

# Development Bank of Austria

Business Forum MOZAMBIQUE – May 27<sup>th</sup>



OESTERREICHISCHE  
ENTWICKLUNGS-  
BANK AG

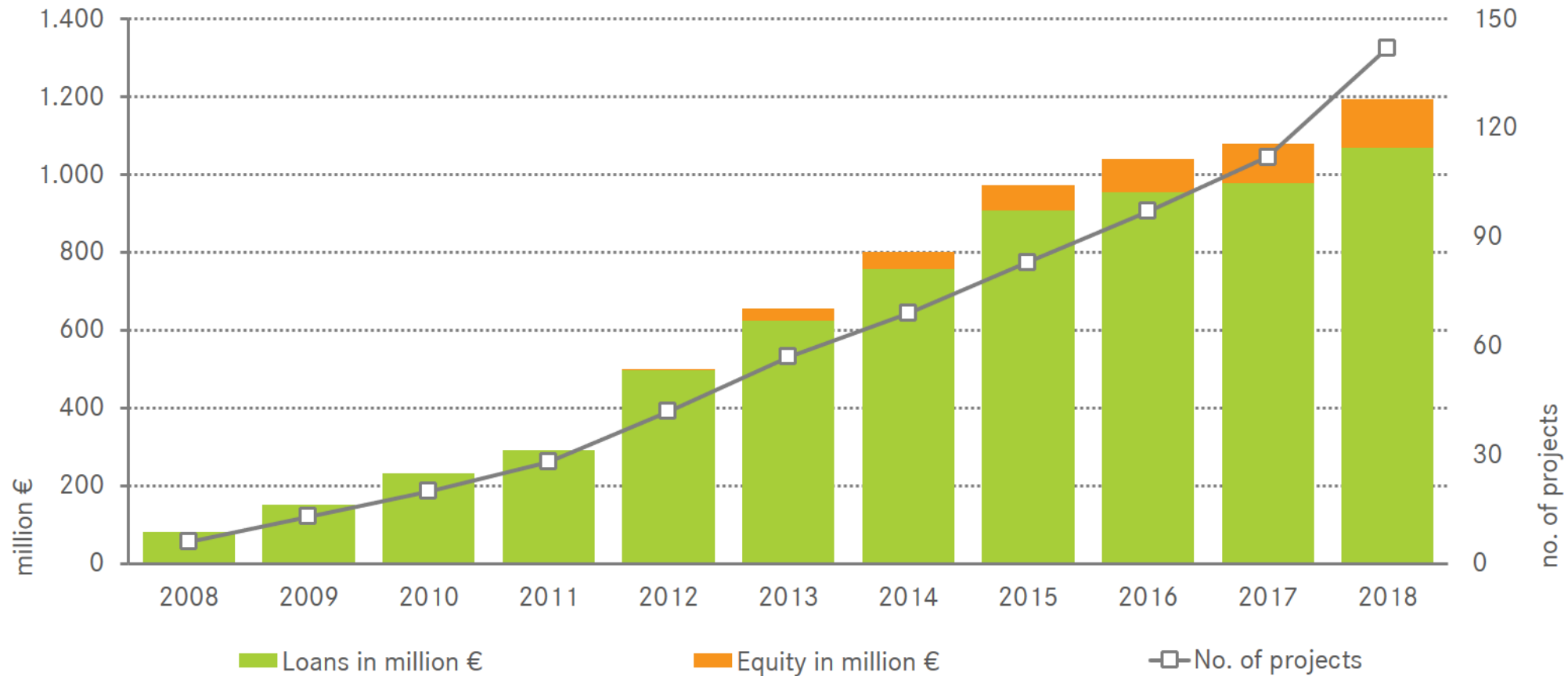
[WWW.OE-EB.AT](http://WWW.OE-EB.AT)

