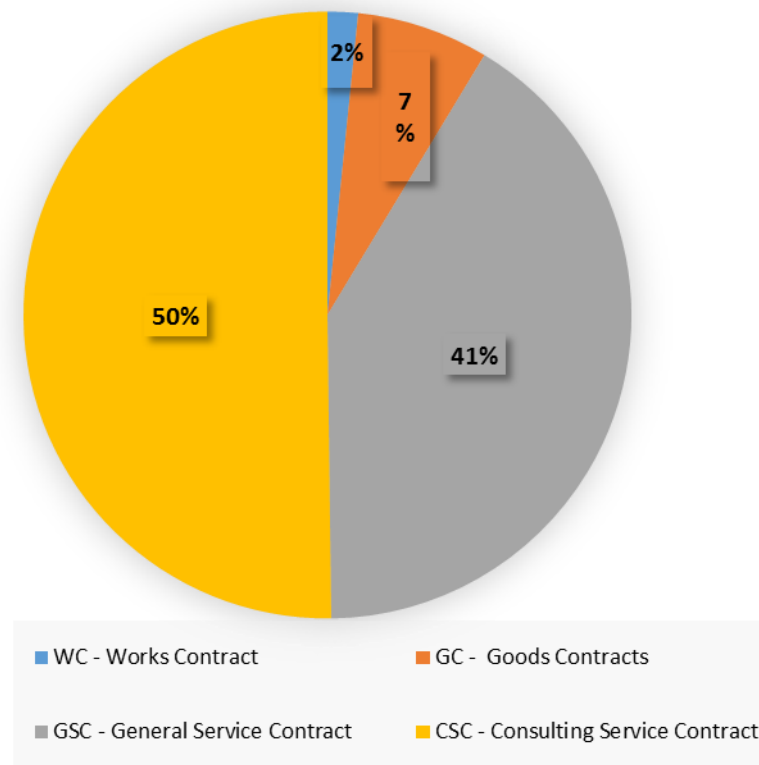


WHAT DO WE PURCHASE

- Information Technology
- Professional & Technical Consulting Services
- Facilities Management Services & Equipment
- IT Hardware & Software
- Construction & Renovation
- Publications & Subscriptions
- Office Supplies
- Other Administrative Services

