



Introduction to cargo-partner

Company Presentation

About Us

Key data 2017



2,700

employees
worldwide



698

mil EUR
turnover est.



1,001k

shipments
in 2017



>3.0

mil metric tons
shipped in 2017

cargo-partner Network

More than 130 offices in over 30 countries

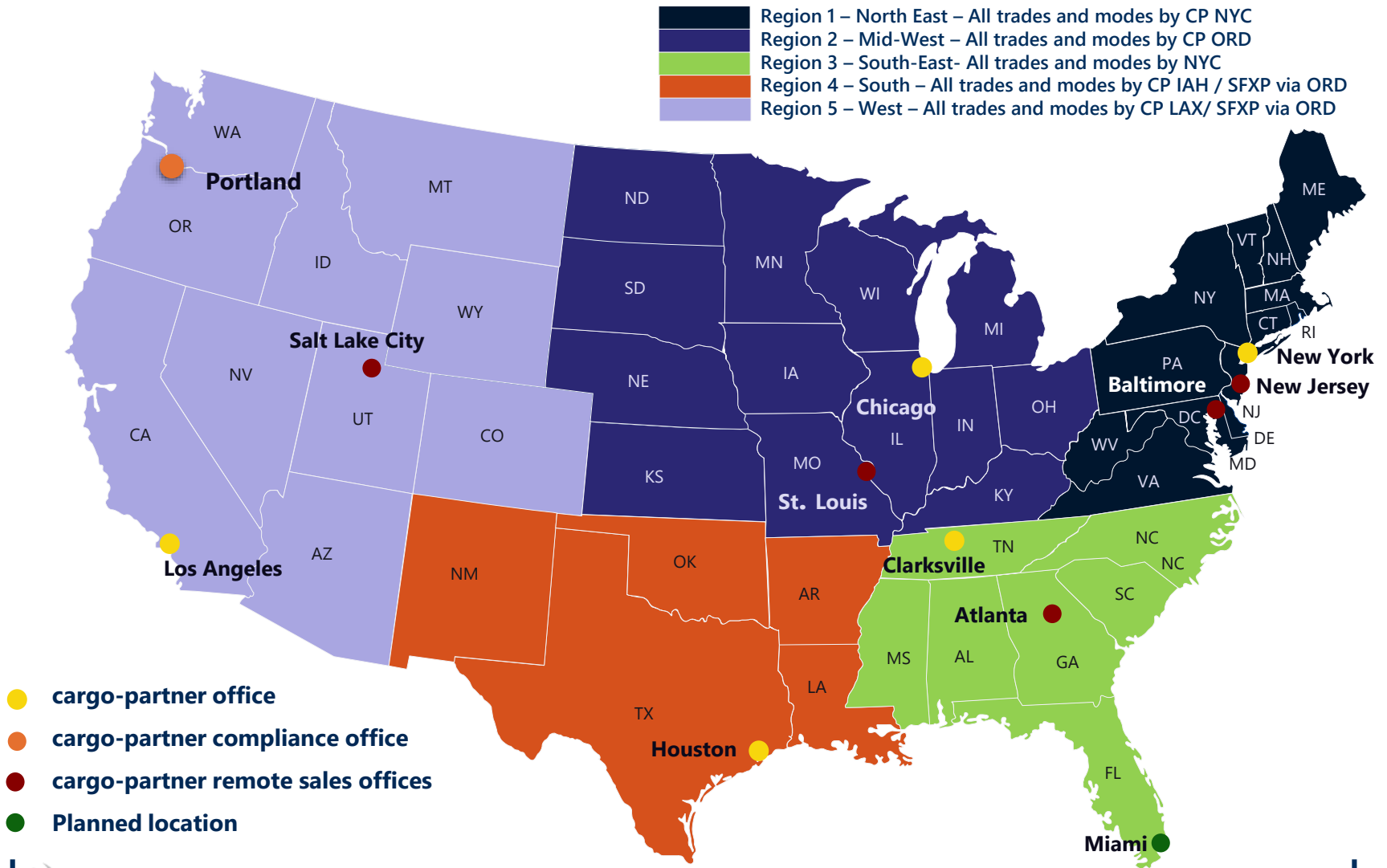




cargo-partner USA

Established 2001

cargo-partner Network in the USA



cargo-partner USA set up

- Established 2001
- Over 100 Employees in the US
- 4 operational offices: New York, Chicago, Los Angeles and Houston
- Remote sales offices: Atlanta, Salt Lake City, Baltimore, St. Louis, New Jersey
to come: Boston
- cargo-partner warehouses in Chicago (~14,000 m², FDA registered, HACCP compliant)
and Clarksville (~14,000 m²)
- Warehouse services: storage, cross-docking, inventory management, value added
service, customs services, storage removal, loading / offloading, order fulfillment

cargo-partner USA Compliance set up

- Compliance Competence Center Portland
- CTPAT Certified
- FMC licensed: CTLT and CGPN
- Own SCAC Code
- U.S Customs License
- ITAR License

HARL173



- Centralized in Chicago
- FDA/Foodstuff strength
- ISF Filings
- Consulting
- Compliance Audit support for Importers
- Continuous Bonds
- SPOT visibility
- EDI with US Customs

Current Challenges in Logistics

- Trade barriers / customs duties - imbalance on transport / delays and costs
- Truck shortage and agreements
- Different ways of delivery (lumper fees...)
- Customs brokerage and formalities
- Loyalty, qualified employees
- Restriction in employment from outside - knowledge transfer
- Liability in the USA incl. paperwork (DDP, responsibility of the shipper...)

Contact

Martin Schenzel, MBA

cargo-partner GmbH

P.O. Box 1

Airportstrasse

2401 Fischamend, Austria

www.cargo-partner.com