# OeEB at a glance

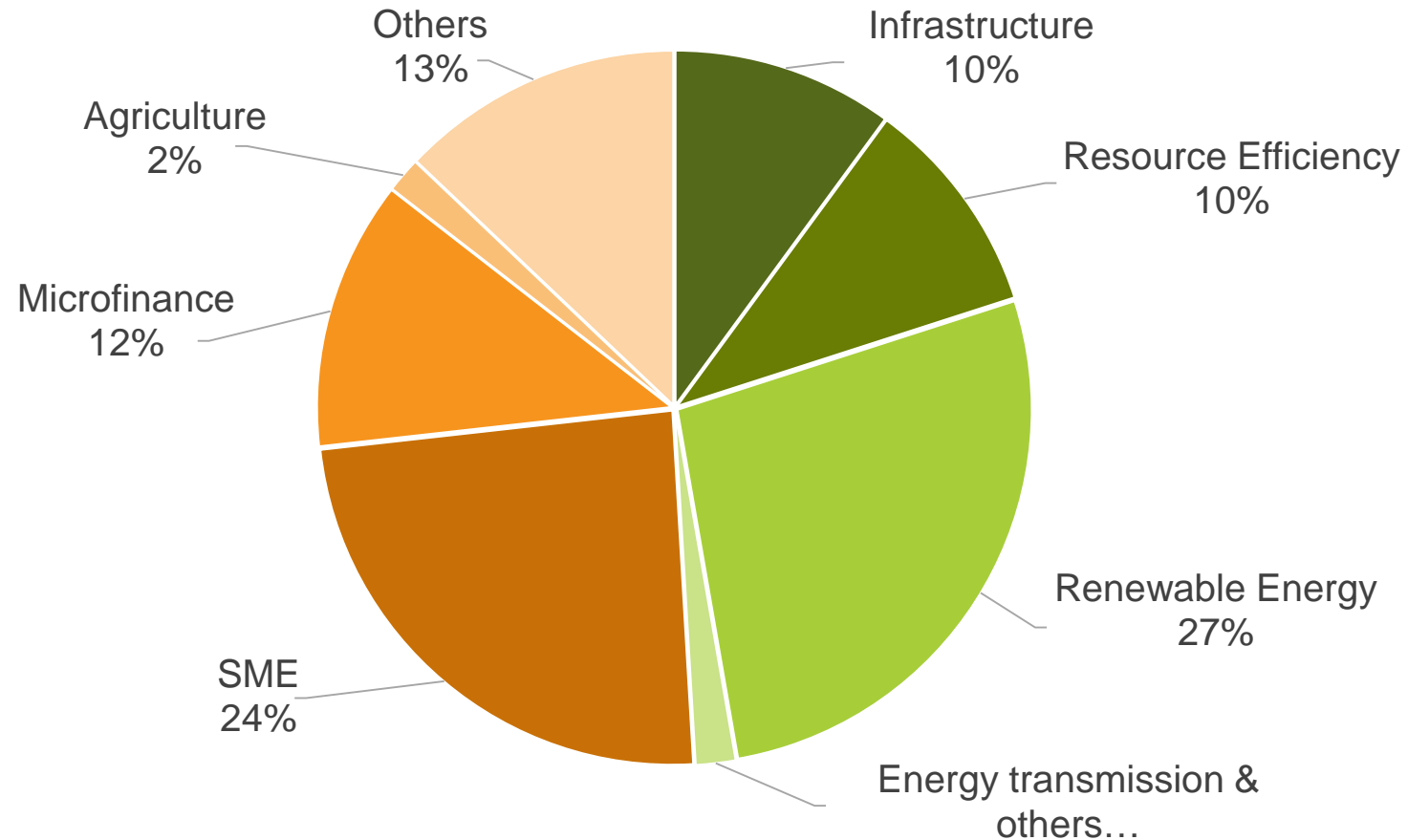
- Founded in March 2008 in Vienna
- Mandated by the Austrian Government as the official Development Bank of Austria
- 100 % private - wholly owned subsidiary of Austria's ECA (OeKB)
- Finances investments of private companies in developing countries & emerging markets

| Key Figures                              | 2018              |
|--|-------------------|
| New commitments (Financing & Equity)     | EUR 275.5 million |
| Committed Portfolio (Financing & Equity) | EUR 1.19 billion  |
| Total assets                             | EUR 835.7 million |
| Operating profit                         | EUR 9.9 million   |
| Profit for the year                      | EUR 6.8 million   |
| Staff                                    | 60                |
| Standard & Poor's Rating                 | AA+               |

# Committed portfolio 2018: EUR 1.19 billion



# Portfolio loans and equity by sector



# Our strategic focus 2019-2023



Renewable Energy



Financial Inclusion / MSMEs



Infrastructure (transport, supply & disposal, information & communication)