CONTRACT VALUE BY CATEGORY

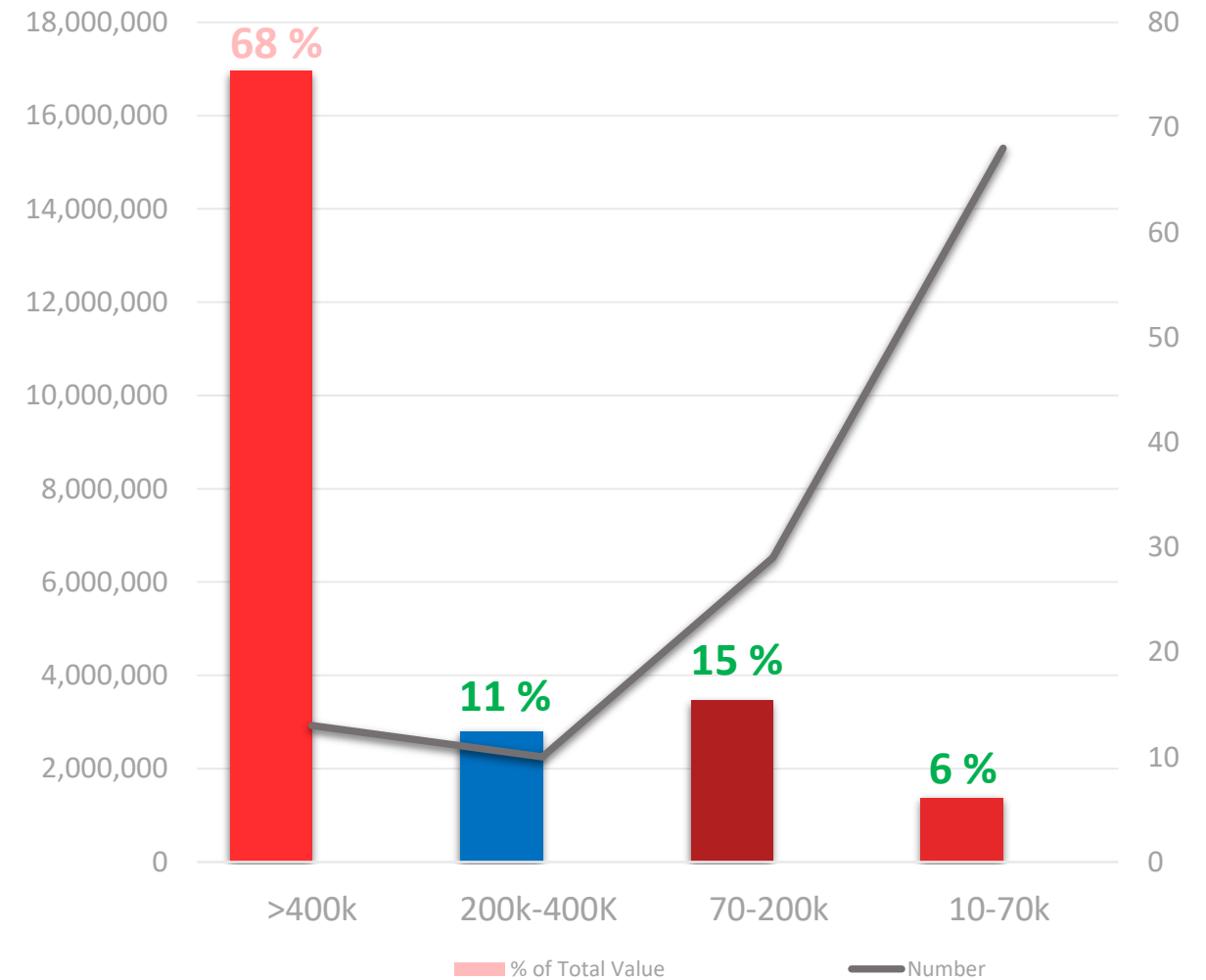
Procurement Category	Contract Value Issued in <u>CNY</u>	Contract Value Issued in <u>USD</u>	Total Contract Value in USD
Consulting Service Contract	10,211,415	10,936,796	12,500,566
General Service Contract	55,485,016	1,828,103	10,325,043
Goods Contracts	11,355,613	219,681	1,958,672
Works Contract	2,587,649	-	396,271
Total:	79,639,693	12,984,580	25,180,552



Note: - Excluding Contracts for Individual Consultants
 - Excluding Direct Purchases below \$10,000

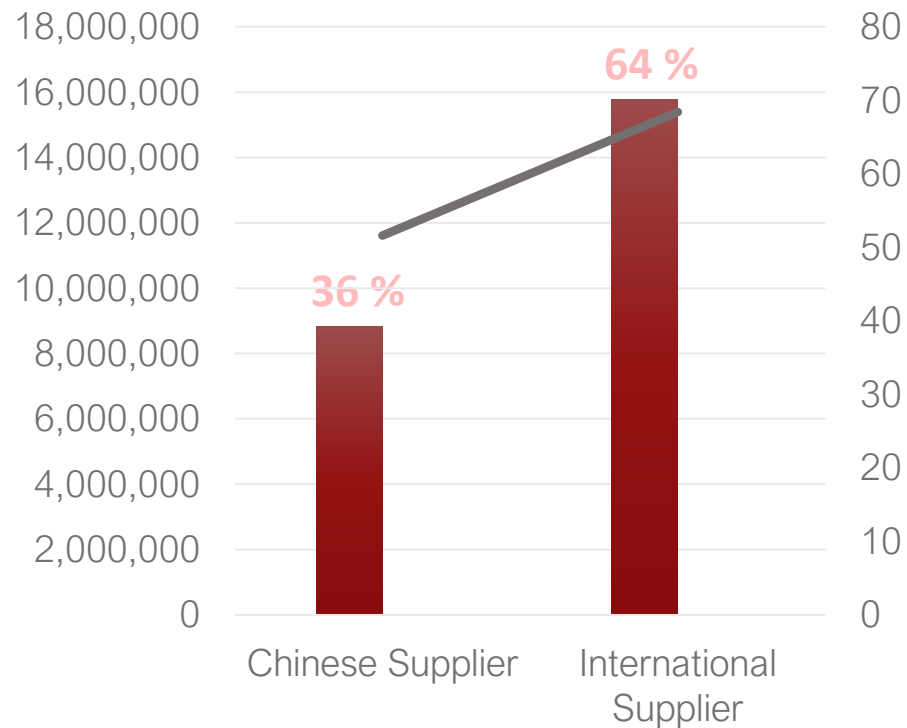
CONTRACT VALUE BY THRESHOLDS

Thresholds	Value (USD)	% of Total Contract Value	Contract Number
>400k	16,956,513	68%	13
200k-400K	3,017,825	11%	11
70-200k	3,720,696	15%	32
10-70k	1,485,518	6%	72
Total (USD)	25,180,552	100%	128



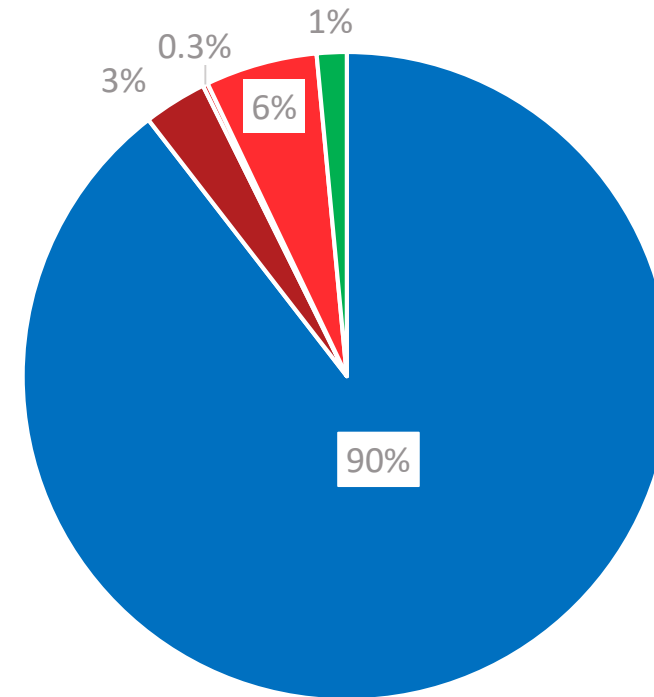
OTHER STATISTICS

➤ International Suppliers VS Chinese Suppliers



■ Contract Value (USD)
■ % of Total Value
— No. of Contract

➤ Procurement Method



■ Competition
■ Non-Competition (Consulting Services)
■ Non-Competition (General Services)
■ Non-Competition (Goods)

} 10 %

OVERVIEW OF INDIVIDUAL CONSULTANTS

FY 2016			FY 2017		
Contract Value (fees only)	Working Days (input)	No of contracts	Contract Value (fees only)	Working Days (input)	No of contracts
3,024,600	3,531	68	3,893,678	4,614	91



CORPORATE PROCUREMENT POLICY

- Eligibility – Global Procurement
- Delegation of Authority (Directive, Corporate Procurement Committee)
- Procurement Categories (Goods, Works, Services)
- Procurement Methods
- Complaint handling mechanisms

PROCUREMENT CYCLE



PROCUREMENT NOTICES

- Notices of procurement opportunities will be published on the AIIB website (www.aiib.org) and the United Nations Development Business (UNDB) online portal.
- Corporate Procurement Opportunities
- Consulting Services Opportunities

Contact:
Evan Shang
Head of Corporate Procurement
Tel: +86 10 8358 0209
Email: evan.shang@aiib.org