## Cross-cutting goals:

- gender mainstreaming
- sustainable development & climate protection



# Our services

## Investment Finance (IF)

- Long-term loans
- Risk participations
- Credit lines for financial institutions with a specific loan purpose

## Equity Participations (EP)

- Equity participations in private equity funds or companies
- Shareholding amounts to a maximum of 25%
- Africa- Austrian SME Investment

## Business Advisory Services (BAS)

- Non-refundable funds
- Measures to enhance developmental impact of OeEB-financed projects

# Investment Finance

- Financing for private sector investment projects in developing countries and emerging markets
- Securing of loans with state guarantees from the Federal Ministry of Finance
  - **Products:** senior loans, risk participations, credit lines for financial institutions with a specific loan purpose
  - **Volumes:** up to approx. EUR 25 million per transaction
  - **Tenors:** up to 15 years incl. grace periods
  - **Collateral:** adequate to the respective project
  - **Conditions:** near-market (without interest relief) in EUR or USD



# Equity Participations

- Equity participations in trust for the Austrian Ministry of Finance
- Participations in companies (incl. banks):
  - Maximum OeEB shareholding: 25%
  - Investment volume: up to EUR 5 million
  - Pre-defined exit (sale to a third party or going public)
- Participations in funds:
  - “Early stage funds” at the earliest (no “start up financing”)
  - Investments of up to EUR 5 million
  - Maximum OeEB shareholding: 25% of fund volume

## NEW: Africa-Austrian SME Investment Facility

- “High-Level Forum Africa-Europe” in December 2018
- Support smaller investment projects of Austrian or European SMEs in Africa
- Extension of existing OeEB instruments
- **Participation in companies: EUR 0.5 – 1.5 million**
- **Mezzanine capital: EUR 0.5 – 1.5 million**

<https://www.oe-eb.at/unsere-services/africa-austrian-sme.html>



# Track Record

## Selected OeEB Projects 2017-2019



Oesterreichische Entwicklungsbank AG

|   |   |  |  |   |  |   |   |
|---|---|--|--|---|--|---|---|
|  <p><b>Ameriabank CJSC</b><br/><i>Clean Energy &amp; SMEs</i></p> <p>USD 30m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2019<br/>Armenia</p>  |  <p><b>Banco Pichincha</b><br/><i>Women-Owned Micro-Enterprises</i></p> <p>USD 20m<br/>Financial Institution</p> <p>Subordinated Lender</p> <p>2019<br/>Ecuador</p>  |  <p><b>Banco Improsa</b><br/><i>MSMEs</i></p> <p>USD 20m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2019<br/>Costa Rica</p>  |  <p><b>Rima Industrial S.A.</b><br/><i>Industry</i></p> <p>USD 15m<br/>Corporate Finance</p> <p>Senior Lender</p> <p>2018<br/>Brazil</p>  |  <p><b>GLOBAL CLIMATE PARTNERSHIP FUND</b><br/><i>managed by responsibility</i></p> <p><b>Global Climate Partnership Fund</b><br/><i>Climate Finance</i></p> <p>USD 20m<br/>Fund</p> <p>Mezzanine</p> <p>2018<br/>Luxembourg</p> |  <p><b>AFRICINVEST</b><br/><b>Maghreb Private Equity Fund IV LLC</b><br/><i>SMEs</i></p> <p>EUR 6m<br/>Fund</p> <p>Equity Participation</p> <p>2018<br/>Morocco, Algeria, Tunisia, Egypt</p>                          |  <p><b>Azure Power</b></p> <p><b>Azure Power Rooftop Solar Power</b></p> <p>USD 20m<br/>Corporate Finance</p> <p>Senior Lender</p> <p>2018<br/>India</p>             |  <p><b>dolma</b><br/><i>impactfund</i></p> <p><b>Dolma Impact Fund</b><br/><i>Renewable Energy, Healthcare, IT</i></p> <p>USD 5.5m<br/>Anchor Investor, Fund</p> <p>Equity Participation</p> <p>2018<br/>Nepal</p> |
|  <p><b>CABEI</b><br/><b>Central American Bank for Economic Integration</b></p> <p><b>Bank for Economic Integration Infrastructure</b></p> <p>USD 30m<br/>Corporate Finance</p> <p>Senior Lender</p> <p>2018<br/>Honduras</p> |  <p><b>AS GROUP</b></p> <p><b>AS Group Industry</b></p> <p>EUR 10m<br/>Corporate Finance</p> <p>Senior Lender</p> <p>2018<br/>Bosnia &amp; Herzegovina</p>   |  <p><b>Banco ProCredit</b><br/><i>Ecuador</i></p> <p><b>Banco Procredit S.A.</b><br/><i>Energy Efficiency, SMEs</i></p> <p>USD 15m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2018<br/>Ecuador</p> |  <p><b>BANCO LAFISE</b><br/><i>BANCENTRO</i></p> <p><b>Banco Lafise</b><br/><i>MSME Low-Income Housing</i></p> <p>USD 20m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2018<br/>Nicaragua</p>                                  |  <p><b>MK FINTEL WING</b></p> <p><b>Košava Wind Farm Windpark</b></p> <p>EUR 24m<br/>Project Finance</p> <p>Senior Lender</p> <p>2018<br/>Serbia</p>   |  <p><b>EQUATOR CAPITAL PARTNERS, LLC</b></p> <p><b>Shore Cap III MFIs</b></p> <p>EUR 4m<br/>Fund</p> <p>Equity Participation</p> <p>2018<br/>Sub-Sahara Africa</p>  |  <p><b>MGI</b></p> <p><b>Meghna Sugar Refinery Ltd.</b><br/><i>Industry</i></p> <p>EUR 15m<br/>Corporate Finance</p> <p>Senior Lender</p> <p>2018<br/>Bangladesh</p> |  <p><b>Ecobank</b><br/><i>The Pan African Bank</i></p> <p><b>Ecobank SMEs</b></p> <p>EUR 15m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2017<br/>Sub-Sahara Africa</p>                                  |
|  <p><b>eco.business Fund</b><br/><i>Climate Finance</i></p> <p>USD 25m<br/>Fund</p> <p>Mezzanine</p> <p>2017<br/>Latin America</p>  |  <p><b>SEYLAN BANK PLC</b><br/><i>Start Bank, work in Lanka</i></p> <p><b>Seylan Bank Plc.</b><br/><i>MSMEs</i></p> <p>USD 15m<br/>Lead, Financial Institution</p> <p>Senior Lender</p> <p>2017<br/>Sri Lanka</p> |  <p><b>YES BANK</b></p> <p><b>Yes Bank Ltd.</b><br/><i>Wind &amp; Solar Power</i></p> <p>USD 30m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2017<br/>India</p>                                     |  <p><b>CATALYST</b><br/><i>Investment Management</i></p> <p><b>Catalyst MENA Clean Energy Fund</b><br/><i>Renewable Energy</i></p> <p>EUR 4.5m<br/>Fund</p> <p>Equity Participation</p> <p>2017<br/>Morocco, Jordan, Tunisia, Egypt</p> |  <p><b>LGB BANK</b><br/><i>بنك لبنان والتجارت</i></p> <p><b>Lebanon &amp; Gulf Bank SMEs</b></p> <p>USD 15m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2017<br/>Lebanon</p>   |  <p><b>prevent.</b><br/><i>Materials, Seats, Interior.</i></p> <p><b>Prevent BH d.o.o.</b><br/><i>Industry</i></p> <p>EUR 13m<br/>Corporate Finance</p> <p>Senior Lender</p> <p>2017<br/>Bosnia &amp; Herzegovina</p> |  <p><b>ReNew POWER</b></p> <p><b>ReNew Wind Energy Wind Farms</b></p> <p>USD 12m<br/>Corporate Finance</p> <p>Risk Participation</p> <p>2017<br/>India</p>           |  <p><b>Energy Egypt</b></p> <p><b>IFC Nubian Suns Programme</b><br/><i>Benban Solar Park</i></p> <p>USD 20m<br/>Financial Institution</p> <p>Senior Lender</p> <p>2017<br/>Egypt</p>                               |



## Shore Cap III

- Equity Participation in Shore Cap III Private Equity Fund
- Provides equity capital to microfinance institutions and Small Business Banks in Sub-Saharan Africa that specialize in financing MSMEs
- Additionally Shore Cap III provides Know-How Management to support local finance institutions in their lending activities and contributes to the success of the client's businesses
- Equity Participation:
  - Fund Size: USD 54 million
  - OeEB investment: USD 4 million



# Thank you!

## Michael Renz

Senior Manager

Equity

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